

SANTA GERTRUDIS *Source*



OCTOBER 2024 • VOLUME 27 • NUMBER 9



BRIGGS RANCHES

21st Annual

OCT 26TH BULL & COMMERCIAL FEMALE SALE

Briggs Ranches | Traylor Division | Bloomington, TX

SELLING **120** BULLS (Brangus & Santa Gertrudis)

250 COMMERCIAL FEMALES

47th Annual TRI-STAR SALE

OCT 25TH at 5 PM REGISTERED SANTA GERTRUDIS FEMALE SALE

Featuring genetics from Briggs Ranches, Harris Riverbend, Pitchford Cattle & San Jose Cattle Co.

OCTOBER 25TH-26TH

XB

BRIGGS RANCHES

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Joe Jones, Manager • 361.550.0994

Tol Cawley • 936.581.1174

briggsranches48@gmail.com

Traylor Division
Bloomington, Texas

San Roque Division
Catarina, Texas

San Carlos Division
Rio Grande, Texas



Add Heterosis, Put more
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GRADING 70% CHOICE
Briggs Ranches' genetics have proven
their value in actual performance and
data collection.

Purebred or Commercial, our genetics fit the bill.



October 25th-26th

Briggs Ranches | Bloomington, TX
47th Annual TriStar Sale
& 21st Annual Bull Sale

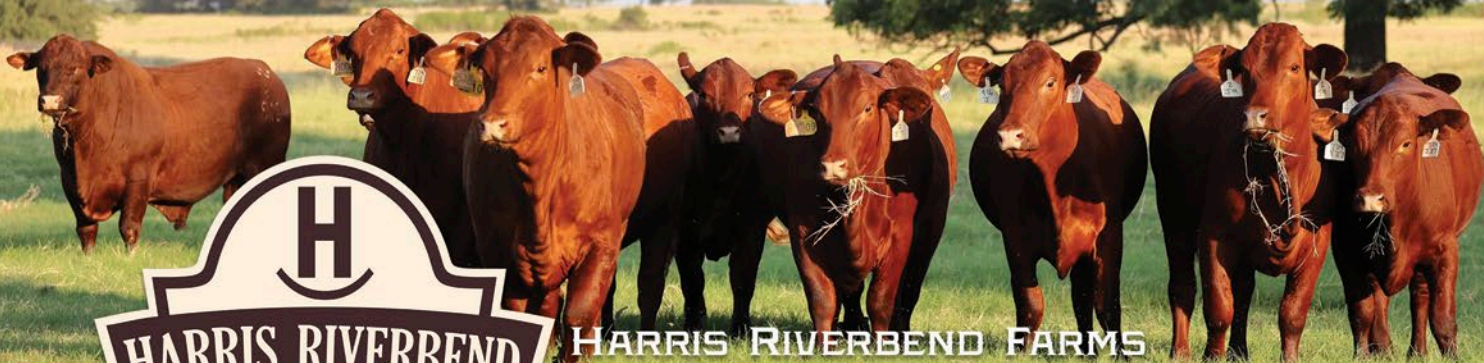
Selling

120 Bulls

250 Commercial Females

Over 100 ELITE

Purebred Females



HARRIS RIVERBEND FARMS

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david.harrisfarms@yahoo.com

Photo: [illegible]

SANTA GERTRUDIS
Source OCTOBER 2024
VOLUME 27 • NUMBER 9

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ON THE COVER

Red Doc Farm, Belen, N.M.
Photo by Cate Doubet.

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Thanks to All Breeders and Friends!

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bpowell@powelltransportation.com

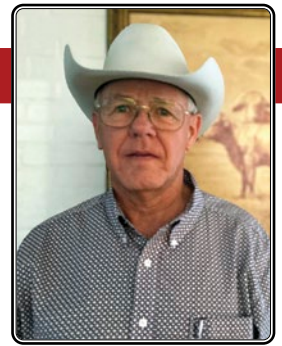


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(512) 508-6747



What Is Special About Santa Gertrudis Cattle?

I am often asked about Santa Gertrudis cattle. It sometimes can be a difficult question to answer. Doing so requires breaking the question down into various components.

It Is a Show Animal

Many of our breeders are focused on showing cattle and have made successful businesses from that activity. Many others show cattle simply because they enjoy it, and still others find that showing is a way to develop qualities in their children that they believe are important to their futures. Other breeders would never consider hauling cattle to a show.

Historically, showing was considered a way to showcase the animals produced by a breeder because there were few other opportunities to gain an audience from potential customers. That has changed dramatically in recent years with the adoption of social media and other internet-based venues. Today, only a few of the cattle on the “show circuit” end up in the hands of commercial cow-calf operations.

It Is a Highly Maternal Animal

Many may wonder what “highly maternal” means. In its simplest form it means that our cows consistently wean a heavy calf year after year. They take care of those calves in harsh conditions and face environmental challenges including heat, cold, parasites, disease and predation. They have a strong instinct to raise that calf despite nature’s challenges. Such behavior likely stems from the development of the breed in the harsh environment of the deep south Texas brush country where pastures are large and animals are often handled only once each year. If a cow didn’t

“bring a calf to the fire,” she generally found a new home.

That maternal selection also includes longevity. Many Santa Gertrudis cows have raised a calf every year of a life that often spans up to 15 to 18 years. Since most commercial cattle operations depreciate a cow over a five-year period, that means eight to 10 calves have no depreciation against them, assuming the first calf is born to a 2-year-old heifer. That is important to a producer’s bottom line.

Many of our breeders focus on this aspect of the breed. They select for those maternal characteristics and, in doing so, further improve that ability in our cattle. The production of these fertile females is something crucial to the cattle industry.

It Brings a High Level of Heterosis to Many Crossbreeding Programs

Heterosis is the additive effect of dissimilar genetics when crossed with each other. It is often referred to as hybrid vigor. It is the basis for using different breeds in combination to maximize productivity – whether in the form of maternal characteristics, weaning weights or feedyard performance.

Some of the more popular Santa Gertrudis crosses are with Red Angus, Black Angus, Hereford, Charolais (or other Continental breeds) or Brahman cattle. It is interesting to consider that “Gerts” cross well with nearly any breed. It all depends on the goals of the cattle operation and how they intend to utilize the offspring.

Variety Within the Breed

At the end of the day, our breeders produce cattle for many different markets and uses. Some are focused on the show ring while others may

be creating females that can produce calves that wean well above average. Others are focused on breeding animals that will meet the consumer demand and have characteristics that are most valuable at harvest. Others seek to develop animals that are highly efficient at all phases of production – on the ranch, on grass or wheat pasture as yearlings or in the feedyard. The key is that the animals are highly adaptable and can be utilized in a wide variety of production systems, depending on the selection criteria that meet producers’ end targets.

Environment and Goals

Some of the most important things to consider when looking at cattle breeds revolve around your environment and your goals. If you are in the hot, humid conditions of the Gulf Coast with marginal to low nutrient density in your forage, you want to select animals that have heat, parasite and disease resistance as well as a highly developed rumen capacity. We have many breeders who reside and develop their cattle within those conditions.

We also have breeders who have selected cattle uniquely suited to the high, dry desert plateaus of the intermountain west. These animals don’t necessarily require the large rumen capacity of Gulf Coast cattle because the forages available have high nutrient density, but they do need to be efficient in their use of available forages.

Other breeders in the High Plains, the Mid-South, Midwest or even the East Coast raise cattle that perform exceptionally well in those environments. Cattle should be selected for

Continued on 8 »

SANTA GERTRUDIS DISTRICT VI BREEDERS



MATTINGLY FARMS DONOR PEN

Flush Opportunities Available



1298070



Also
MF 003K



20220830

Miss Double TT 813-1

If you are looking to add power, depth and capacity to your herd, look no further! She can produce POWER females or your next herd sire! She has generated over \$40,000 in embryos and produces an average of 46 embryos per collection.

QVF Ms X Factor 003K4

Another elite daughter of the Harris Farms donor 003/1 and sired by King Ranch 912/18. Her EPD profile boasts 7 traits in the breed's TOP 35% including TOP 1% for marbling.



20200407

Thank You!

*To our Kentucky
National Sale buyers!*
Flying Double A Farms, Gray, Ga.
Shelly Byrd, Falkville, Ala.



2015577

QVF Miss Data Driven 915H3

This female is a product of King Ranch Data Driven and elite donor cow Silva 915/3. She has 6 traits in the breed's TOP 30% including TOP 10% for marbling.

Harris Farms 1524

Proven donor that can add these impressive EPDs to your program. 5 traits in the breed's TOP 10% including TOP 1% for milk and TM.

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REGISTERED SANTA GERTRUDIS CATTLE
Gertguys@NCTC.com
1238 Claggett Rd. (270) 734-1670
Leitchfield, Ky. 42754 Herd No. 1431

Beef-on-Dairy Option



Like most Santa Gertrudis operations, my family is always looking for opportunities to move more of our genetics into the commercial marketplace. One of the areas that has recently caught our attention is beef-on-dairy and its potential in the beef industry. The acceptance of beef-on-dairy calves by both cattle feeders and beef packers has grown over the last five years, and with the beef industry facing the possibility of empty pens and shackle space, this crossbreeding strategy is providing a number of positive options for both beef seedstock operations and dairy farms.

When the beef-on-dairy segment first began to develop a few years ago, there was minimal attention given to the genetics of the beef semen being used because it was assumed the result would produce a more valuable calf. That proved to be true; compared to purebred dairy calves, beef-on-dairy calves provided a higher quality beef product. Beef-on-dairy calves' feed efficiency is much greater compared to purebred dairy calves. And surprisingly, beef-on-dairy delivered a fairly large number of higher grading beef carcasses, providing more access to value-based marketing opportunities.

Beef-on-dairy calves' feed efficiency is much greater compared to purebred dairy calves.

So that leads to the question, is there an opportunity to market Santa Gertrudis semen to the dairy industry? Maybe. It is certainly a market we should not overlook. The idea of crossbreeding dairy cows with beef semen has become a growing practice on dairy farms across America, and dairymen are paying greater attention to beef bull traits and focusing on selecting beef sires that enhance the dairies' operational goals. As expected, Angus and other *Bos taurus* breeds have been the go-to breeds for dairy producers using beef semen. But do we offer traits in our genetic package that that dairymen find attractive? Could we capture a piece of this growing semen market? I don't know, but it is certainly something our breeders should examine. 🐄

From the Front Office Continued from 6

suitability to the conditions unique to each ranch.

When you build a cow herd, you should have a clear idea of your marketing plan. We must be flexible but within the constraints of environment, finances, location and time we need to plan for how our cattle will be utilized. If your goal is to produce the most pounds per acre on your ranch, you need to select breeding stock with that in mind. If you are building replace-

ment females, that needs to be a prime consideration in selecting breeding stock. If you plan on retaining ownership through the feedyard, you want to focus on the harvest characteristics of the cattle in your program.

Fit Your Needs

We have breeders who can help almost any type of operation fit their needs. Have a conversation with several of them. Look at the cattle they produce. Figure out what works best for you. 🐄

SGBI BOARD OF DIRECTORS

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Tried & True

PRODUCTION SALE | OCTOBER 18-19, 2024, STREETMAN TX

Request your catalog at TriedandTrueSale.com.

Hefte Ranch L50



Hefte Ranch L128



Hefte Ranch L25



Hefte Ranch L61



Hefte Ranch L44



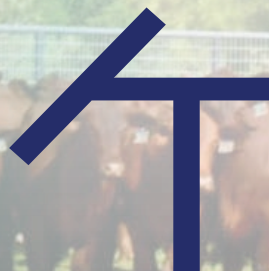
Join Us!

OCT 18

9 am: Cattle Viewing
4:00 pm: BULL AND COMMERCIAL FEMALE SALE
6:00 pm: Social & Dinner

OCTOBER 19

8:00 AM Cattle Viewing
8-10:00 AM Breakfast
10:30 AM TRIED & TRUE FEMALE SALE
Lunch will be served after sale.



HEFTE RANCH
Santa Gertrudis



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KT Hefte 361-813-4937
Kade Thigpen 830-426-1366

HefteRanch.com | HefteRanch@gmail.com

EVENT CALENDAR

October

- 5 Alabama Connection Sale, Cullman, Ala.
- 8 Red Royalty Elite Halted Heifer Sale, sconlinesales.com
- 18-19 Strait-Hefte Tried & True Production Sale, Streetman, Texas
- 25 Tri Star Sale, Bloomington, Texas
- 26 Briggs Ranches Annual Bull & Commercial Female Sale, Bloomington, Texas
- 26 Debter Hereford Farm Annual Production Sale, Horton, Ala.

November

- 2 Mountain Laurel Classic Sale, Calhoun, Ga.
- 8-9 Quail Valley Farms Annual Bull & Female Sale, Blountsville, Ala.
- 21 2025 Semen Catalog Space Reservation Deadline
- 23 Hot Gert Show, Gonzales, Texas
- 23 South Texas Heritage Sale, Gonzales, Texas
- 23 Southern Partners in Performance Sale, Union Grove, N.C.

2025

January

- 20 Santa Gertrudis Point Show, Fort Worth, Texas

February

- 4-6 Cattle Industry Convention & NCBA Trade Show, San Antonio, Texas
- 7 Banners & Buckles Sale, Jackson, Miss.
- 8 National Santa Gertrudis Show at the Dixie National Livestock Show, Jackson, Miss.
- 14-15 Willey Ranch Spring Sale, Effie, La.

March

- 22 Purple Reign IV Sale, Magnolia, Ark.

April

- 5 Red Hot Bull Sale, Belen, N.M.
- 5 Rocky Mountain Spring Runoff Sale, Belen, N.M.
- 12 Willey Spring Bull Sale, Effie, La.
- 26 Crimson Classic Sale, Cullman, Ala.

May

- 1-4 SGBI Annual Meeting, San Marcos, Texas

SGBI BUSINESS

SGBI Annual Meeting

The 2025 Santa Gertrudis Breeders International (SGBI) Annual Meeting is scheduled for May 1-4 in San Marcos, Texas. More information will be available in future issues of *Santa Gertrudis Source* and on SGBI's website.

ET Calf Registration

Please note that there has been an update on registration of ET calves. Please refer to Rule 20 a. in SGBI rules. A change has been made to reflect that a certificate may be issued upon receipt of a sample suitable for DNA testing by the SGBI office. You can find a copy of SGBI rules by visiting <https://santagertrudis.com/member-resources/rules-and-regulations/>.

National Show Sponsors

The National Santa Gertrudis Show is Feb. 8 at the Dixie National Livestock Show in Jackson, Miss. Donations of any amount are appreciated to help make this a memorable event. The sponsorship form can be found at <https://santagertrudis.com/wp-content/uploads/2024/09/SGBI-2025-National-Show-Sponsorship-Form.pdf>. If you have any questions, feel free to contact any National Show Committee member.

2025 SGBI Semen Catalog

Make plans to be included in the 2025 SGBI Semen Catalog. With bonus distribution throughout the year at events and online, this is a must for those with semen on their top bulls. Contact Darren Richmond at (423) 364-9281 or djrichmd@gmail.com to reserve space.

SALE REPORTS

WENDT RANCHES PARTNERS 5TH ANNUAL BABY DOLL SALE

Aug. 27, 2024 • sconlinesales.com

• SALE AVERAGES •

18 Head: \$5,638

1 Bull: \$5,500

17 Open Heifers: \$5,647

12 Purebred Open Heifers: \$6,667

5 STAR 5 Open Heifers: \$3,200

The Wendt Ranches Partners 5th Annual Baby Doll Sale sent cattle to four different states. We are so thankful to all the buyers and bidders who participated in our sale. We look forward to watching the future unfold for these cattle and the influence they'll have on the breed. 🐄

REDS TO DIE FOR VOLUME IV

Sept. 3, 2024 • Santa Fe, Texas

• SALE AVERAGES •

10 Open Heifers: \$8,555.56

2 Embryo Lots: \$4,700.00

3 Semen Lots: \$1,466.67

Excell Santa Gertrudis' third bi-annual online sale, Reds To Die For Volume IV, hosted by steerbidder.com, sold 10 elite halter females. The high-selling female, XL's Colored Dream 442 ET, was sold to Re'Ana Villanueva, Pearland, Texas, for \$15,000. The second high-selling female, XL's Scarlet Queen 322 ET, was sold to Re'Ana Villanueva for \$14,000. The third high-selling female, XL's Ruby Honey 444 ET, was sold to O/X Ranch, Las Vegas, N.M., for \$13,500. 🐄

NEW MEMBERS

Commercial Members

Hameron Compean, Rosenberg, Texas
Running W Farms, Etta, Miss.

Active Members

The Rocking 55 Teeters Ranch, Laredo, Texas
Diamond T Cattle, Lafayette, La.

Heinzeroth Cattle Company,
Mountain Park, Okla.

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Santa Gertrudis Source Producer Q&A

BY JESSICA WESSON, CONTRIBUTING WRITER

Santa Gertrudis is a breed known for its adaptability, maternal proficiency, heterosis and productivity. Santa Gertrudis Source asked seven breeders from across the country to give their thoughts on the breed, how it fits into today's cattle industry and why it is the preferred American beef breed. Their insights are consistent, yet diverse - a reflection of the diversity in climates, production processes, goals and marketing programs. These breeders provide a true insight into the ability of Santa Gertrudis cattle to add profit to any cattle herd across the United States.

DAVID HARRIS, HARRIS RIVERBEND FARMS, GLEN ROSE, TEXAS

Harris Riverbend Farms is a seed-stock and cow-calf operation that raises purebred Santa Gertrudis cattle. They market 75 to 100 bulls annually, along with an assortment of females.

Q: How does Santa Gertrudis add value to the cattle industry?

A: The females work with almost any bull, and they have great heat tolerance. If you're breeding for the terminal side of the business, Santa Gertrudis cattle will give you heterosis. The females also provide great maternal traits for being productive in the cow herd. The breed has done a lot of hard work to improve the car-

cass quality to where many herds will grade 80 to 90 percent Choice.

Q: How do today's Santa Gertrudis compare to the Santa Gertrudis of 50 years ago?

A: The breed has more moderation, and the bulls have much better sheaths. Overall, I also think the carcass quality and disposition of the cattle have improved. We also have more tools to work with and to use for improvement. I think our product is much better suited for the commercial sector as well.

Q: What made you choose to produce Santa Gertrudis cattle?

A: We started working with Santa Gertrudis in 1984. We had a variety of breeds in the operation at the time, and

we started buying some Santa Gertrudis replacements. The weaning weights on those calves outperformed every other calf on the farm, no matter what the Santa Gertrudis cows were bred to. Back then, that meant the world to me. Overall, they outshine other breeds from the weight standpoint.

Q: What does the future hold for Santa Gertrudis cattle?

A: In the future, we're going to have to expand our commercial base. Some may have to do it with females rather than bulls. Overall, our goal should be to produce more and more cattle that will work for the commercial cattleman.

JOE JONES, BRIGGS RANCHES, VICTORIA, TEXAS

Briggs Ranches is a relatively large operation that started in the 1940s with Hereford cattle. They added Santa Gertrudis bulls and upgraded to purebred status by the 1950s, which served as a perfect base for the operation. Briggs Ranches currently has three divisions in Texas and have approximately 600 purebred Santa Gertrudis cows and about 250 Brangus cows.

Q: What has allowed Santa Gertrudis to thrive in Texas and beyond?

A: Santa Gertrudis cattle have always withstood our environment. They are drought and heat-tolerant, and they're as thrifty as they can be. Over the years, Santa Gertrudis has been kind to us in the production line. Our steers have done well in the feedlot. The females have performed well in both the purebred and commercial sectors.

Q: How does offering two breeds elevate Briggs Ranches and Santa Gertrudis cattle in particular?

A: We try to grow a product that will fit the commercial industry, and we are Santa Gertrudis based on most of the cattle we raise. We'll buy some Hereford bulls to put on the Santa Gertrudis cows to create a red-motley face, which is a highly sought-after product. We'll use some Brangus bulls

on our Santa Gertrudis cows to develop a Black Super American, and these females are popular, too. And we'll also use Santa Gertrudis bulls on Santa Gertrudis cows to get a purebred Santa Gertrudis heifer. Our goal is to have a product that fits many different needs. We want to offer a variety of cattle to cater to customers' preferences.

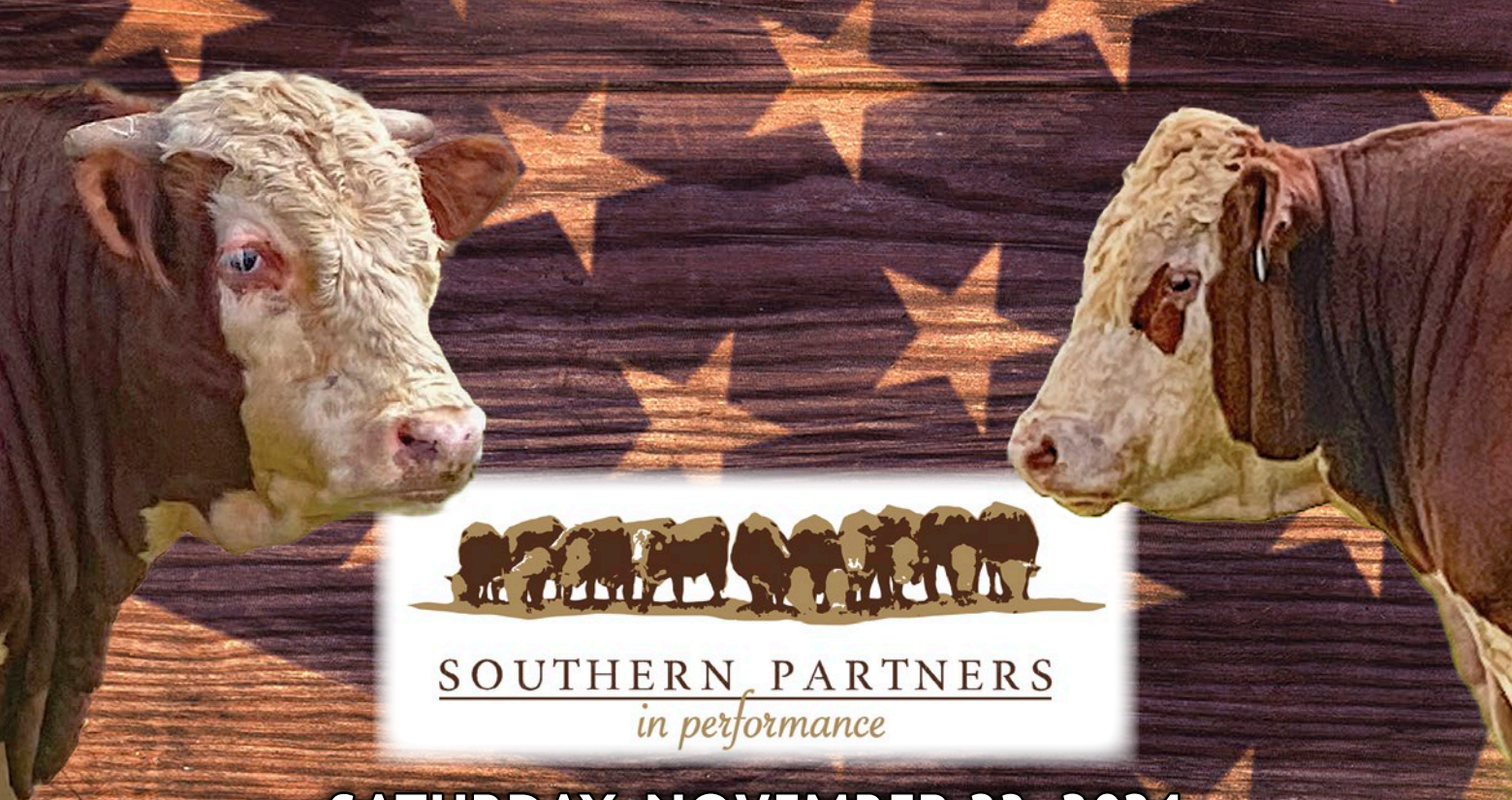
Q: How do Santa Gertrudis genetics best fit into a commercial cattle operation?

A: Santa Gertrudis fit best by taking advantage of a crossbreeding program. The more crossbreeding you have, the more it seems to enhance everything. When you put a Santa Gertrudis bull on about any other breed, the heifers and steers are explosive and competitive.

See more producers on 36 »



Read more from these producers on [SantaGertrudis.com](https://www.santagertrudis.com) or scan this QR code to go directly to see more.



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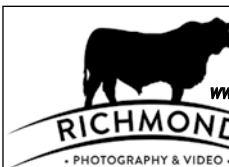
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TONY CREECH, CREECH FARMS, ZEBULON, N.C.

Creech Farms is a family operation consisting of approximately 75 purebred Santa Gertrudis brood cows. They started raising Santa Gertrudis crossbreds in the 1980s, got out of cattle production in 1992, but came back to it in 2006 with purebred Santa Gertrudis.

Q: How does the Santa Gertrudis breed adapt to your environment?

A: Our environment gets up to 75 inches of rain yearly, but we can have dry spells. From mid-May to the first of July, we usually don't get a lot of rain. Then we'll get a bunch of rain in July and August, but it'll dry out again in the fall. More often than not, we have too much rain rather than not enough.

Our area has a lot of black-hided cattle. We'll have 100-degree days, and our cattle will be out on the pasture grazing. Producers with black-hided cattle come by my place and tell me they haven't seen their herd because they've been hiding out in the shade or the pond. They can't believe how well our Santa Gertrudis cattle handle the heat.

Q: How do genomic-enhanced EPDs and performance data allow you to improve your Santa Gertrudis herd and help your customers?

A: The importance of genomic EPDs and performance data goes hand-in-hand. EPDs reflect a calf's performance and genetic ability, and helps me select the animals I want to keep for myself. Most of my customers are seedstock operations, and they trust me to use the data because they're doing the same thing.

Q: How receptive are people in your area to the Santa Gertrudis breed?

A: Overall, the industry is starting to evolve away from black-hided animals. The Santa Gertrudis breed is in a great position to expand. However, there are still a lot of people who think black animals are better in terms of carcass quality. Many red-hided breeders around here take a hit at the sale barn because they aren't selling black-hided cattle. Some of my breeders have my Santa Gertrudis bulls but aren't taking the hit since their calves are still black-hided. However, they are starting to see a difference in the weaning and yearling weights, which outperform their black-hided cattle. Most of them want that extra 100 pounds at weaning time. Every one of my customers who have tried the Santa Gertrudis bulls has stuck with them.

ROLAND "SCOOTER" SANCHEZ, RED DOC FARM, BOSQUE, N.M.

Red Doc Farm is a family-owned, purebred Santa Gertrudis operation that started 50 years ago. When Roland and Elia Sanchez started the operation, they were looking for a breed that could live in the extreme environment of central New Mexico and could survive and produce in extreme heat, cold and drought. They chose Santa Gertrudis.

Q: Why is the international market an opportunity for Santa Gertrudis breed?

A: Most cattle produced worldwide are raised in the hotter atmospheres, such as Latin America and Australia. These areas have masses of land with grass that can produce cheap protein. Worldwide, there are more Brahman-influenced cattle than anything else.

The cattle industry is designed to sell one thing – efficiency – and the battle people face entering the international market is being unable to market a product that fits customers' needs. We work hard to gather data on our cattle yearly to verify that we're producing a product that the world industry demands. We can't make more land, so we must use cattle that efficiently produce more pounds of beef with less input. Santa Gertrudis cattle are heat tolerant, insect resistant, durable and efficient.

Q: How does your environment affect your breeding and selection decisions?

A: We're very fortunate because we're in a brutal environment. One of our biggest advantages is the survival of the fittest. Only the toughest cattle survive our dry, arid desert with high elevation and limited water. In selection, we never give up the most important trait – fertility. Without fertility, it doesn't matter what you do; you can't make up for the loss of a calf.

Q: How do Santa Gertrudis cattle perform in the feedlot and on the rail?

A: Our last set of kill steers graded 89.3 percent Choice and Prime, which is standard for us. If the industry can do it, then our cattle better be able to do it as well. If they don't, then we will breed it into them.

Q: How can Santa Gertrudis prove their worth in a feedlot?

A: The Santa Gertrudis breed does have major advantages in today's feeding industry. The animal's hardiness is huge. They can maintain caloric gain with heat resistance. The red color is also coming into demand against the black for the heat tolerance factor.

CODY BLACK, BLACK HILLS LAND AND CATTLE, MULESHOE, TEXAS

Black Hills Land and Cattle is a diverse operation consisting of a farming operation made up of roughly 3,500 acres of dryland and irrigated farmland in the Texas Panhandle. They run 220 brood cows and have a 900-head feedyard.

Q: How do Santa Gertrudis cattle fit into the industry's feeding sector?

A: Years back, we ran a lot of stockers and would finish those cattle out in the feedyard. When we got their grades

back from the plant, we noticed that the Santa Gertrudis cattle were finishing at High Choice to Prime on fewer days on feed. The Santa Gertrudis thrived, and their rate of gain outperformed the English cattle. Also, their death loss was minimal. Overall, they did better health-wise and finished out faster on less forage – and tolerate our extreme environment much better than the English breeds.

Q: How do you combat feeding misconceptions about Santa Gertrudis cattle?

A: We overcome those misconceptions by having the data to prove what these cattle can do. A lot of the misconceptions come from old-school feeders who think the only thing to feed is Angus influenced. We ran into that early on with big finishing yards that would not buy our Santa Gertrudis cattle to finish. However, we »

retained those steers and collected carcass data proving that Santa Gertrudis cattle performed better than black-hided animals.

The other thing to remember is that today's Santa Gertrudis cattle are not what they used to be. They're cleaner and moderately framed. Santa Gertrudis cattle are more carcass-based in quality due to their genetics. Santa Gertrudis seedstock producers are putting a lot of effort into improving the breed's genetics.

Q: How do Santa Gertrudis cattle handle variations in Texas Panhandle weather?

A: We get some extreme weather here. It seems that we can have all four seasons in one day. Our winters get below-freezing temperatures, and our summers will get to triple-digit temperatures. We always have wind up here, which can blow up to 50 miles per hour on any given day. Our average annual rainfall is 20 inches.

Santa Gertrudis have adapted to and tolerated the weather better than

anything else. Their ability to survive is a lot better. They're able to travel farther to find water during dry spells. You can see it just by driving around. The Santa Gertrudis are all fleshy and nice looking out on dead pasture. However, the Angus on similar pastures are struggling to put on weight and don't look good. I think the Santa Gertrudis cattle are just tougher.

KADE THIGPEN, HEFTE RANCH, HONDO, TEXAS

Hefte Ranch has been raising purebred seedstock Santa Gertrudis cattle since the 1970s, focusing on cattle that fit industry needs. Their goal is to provide a well-balanced animal for their customers that will improve their herds, whether they are commercial or seedstock producers. Hefte Ranch runs approximately 150 head in Hondo and Agua Dulce, Texas.

Q: How does genetic evaluation benefit cattle producers?

A: We look at genetic evaluation as a tool in the toolbox. It allows us to compare different animals from different areas, giving an "apples-to-apples" comparison. We have no other way of comparing cattle developed in Alabama to those developed in South Texas. Genetic evaluation provides a way to put everything on the same playing field. It is one of the most used tools in the toolbox and is a great tool to increase the performance in our all herds.

Q: How does the Santa Gertrudis breed best position itself for an upcoming U.S. cow herd expansion?

A: We must establish ourselves as a marketable product within the commercial industry. If there's commercial demand for our cattle, there'll be feedlot demand. If there's commercial and feedlot demand for our cattle, then that will result in more demand for the seedstock operations to produce good cattle. If there's demand in the seedstock industry, people will grow their herds. Others will see and want to join in.

If there's more supply than demand, then there isn't a reason for it to grow. However, if we establish ourselves and help people see the value of our cattle and what they can do, I think the demand will come.

See more producers on 38 »

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Strait Ranches' Santa Gertrudis herd was established in 1951 by Y.C. Strait in Big Wells, Texas. Today, Strait Ranches is owned by the Y.N. Strait family of Streetman, Texas. Strait Ranches is driven by the need to produce fertile, functional, efficient beef cattle. Their Santa Gertrudis cattle have been selected to perform in the tough environment of South Texas.

Q: What selection criteria or data is most important to your customers?

A: First and foremost, our commercial customers expect us, as seedstock breeders, to continually seek improvement. My dad told us, "The only reason seedstock operations exist is to improve commercial cattle."

Our buyers want us to use all available technologies to improve these cattle, but they also expect us to cull animals that are not fertile or have bad udders, feet or legs. Our buyers typically want the following (in this order): 1. structurally sound, fertile cattle; 2. cattle that perform and grow (heavy weaning weights); and 3. cattle that meet environmental or producer-specific requirements.

Q: How do Santa Gertrudis cattle excel in the areas of fertility, function and efficiency?

A: Fertility is the key to success in the cattle industry. To maximize production and revenue, cattle must reproduce with as little downtime as possible between calves. The Santa Gertrudis breed and its breeders have placed tremendous emphasis on fertility by requiring early breed-up on heifers and quick breed-back after calving.

Functionality leads to structurally sound animals, which leads to the longevity of a cow herd. Historically, Santa Gertrudis cattle have been forced to be sound, considering the environments in which they have been used – typically in hot, humid environments and/or in locations that require significant traveling to water or forage. Due to the environment, natural selection has ensured that our cattle have remained sound. As breeders, we must continue emphasizing feet, legs, udder soundness, etc. I think Santa Gertrudis cattle are extremely functional.

Efficiency is bred into these cattle, as they were developed to perform in the harshest environments. We recently fed a set of steers with a dry matter conversion of 5.7 to 1 and a cost of gain of \$0.897.

Q: What does the Santa Gertrudis breed need to do to remain viable and grow in the future?

A: The breed needs a combination of marketing, research and education, coupled with genetic improvement, to remain viable and grow. We must continue to identify our strengths, educate our consumers and breeders, and market the benefits of the Santa Gertrudis breed. As breeders, we must continue to improve our cattle every single day. We must be diligent about culling unsound cattle and those that don't meet any other performance standards we have in our herds. Research is paramount as it can clearly outline the benefits of Santa Gertrudis without bias. 🐄

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JUNIOR VOICES • By Caden Tyson,
At-Large Director



Q: WHAT'S YOUR FAVORITE THING ABOUT THE NJSGS?

A: Hi, my name is Caden Tyson, and I currently serve as a National Junior Santa Gertrudis Association (NJSGA) at-large director. More than likely you have heard me say those words many, many times. What you may not know is that saying those words is one of my favorite parts of any national show. Being director has been one of the highlights of my life, and I owe it mainly to one person, my sister. All throughout my show career my sister has been one of my biggest driving forces. She has encouraged me to be my best. Whether she inspired me through a speech or fussed at me about how terrible I did, when it came down to it, she was always there for me. My sister served two years on the NJSGA Board, and I had so much fun traveling to cattle sales and watching the National Santa Gertrudis Open Show, that when it came time for me to run for a seat on the board, I desperately wanted to be a part of it. From filling out the application, to helping me set up my campaign booth and always lending support, she was there every step of the way. Through all of these things, I learned patience, perseverance and many other characteristics that are important to being a director. Thanks, Anna! 🐾

JUNIOR VOICES • By Gracyn Foster,
At-Large Director



Q: WHAT'S YOUR FAVORITE THING ABOUT THE NJSGS?

A: Hey ya'll! My name is Gracyn Foster and I'm currently serving as a National Junior Santa Gertrudis Association (NJSGA) director, secretary and queen. I participate in a lot of different clubs and organizations, but I can say with full confidence that NJSGA has made me the most successful in my endeavors. There is always a place for everyone. Whether you're better at sales talk, livestock judging, public speaking or even photography, everyone has something to participate in!

When I first started showing cattle eight years ago and was participating in my first nationals, my mother signed me up for every competition she possibly could. This didn't mean that I succeeded in everything, but I did find things that I was good at, particularly sales talk, which is where I found my passion for genetics and marketing. These competitions are geared to help juniors find their passions and, in some cases, future careers. I will always encourage people to try new competitions and new teams that you wouldn't normally try because you'll never know what you're good at! If you have any questions about any competitions, I would be happy to answer them! 🐾

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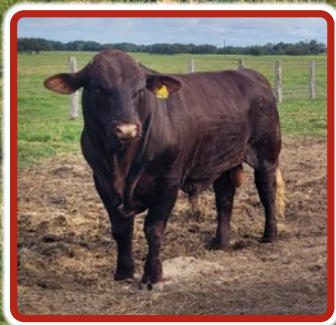
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