



SANTA GERTRUDIS

USA

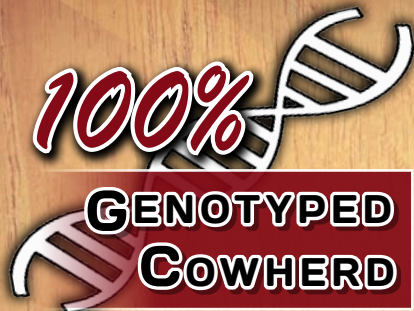
OCTOBER 2020 | VOLUME 23, NUMBER 10



**MEMBERSHIP
DIRECTORY
ISSUE**



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SANTA GERTRUDIS USA

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ON THE COVER

A pair of fall-calving females at Wiley Ranch, Deville, La.
Photo by Darren Richmond.

Providing Polled Power Genetics to the Santa Gertrudis Breed

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We Thank Our Buyers From the SOUTHERN HARVEST SALE

Lot 82 STAR 5 Cow/Calf

High-selling STAR 5 lot. We appreciate everyone that bought and bid on our Southern Harvest Sale consignments.

Other Buyers

- ◆ Stroman Cattle Co., Bryan, Texas
- ◆ Reese Ranch, Encinal, Texas
- ◆ Anna Tyson, Meadville, Miss.



Tanya, Craig, Caleb and Cade Bram,
Louise, Texas



Ridge Point Ranch, Meadville, Miss.

We thank the Wiley family for your great hospitality and the opportunity to be part of this outstanding event!

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Trail Talk

EXECUTIVE DIRECTOR'S REPORT

By Webb D. Fields

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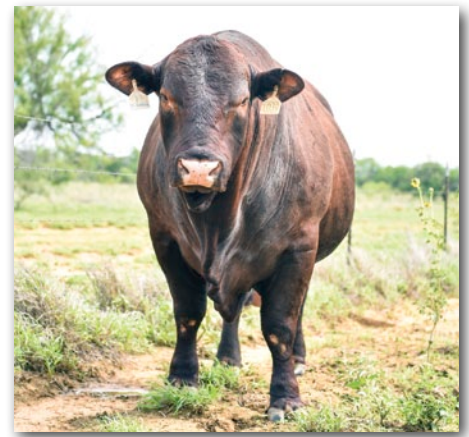
One thing I enjoy about being involved in the beef cattle industry is the large network we all share from across the country. During a time when most large events have been closed down or delayed until next year, we still have a network of people you can call and visit with. I certainly look forward to conventions and beef cattle business getting back to normal, but the network that has already been established keeps us connected even when social distancing is the new norm.

In today's industry, information is key, so make sure you use all available tools as they might bring a hefty premium in the long run.

Recently, I was able to visit with an old friend who also works in the association business, bouncing ideas around about potential areas of growth, and new ideas and technologies that move breeds forward. He was able to share a story that was both amusing and intriguing. A producer within his breed decided to cull his herd. As it often does, this past summer got dry and they no longer had the resources to support the herd that was already running at an excess. This producer decided to sell some older spring pairs that looked the part and would provide some relief along with cash flow. He has always paid attention to quality, both on hoof and paper, but just made a gate cut based on readiness to market and sold the pairs at a reasonable price to a long-time customer.

A few months later the breeder called his customer to check on the cattle and ensure the buyer was still happy with his purchase. Nothing but good news was shared. The cattle still looked in good shape, bred back and the calves had all been weaned. The customer was happy with the entire purchase but mentioned that, when he received the genomic information, it showed one of

the bull calves was a genetic outlier. With DNA added to his genetic evaluation, this young calf did just about everything right. Calving ease went up while the calf shot into the top 1 percent for his growth traits. Beyond that, his carcass figures increased in an impressive fashion, while both maternal and fertility expected progeny differences pushed into the upper end for the breed. Through DNA testing, a genetic gem was discovered.



The genetic database quickly revealed that no other young animal put as many traits in the top end of the breed than this young calf that sold at his mother's side to clear some pasture space. The calf's seller remained in touch with his customer throughout the

CONTINUED ON PAGE 52

In Memoriam

JESSICA SANCHEZ

Jessica Sanchez, MD, 44, entered into eternal rest to be with our Lord Jesus Christ on Sept. 5, 2020. She was the eldest daughter of Dr. Roland and Elia Sanchez, Red Doc Farm, Bosque, N.M. Jessica was known and respected by those who knew her to be a truly giving, caring, loving and uplifting individual who lived to serve others in the most unselfish way. She will be greatly missed by many.

Upon completing medical school, Jessica chose to be a non-practicing physician and was not involved in patient care. Jessica was the granddaughter of Adolph and Nancy Sanchez and the granddaughter of Florian and Elsie Padilla, all who preceded her in death.

Jessica is survived by her younger sister Alicia Sanchez, and four younger brothers and their spouses, who are all current residents of the Belen, N.M.



area: Dr. Adolfo (Christina) Sanchez, Dr. Roland Jr. (Valerie) Sanchez; Dr. Florian (Stephanie) Sanchez; and Emilio (Ronda) Sanchez. In addition, Jessica especially treasured being "tia" to her nine beautiful nieces and nephews. She also had 21 first cousins who she adored. 🙏

KAY GRIFFIN KIKER

Kay Kiker, 86, wife of John W. Kiker, passed away peacefully Sept. 9, 2020, surrounded by her family. She was a loving wife, friend and mother.



Kay loved her husband and daughters, Maggie, Leigh Anne and Susie, fiercely, and made sure they knew it. She and John started their married life together in Kingsville, Texas, in 1963. They were married for 57 years. She was a city girl who ended up with a cowboy and never understood why it fit so well.

When she wasn't teaching school, Kay traveled with John through most of the United States and several foreign countries, including Mexico, Brazil, Canada and Australia. John has been associated with Santa Gertrudis Breeders International for more than 60 years, so they enjoyed lots of travel time together. Kay taught school for 37 years; she was strict but loved her students.

Kay will be missed by many. 🙏

2020 STRAIT-HEFTE

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PRODUCTION SALE

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INTRODUCING THE 2020 Offering



SR Surge 4/19

Reg# 20190137
DOB 1/10/2019
Sire: KR Catalyst 531/15
Dam: SR Arkoma 30/0
Balanced Index 1%
Cow/Calf Index 1%
Terminal Index 1%



SR Marksman 33/19

Reg# 20190165
DOB 3/1/2019
Sire: KR Catalyst 531/15
Dam: Red Doc 6054
Balanced Index 1%
Cow/Calf Index 1%
Terminal Index 1%

BW	WW	YW	MILK	TM	SC	HCW	REA	MARB	TEND
-0.56	15.16	23.29	-3.49	4.09	1.66	14.13	0.29	0.47	0.01
45%	5%	3%	90%	--	1%	1%	1%	1%	55%

BW	WW	YW	MILK	TM	SC	HCW	REA	MARB	TEND
0.18	17.20	22.71	-1.92	6.68	0.67	11.20	0.24	0.44	-0.01
70%	4%	3%	80%	--	2%	2%	1%	1%	20%



SR 96/18

Top EPDs
1% MARB
2% REA
3% SC
25% YW, HCW
30% WW

Reg# 20185083 | DOB 11/3/2018
Sire: KR Catalyst 531/15 | Dam: SR 20/0



SR RHINO 27/19

Top EPDs
1% HCW,
MARB, REA
2% YW
3% SC
5% WW and 25% TEND

Reg# 20190160 | DOB 2/15/2019
Sire: SR Genesis 75/3 | Dam: SR 116/5

SELLING *Choice* OF SR 634/G1 & SR 634/G2



SR 634/G1

Top EPDs
1% MARB
2% REA
3% HCW
4% YW
10% WW, TEND

Reg# 20195998 | DOB 8/13/2019
Sire: KR Catalyst 531/15 | Dam: Silva 634/7



SR 634/G2

Top EPDs
1% WW, YW, HCW,
MARB, REA
15% TEND

Reg# 20195999 | DOB 8/25/2019
Sire: KR Catalyst 531/15 | Dam: Silva 634/7

SCHEDULE OF EVENTS

FRIDAY, OCTOBER 16, 2020

2:00 PM Cattle Viewing

6:30 PM Dinner/Entertainment

SATURDAY, OCTOBER 17, 2020

8:00 AM Cattle Viewing

8:00-10:00 AM Breakfast

11:00 AM **TRIED & TRUE PRODUCTION SALE**

Lunch will be served after the sale.

HOTEL ACCOMMODATIONS

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830.876.9160

BEST WESTERN PLUS - 5 miles

2474 N 1st St. | Carrizo Springs, TX 78834
830.876.2500

SUPER 8 - 6 miles

137 La Lomita Dr. | Carrizo Springs, TX 78834
830.876.9001

CA/RDF MATED 7238

REG 20174206



EPDs

SC 0.33
BW -1.69 10%
WW 21.74 2%
YW 24.45 3%
Milk -0.65
TM 10.22
HCW 13.02 2%
BackFat 0.009
Marb 0.35 1%
REA 0.19 1%
Tend 0.00

Indexes

Bal 1% Cow/Calf 2% Term 1%

- ✓ **Calving Ease - Top 10% BW**
- ✓ **Moderation - Frame Score 5**
- ✓ **Carcass - Ranks in Top 1% and is the #9 ranked trait leader for Marbling. Also top 1% for REA.**
- ✓ **Balanced EPD Profile - Ranks in the top 25% for 6 traits including BW, WW, YW, HCW, REA, and Marb.**
- ✓ **Phenotype - Maintains breed character with tremendous style, balance and eye appeal.**
- ✓ **Fertility - His dam has an impressive 360 day calving interval after 4 calves.**

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Jim Corparron

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Email: jim@corpacres.com

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TRI-STAR SANTA GERTRUDIS SALE

Briggs Ranches • Traylor Division • Bloomington, Texas

NOVEMBER 14, 2020 • 11 A.M.



SELLING BRED HEIFERS

There will be three bred heifers out of Navidad 8/5 bred to Mateo 7238.

- 086: Bred to Mateo 7238. Top 1% REA, Top 5% Marb., Top 3% WW, Top 2% YW, Top 30% Milk.
- 874: Bred. Top 15% REA, Top 4% Marb., Top 10% WW, Top 1% YW. Goes back to 915/3. AI'd to "Cochise 3328; covered by 519E2 "Sundance."

There will be 8 heifers AI'd to Cochise 3328 and covered by 519E2 "Sundance" (#21071590). EPDs: Five traits in the top 5%, plus there will be 13 bred heifers bred to Mateo 7238.



Reg. No. 20192438

082

Top 4% WW, Top 3% YW, Top 2% REA, Top 10% Milk



SUNDANCE 519 E2

Top 5% REA, Marb., WW, YW and SC



Reg. No. 20192484

41/9

Top 4% WW, Top 3% YW and REA, Top 25% Milk



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PRESIDENT'S LETTER

By Nancy Wunderlich

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"We, the members of the Santa Gertrudis Breeders International, do hereby associate ourselves for the following purposes: to continue the improvement of the Santa Gertrudis breed of beef cattle throughout the world; to work for the standardization of the breed by the maintenance of a standard of excellence to protect the breed from misrepresentation; to establish a practical registry for the breed; to disseminate information regarding the breed; and to work actively in marketing, merchandising and promotion of the breed."

The above is the preamble from the Santa Gertrudis Breeders International (SGBI) constitution. I believe membership is the backbone of an organization. Members of similar interests and talents comprise committees that form the strong backbone for the betterment of the organization. SGBI members come together to continue the progression of the Santa Gertrudis breed. Members volunteer to form committees stated in the SGBI constitution. As we continue, please refer to the SGBI Board listed on this page to see who has volunteered their time, interests and talents to chair these committees.

The **Finance and Auditing Committee**, headed by the SGBI secretary/treasurer, handles all matters pertaining to the fiscal affairs of the association.

The **Breed Improvement Committee** manages the Breed Standards, Performance Testing and Research and Education subcommittees. This includes the Standard of Excellence, performance-oriented programs along with current research related to the Santa Gertrudis breed.

The **Long Range Planning Committee** establishes and maintains a plan for the future to provide guidance and motivation for the future of the membership.

Marketing and Promotions Committee meets their responsibilities through the Shows and Exhibits, Sales and Marketing, and Breed Promotions subcommittees

As part of the **Membership Committee**, members are in charge of the membership roles and communication between members and beef industry allies. They encourage member retention and recruitment.

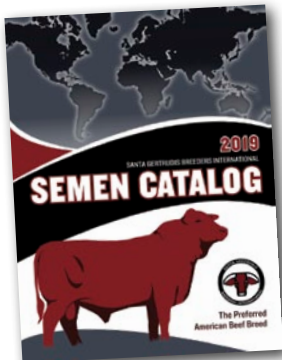
Youth Activities Committee establishes and maintains our junior program. This includes retention of junior members into active membership.

Now that we have reviewed these committees, I encourage you, as SGBI members, to survey your interests and talents to determine how you can contribute to improve our breed. The best way to understand an organization is to get involved. I challenge you to reach out and join a committee that piques your interest and share your talents to positively enhance that vertebrae. As these empowered committees work together, we as members will continue to strengthen the backbone for the betterment of Santa Gertrudis Breeders International for the future.

Let us all stay the course as we travel through these troubled times. 🍀

2021 Semen Catalog Coming Soon

Reserve your space by Nov. 20!



The bi-annual SGBI Semen Catalog will be included in the January 2021 issue of *Santa Gertrudis USA*. Don't miss your chance to be included! The semen catalog is an incredible marketing tool and will once again be produced in English and Spanish. It will also have expanded distribution at Santa Gertrudis events, internationally and by request for the next two years. Don't miss your chance at this is unique opportunity.

For more information and to reserve your space in this catalog, contact Darren Richmond at (423) 364-9281 or djrichmd@gmail.com.

Space reservation deadline is Nov. 20. 🍀

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District 6 – Nolan Taylor (Ky.)

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Good food. Good friends. Great Cattle. Be sure to join us!

SOUTH TEXAS HERITAGE SALE

Friday, Nov. 20

3:00 p.m.-7:00 p.m. *Cattle viewing*

Saturday, Nov. 21

11:00 a.m.

South Texas Heritage Sale

Following Sale

HOT Gert Open Show

Sunday, Nov. 22

9:00 a.m.

HOT Gert Junior Show

Visit HotGertShow.com for more show information.



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Reese Ranch
Five J's Beef & Cattle
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JTP Cattle Co.
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For additional information, contact

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To Request a Catalog

SOUTHTexasHERITAGESALE.COM

COULD CUSTOM HEIFER DEVELOPMENT BE A GOOD OPTION FOR YOU?

Randy L. Stanko, Ph.D., Texas A&M University-Kingsville



Several articles on custom heifer development have appeared in the beef press this year. I thought it might be good to summarize this topic and consider the options and benefits. Custom heifer development (off ranch and professionally managed) is not a novel concept as it has been available for about 30 years. Kansas State University Research and Extension initiated such programs to improve estrus synchronization and

reproductive performance of beef heifers. Extension Specialist Patsy Houghton, a trained nutritionist and reproductive physiologist, established the very first professional heifer development yard in 1990 – Heartland Cattle Company at McCook, Neb.

The original idea was for ranchers to turn over complete control of replacement heifer development to someone else, a professional. Management of both the nutritional and reproductive aspects was the goal. Houghton is a true pioneer of commercial heifer development programs. Ranchers were convinced of the idea and became return customers once they realized an 8 percent increase in heifer retention up to their third calving. The Heartland Cattle Company sold in 2018 yet is still in operation. I encourage you to visit the website, www.heartlandcattle.com.

There are many reasons a beef cattle producer might want to consider having someone else custom develop their replacement heifers. This includes not having the time or energy to deal with the additional management that replacement heifers require, not wanting to purchase heifer bulls or implement an artificial insemination (AI) program and, most important, not spending additional resources and grass on females that will not produce a saleable product for at least 22 months.

Proponents of professional heifer development suggest that rather than using resources for “at-home” heifer development, beef producers could increase the number of mature, bred cows maintained at the ranch. The extra income generated from the additional weaned calves sold will help offset the costs of custom developing replacement heifers.

For smaller beef herd producers, custom heifer development may be even more appropriate for multiple reasons: having the added benefit of perhaps better weight-gain performance; collection of basic (or detailed) performance mea-

sures; better facilities in which to develop heifers; and the luxury of having the heifers AI’d to the bull of choice without the purchase of a semen tank, AI equipment, and time and money dedicated to estrus detection or synchronization of estrus protocols.

Many custom heifer-development programs/facilities exist within the major beef production states. Some programs are privately owned, whereas others are state Extension sponsored or are housed at an agriculture university. Contact your local Extension agent or regional Extension livestock specialist to locate a program near your ranch.

If you are interested in custom heifer development, I would suggest selecting a location similar to your own environmental conditions. Forage-based programs, in my opinion, would be preferred over a yard-based program. However, both types of facilities do a great job developing replacement heifers. Some programs charge a fee based on body-weight gain, based on a head-per-day basis or a simple all-inclusive flat rate fee.

Most important, shop around, even if the location is further from your ranch, and ask many questions. Some programs collect detailed data (including behavioral) for educational purposes, while others may not. Discuss experiences with repeat customers, specifically, producers from your region who raise cattle of similar type. Inquire about the facility’s specific herd health and de-worming requirements. Last, discuss your own breeding program and goals to ensure custom-developed heifers will calve well before the mature cow herd and to bulls of your choosing.

In the era of uncertainty and ever-increasing production costs, it may behoove us to do what we do best and hire a professional to help us get other tasks accomplished – if it can be done in an efficient and cost-effective manner. 🌧



LA CAMPANA RANCH

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ROCKIN 3T RANCH

Combining performance traits and the show ring to raise quality Santa Gertrudis cattle

By Kelsey Pope, Contributing Writer

Devotion to the Santa Gertrudis breed and passion for red cattle is what drives Rockin 3T Ranch. Santa Gertrudis breeder Colby Threet is an up-and-coming breeder who owns and operates Rockin 3T Ranch, Ennis, Texas, with his father, Scott. Colby started raising Santa Gertrudis cattle for the show ring, but soon realized the value of performance traits that his customers desire.

Colby was not raised around cattle, but his father, Scott, grew up around farming and he encouraged Colby to be in FFA. As an athlete and self-proclaimed “preppy,” Colby wasn’t so sure at first. But he gave it a try.

He first started with pigs, then his FFA advisor convinced him to show Santa Gertrudis for their slick hair and affordability. As a kid playing football and showing cattle, the convenience of Santa Gertrudis grew on him and he started to get more involved in showing.

In 2006, he became a member of the National Junior Santa Gertrudis Association and began showing Santa Gertrudis and competing at the National Junior Santa Gertrudis Show (NJS GS).

“Becoming a junior member gave me an opportunity to be around other breeders and learn more about the breed,” Colby says. “I’m the type of guy



who can talk to anyone and so I wasn’t shy about learning from other breeders and making new connections to stay in contact with them.”

After high school graduation, Colby attended Tarleton State University in Stephenville, Texas, to play football. He still owned cattle and showed in open shows as well as the NJS GS until he was 21.

Colby graduated college in 2013 with a degree in animal industries and moved back home to be near the cattle and

work for Mueller Inc., a metal building manufacturer, for five years. He then decided to join the family’s pallet manufacturing business, Threet Pallet LLC.

CONTINUED ON PAGE 16



TOP: The Threet family, left to right, Colby; mother, Mindi; father, Scott; and sister, Kayla.

ABOVE: Colby Threet and his fiancée, Hannah Chaffin.

LEFT: Lead herd sire Rockin 3T’s Syrus 2/5.

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ROCKIN 3T RANCH CONTINUED FROM PAGE 14

Working together at their family's business, Colby says the cattle business is also a family venture. Colby and Scott run the cattle together. His sister, Kayla, used to show cattle but is now involved in the swine industry.

Colby's family is about to expand as well with his upcoming marriage to Hannah Chaffin. The couple plans to marry in November, and Colby says Hannah shares the same passion about cattle and the industry as he does.

"Hannah is already a big part of Rockin 3T, and I can't wait to share the experiences with her that are yet to come," Colby says.

While showing has been a predominant part of raising Santa Gertrudis cattle for Colby, he says that performance traits and expected progeny differences (EPDs) have been changing the way he looks at the genetics of his herd and the breed in general.

"I was out in the pasture studying replacement heifers and just could not differentiate upon which ones to keep," Colby recalls. "So, I started studying their EPDs and picked our replacements for their numbers.

"I used to be solely focused on phenotypically correct cattle, but now the trend is leaning towards quality performance traits and EPDs, so I'm directing my genetic decisions on well-balanced cattle with superior EPDs."

The Threet family understands that performance and showing need to be balanced and can work hand-in-hand. Colby recently purchased a bull from Santa Gertrudis breeder Ricky Cleveland

at Quail Valley Farms, Oneonta, Ala., and partnered on a donor cow with 777 Farms in Magnolia, Ark. The Threets are wanting to learn more from experienced breeders to understand what has worked for their operations in the past but also keeping an eye on the future.

Rockin 3T Ranch is also paying attention to data and finding a balanced approach to breeding. Their customers are searching for this while also being attracted to the phenotypic traits of their cattle.

"I'm learning how to combine the two to raise quality cattle that perform well in the show ring, as well as for commercial producers," Colby says.

"In our cattle program, we need to focus on growth, so I look for high weaning and yearling weight numbers," he adds. "But I also know that while improving our growth, we want to look for higher marbling and ribeye area EPDs. Not only are we raising high-performing cattle, but we are also wanting high-quality beef."

While Colby is looking to grow heavy calves that will compete well, he is also proud that many other producers who are focused on maternal traits are looking at his herd sires to use in their own programs for phenotype and growth.

The Rockin 3T's program changed for the better in 2015 when herd sire, Syrus, was born. Syrus' main purpose as a herd sire started out for the show ring where he made a name for himself. Rockin 3T's goal for Syrus is for his offspring to continue to improve and outperform him, and they are proud to say they've done that multiple times.

"Syrus does carry strong growth EPDs," Colby says. "I would like

Rockin 3T Ranch is also paying attention to data and finding a balanced approach to breeding. Their customers are searching for this while also being attracted to the phenotypical traits of their cattle.

to see his carcass traits improve in his progeny; time and selective breeding will get that done."

Reading EPDs and looking for performance traits are new to a lot of producers and Colby has appreciated the Facebook Live events that Santa Gertrudis Breeders International (SGBI) Executive Director Webb Fields has put together for members.

"These have been great resources for people like me who are wanting to learn more," Colby says. "That is just one benefit of being a member."

Recordings of these webcasts can be found at <https://santagertrudis.com/member-resources/video-resources/>.

Now as an SGBI member, Colby is taking more of a role to get involved. He serves on the Show & Exhibits Committee, as well as Breed Standards Committee.

As a former junior member, Colby recognizes what juniors need and the value of being a junior member, and he works with junior members who buy his show calves.

"When I was a junior member, the people I showed with became like family," he says. "We hauled together and just did life together. I want to see these kids succeed, so then they can raise more calves out of Rockin 3T cattle."

"It took a long time to get where I am now – it even took 11 years for me showing to become a grand champion," Colby says. "So, I just want to encourage junior members to not give up. Hard work beats talent every day, so keep doing what you're doing." 🐄

Rockin 3T's 219, the 2020 Reserve National Champion Female sired by Syrus.





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By Emily Stribling, Contributing Writer

Santa Gertrudis Fit the Bill at *Corporron Acres*

Long-Time SGBI Member and Proponent of the Santa Gertrudis Breed



LEFT: Corporron Acres includes three generations of family involvement.

BELOW: Jessie Mendel, manager (right), and Primo Manzano, herdsman (left), have been at Corporron Acres for 20-plus years.



Jim Corporron, of Corporron Acres, Schulenburg, Texas, has long been a member of Santa Gertrudis Breeders International (SGBI) and a strong proponent of the Santa Gertrudis breed. To Jim, the Santa Gertrudis breed was initially a solution to a need for hardy, self-sufficient cattle.

In 1973, Jim co-founded Kent Electronics, an electronics distribution and contract manufacturing company that would eventually be listed on the New York Stock Exchange. Serving as Kent Electronics president, Jim was away more than half the year, traveling for work and spending most of his other days in Houston, Texas. With limited time to devote to his cow herd, he was in search of a breed of cattle that would be fairly self-sufficient while he was away.

"Early on, my father-in-law, Alfred Pargac, helped with the cattle, but they were required to take care of themselves for the most part," Jim says. "They did that and so much more."

Jim was impressed by the performance of his Santa Gertrudis cattle, specifically their efficiency, fertility and ability to gain. Not to mention their ability to thrive under less-than-desirable

conditions. They accomplished all this while also excelling in his crossbreeding program with genetics Jim has found complementary to a variety of breeds. Upon retiring in 1995, Jim and his wife, Dolores, moved to the ranch in order to devote more time to his cow herd. The breed's continuous success led him to transition into a registered herd.

Corporron Acres continues to thrive today as a multi-generational operation with more than 450 registered Santa Gertrudis and STAR 5 cattle, encompassing operations in Lavaca County

in south central Texas. Jim's son and daughter-in-law, Rodney and Barbara Corporron, own and operate Pinnacle Cattle Company, formerly Dos Bros Ranch, sharing genetics and resources with Corporron Acres.

Despite their growing size, the operation has never had more than two outside employees. With a keen business sense, Jim knew the key to any successful business was hiring good people and letting them do their jobs.

CONTINUED ON PAGE 43

Jim Corporron has always been impressed by the performance of his Santa Gertrudis cattle, especially their self-sufficiency and ability to thrive under less-than-desirable conditions.



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VALUE OF MEMBERSHIP

By Webb D. Fields, SGBI Executive Director

It's 2020. The world seemingly is getting smaller year after year. Information is more easily accessed than ever before and you now have the ability to market your product worldwide from the comfort of your pajamas as you sip your morning coffee. So, why, with all the advancements that have been made and your ability to direct market, would you spend money to be a member of an association? For us, that answer is simple as everything we do at Santa Gertrudis Breeders International (SGBI) is done to advance our members' ability to better market and add value to their products. However, let's take a closer look at the value of membership and the reasons why, in 2020 and beyond, being a part of a breed association is a powerful tool.

In a time where the world is at your fingertips, it's maybe more important than ever to be associated with your fellow breeders. Growing our network and having a unified voice allows us to remain at the industry table with strength in our message.

As far as the actual daily business, on the surface, SGBI maintains the registry and handles the transactions involved in operating within the purebred industry. This role however continues to evolve beyond simple registrations and ownership transfers. As we know, performance records and data collection are here to stay. In this new, fast-paced world of detailed available data, it is imperative that you measure, collect and provide information on how your cattle perform.

We know that the best way to accurately measure without environmental bias is through expected progeny differences, so having an association that can gather this information from you and keep the integrity of the genetic evaluation is vital. Commercial bull



buyers are more educated than ever, so providing detailed information on how the cattle perform and where they rank across traits as it relates to the entire breed is imperative.

You cannot put a price on growing your network. Finding likeminded people for idea exchange and conversation not only helps provide potential growth for your own operation, but these conversations and friendships often turn in to business opportunities as well. This is where the association begins to quickly add value.

Events and organizations that bring members together create a powerful atmosphere for you to network and grow your business. Maybe a new breeder who is looking to invest in genetics attends an affiliate field day or you learn that an old friend is looking for a bull and you have just the one for him. Gatherings provide ample opportunity for you to identify potential customers. Countless times I've seen contacts made at association functions and activities turn into friendships, partnerships and financially beneficial endeavors. Beyond that, the association provides networking opportunities that can turn into self-education from simply visiting with your fellow breeder. These events are great for idea exchange. You can learn a lot by just showing up and listening.

The relationships you develop through an association also quickly allow you to leverage each individual

experience and expertise. You don't have to look very far to find great examples of this within our own association. The SGBI Board of Directors has people from across the country who share a common interest in Santa Gertrudis cattle, but all have different environments and experiences. We have cattle folks as well as businessmen and women with a ton of experience across many different industries.

All of these different experiences and ideas make for an invaluable resource when it comes time to make decisions that affect the breed's future. The association allows for breed standards, discussions on breed improvement and growth, as well as the rules that govern the way the body wants to do business and be perceived within the industry and to the public. Having a likeminded group that's also diverse is important when making these decisions.

One constant at SGBI, and most other quality associations, is education. It is vital to continually provide educational opportunities for members. This education can come in many different ways. The magazine you are reading currently is a great avenue to keep members up-to-date on activities surrounding the breed, as well as provide information on industry trends. Social media allows the association to remain connected with members and provide webinar events to highlight a topic and drive membership to pertinent information. Constant education within the association enables members to be more powerful promoters of their own product, providing the type of knowledge and insight to grow market share.

The other end of education is providing information on the cattle and what SGBI stands for to the masses. This is done not only through effective marketing, but by educating with substance behind the message. Research through universities interested in beef cattle advancement provides an excellent source to gather this information to educate interested parties about our

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MISSISSIPPI

Cedar Haven Farm

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Delta 5 Farms LLC

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DMC Farm

Derrell Smith
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Hollman Farms

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Lovell Farms

Donnie & Glynda Lovell
296 CR 540 • Rienzi, MS 38865
662-462-7392 • 662-415-4080
District 4 • Herd No. 14367

Ridge Point Ranch

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Rocking T Farms

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Rolling Hills Ranch

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S&K Farms

Shannon Smith
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601-818-4983
District 4 • Herd No. 102827

Stegall Farms

Wade (Trai) Stegall
206 Hwy. 15 S • Pontotoc, MS 38863
662-296-5120
District 4 • Herd No. 9497

Tideland Farms

Al J. Shiyou
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District 6 • Herd No. 16302

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District 6 • Herd No. 100993

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District 6 • Herd No. 7790

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District 2 • Herd No. 102630

Double Circle Ranch

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District 2 • Herd No. 646

Double G Farms

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District 4 • Herd No. 103323

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256-590-4830
kyle.matthew.morris@gmail.com
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CORPORRON ACRES CONTINUED FROM PAGE 18

The Corporron family would be remiss to not mention Jessie Mendel, manager, and Primo Manzano, herdsman. Mendel and Manzano have been with Corporron Acres for 20-plus years, and both are as much a part of the family as anyone else.

Both Corporron Acres and Pinnacle Cattle Company continue to utilize top genetics along with ultrasound, DNA testing, extensive expected progeny difference analysis, artificial insemination and embryo transfer. Their herd includes genetics from Briggs Ranches, Wendt Ranches, Harris Farms, Red Doc Farm and Grandview Farms, just to name a few, and represent more than 100 years combined breeding of top Santa Gertrudis cattle.

Utilizing Brad Wright, genetic consultant with Ranch Hand Analytics, and Tommy Brandenberger, who consults on strategic planning, forage production, breeding programs, animal health and nutrition, the Corporron family is continuously improving their operations and have worked hard to produce high-quality animals with an emphasis on health, genetics and phenotype. They also continue their education in the industry, attending various events annually such as the Texas A&M Beef Cattle Short Course where they also participate as trade show exhibitors.

The family markets their seedstock cattle both private treaty and at consignment sales such as the Bluebonnet Classic Sale held each spring in Hallettsville, Texas (co-founded by Jim in 2002), the Mid-Coast Santa Gertrudis Sale and the Tri-Star Bull Sale in conjunction with the Commercial Female Sale – a two-day event held each fall. Their breeding program's success is evident by their various accolades. In 2011, the Mid-Coast Santa Gertrudis Association named Corporron Acres its 2011 Breeder of the

Year. Their success continued as they went on to earn the title of overall grand champion in 2015 and 2016 at one of the country's largest cattle shows. Both years they secured the title at the San Antonio All Breed Bull and Commercial Heifer Sale with pens of STAR 5 females.

Involvement in the breed was, and still is, important to Jim. Upon retiring, he began devoting more of his time to the association. He regularly attended annual meetings and industry-wide events while serving on various committees. In 2002, he was elected to the SGBI Board of Directors where his vast business experience and expertise was quickly put to use. Not long after, in 2003, he was elected association president for a two-year term. In recent years, Rodney and Barbara have taken over attending the annual meetings as representatives of the family operation.

"I always look forward to the SGBI annual meetings as they are full of educational resources, networking and simply a fun way to take a break from the day-to-day. It's like a family reunion every time," Barbara says.

Both Corporron and Pinnacle greatly value their SGBI membership and note their appreciation of the association's support and promotion of both straight-bred and commercial Santa Gertrudis cattle. When asked to expand on why they value their membership, Barbara says, "The resources SGBI provides



Jim Corporron and family winning the grand champion title at the San Antonio Livestock Show and Rodeo with their pen of STAR 5 females.

CONTINUED ON PAGE 49 »

SGBI MEMBERSHIP APPLICATION

Santa Gertrudis Breeders International (SGBI) was organized in 1951 for the following purposes:

- To continue the **improvement** of Santa Gertrudis cattle throughout the world
- To work for the **standardization** of the breed by the maintenance of the "Standard of Excellence"
- To **protect** the breed from misrepresentation
- To establish a practical **registry**
- To disseminate **information** and to **market, merchandise** and **promote** the breed



MEMBERSHIP IN SGBI IS OPEN TO ANYONE WHO IS INTERESTED IN SANTA GERTRUDIS CATTLE AND IN THE PURPOSES OF THE ASSOCIATION.

Membership Privileges

Membership in SGBI allows the breeder to record and register purebred offspring. All members receive an annual subscription to *Santa Gertrudis USA*, the official publication of SGBI.

Services to individuals, corporations, partnerships and firms that are not members of SGBI are limited to the transfer and classification of previously registered Santa Gertrudis at substantially higher rates.

Assigned herd numbers with SGBI are nontransferable, except with the approval of the board of directors. The membership and herd number held by a member of a family who dies or retires from the purebred Santa Gertrudis business may be transferred to another member of the same family.

Types of Membership

An **ACTIVE** member is an individual, partnership, corporation or firm that, once approved for membership, is entitled to one vote at meetings of the general membership and may obtain all services of SGBI at the member rates.

A **JUNIOR** member is a young man or woman, under the age of 21, who may obtain all services of SGBI at the same rates as the Active members, but is not entitled to vote at general membership meetings.

A **COMMERCIAL** member receives the official publication of SGBI and all communications that the SGBI office provides. They are entitled to record STAR 5 animals and are encouraged to participate in SGBI STAR 5 marketing events.

An **ASSOCIATE** membership is open to any individual, group or company desiring to support the mission of SGBI.

Procedures for Joining

This application form should be fully completed and returned to SGBI with a check in the amount of the membership fee. The new member will receive a membership packet showing the herd number assigned by SGBI. The new member is then entitled to all of the privileges offered by SGBI for that level of membership. The fiscal year of SGBI is April 1 through March 31. Membership is renewable at the beginning of each fiscal year.

Type of Membership *Select one option below*

☐ **Active Member**
Annual dues: \$175.00

☐ **Junior Member**
Annual dues: \$125.00

☐ **Commercial Member**
Annual dues: \$25.00

☐ **Associate Member**
Annual dues: \$25.00

In addition to annual dues, inventory fees apply. See SGBI website for entire fee schedule.

Ranch Name *30 characters maximum* _____

ACTIVE and COMMERCIAL members only

First Name _____ **Last Name** _____
20 characters maximum *20 characters maximum*

Address _____

City _____ **State** _____ **Zip +4** _____

Telephone _____ **Telephone alt.** _____ **FAX** _____

Email Address _____

Applicant Signature _____ **Applicant Signature** _____

(I, We) agree to be governed by the rules and regulations and Constitution and Bylaws of SGBI as amended.

Referred By _____
Member Name and Herd No.

Birth Date _____
For Juniors Only

Please return Membership Application and payment to:

Santa Gertrudis Breeders International
P.O. Box 1257 • Kingsville, TX 78364

Credit Card Information

Name on Card: _____
☐ Mastercard ☐ Visa ☐ Discover ☐ American Express

Card No.: _____ Expiration: _____

Signature: _____ CVC: _____

Complete credit card information if you wish to maintain your number on file to pay for work as it is received in the office.



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By Kate Giess, Contributing Writer

A LEGACY OF Youth Development, Family Values and Gerts

A legacy of youth development and commitment to the Santa Gertrudis breed is but a small part of the story Curtis and Kathy Fuchs have to tell. The Fuchs family is a familiar face at National Junior Santa Gertrudis Association (NJSJA) events.

"Our kids didn't have to do this, but they saw the value in becoming involved from a very early age," Christy Moran comments about the Santa Gertrudis junior program.

Christy Fuchs Moran, married to David, and Courtney Fuchs Mason, married to Wes, are the daughters of Curtis and Kathy Fuchs, owners of CF Cattle Company, who have left a legendary legacy investing in the youth of agriculture. All currently reside in the community of Brenham, Texas.

Grandchildren Madison Moran, Dawson Moran, Parker Mason and Logan Mason all shown Santa Gertrudis heifers and are involved in the Mid-Coast Santa Gertrudis Association and NJSJA.

"It's the passion we have from Dad and Mom [Curtis and Kathy] that was instilled in us," Moran says. "Now, we're instilling the same passion in our kids through the Santa Gertrudis junior program, because it's such a good platform to allow them and our families to be together to grow, learn and have goals to achieve."

"Many of the life lessons that impact my life today were learned from the National Junior Santa Gertrudis Association," Courtney Mason says. "Ultimately, it's about me helping ensure things are better for those yet to come."

Leaving a Legacy

Curtis Fuchs and his agriculture family were some of the first breeders to start raising Red Polls, which is how they originally became involved in the seedstock cattle industry.

"My great grandfather would work on the family farm then and also be very involved in the community and on the state level as

a representative in the Texas House for many years," Moran says. "My dad grew up on the farm, with his father and our grandfather, and was involved in FFA and 4-H while they raised Red Poll cattle as well as many other species of animals and crops."

Fuchs and his wife, Kathy, instilled passion for agriculture in many youth during his career as an FFA advisor.

He began teaching agricultural science in Cypress at Cy-Fair High School and was an FFA advisor for 11 years before moving to Brenham in 1981 to be closer to family. There he taught ag science for 32 years. After 43 years of dedicated service as an agricultural science teacher and FFA advisor, Fuchs retired.

"He impacted many generations of ag students," Moran says. "It's great to still have people who know 'Mr. Fuchs' as a very well-respected mentor in their life."

Fuchs taught many different ag classes with a focus on freshman, introducing young students to FFA and the world of agriculture.

"When Dad started teaching, Brenham had a strong ag department, so he



Curtis Fuchs with his grandkids - Madison Moran, Dawson Moran, Parker Mason and Logan Mason.

was involved helping kids show Santa Gertrudis heifers, and that's our family history of how we became involved in the breed," Moran says.

"I remember going to my first national Santa Gertrudis junior show," Moran says. "When I was old enough to show, it was just a natural fit to start showing Gerts."

Moran and Mason both showed registered Santa Gertrudis heifers. Both were involved in the Mid-Coast Junior Santa

CONTINUED ON PAGE 48



The Fuchs family at the 2014 Houston Livestock Show and Rodeo with Miss CF Foxy, exhibited by Parker Mason, Curtis and Kathy's grandson. As a calf, Miss CF Foxy was named National Champion Best of Polled and, as a yearling, the heifer won every major show in Texas. Unfortunately, she tragically died after giving birth to her first calf.



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FOR NEXT YEAR'S SALE!
SATURDAY, SEPT. 11, 2021**

FUCHS CONTINUED FROM PAGE 46

Gertrudis Association and served on the NJSGA Board of Directors. Mason was also crowned the NJSGA queen. Their parents supported their dedication to the association.

"Between my sister, Courtney, and I, we raised five National Junior Santa Gertrudis Show champions," Moran says.

"Over time, my sister and I began to be fortunate enough to exhibit quality Santa Gertrudis that not only won in the show ring, but helped us win in life," Mason shares.

Mason and her sister value and try to pass on what they've carried with them outside the show ring.

"This lifestyle isn't just about animals, it's about beliefs and values passed down through generations, ensuring things are left better for those yet to come," Mason says. "It's about legacy."

Many junior exhibitors also exhibited CF Cattle after Fuchs' daughters were finished showing. Pete Wunderlich and Boone Smith bought their first Santa Gertrudis heifers from Fuchs. Both showmen were extremely involved and served as members of the board and association. They now have children of their own showing Santa Gertrudis livestock. These families are just some of many generations Fuchs had a tremendous impact on.



Curtis Fuchs and family receive the dedication award at the 2020 National Santa Gertrudis Show.

The DuBois girls and family also were very involved with Santa Gertrudis cattle and associations. They credit the Fuchs family for being role models in the breed, which is very humbling.

History in the Making

The Fuchs' legendary involvement within the breed will forever be appreci-

ated. The 2020 National Santa Gertrudis Show was dedicated to the Fuchs family. The dedication award was just a small representation for what it truly meant to his family.

"To be in the show barn together, the relationships and friendships we've made, you just can't put a price on those learning opportunities and friendships," Moran says.

Within their family, Moran understands there are high aspirations for national championships and wins, but at the end of the day, the junior program is a platform that passes on the ability to grow, learn and become good citizens and future leaders.

"For Dad and Mom to give us that opportunity, for us to be able to spend all those years raising and showing Gerts and to still be able to take our kids to junior nationals for another generation is a blessing," Moran says. Moran and her husband are instrumental in the work of the Mid-Coast Santa Gertrudis Association as David served as association president and Christy as youth advisor with their daughter, Madison, as junior president.

Curtis Fuchs serves as a role model for his granddaughter, Madison.

"Pop [Curtis] has always been very humble about his success and what he has accomplished in life as well as what he has been fortunate to receive," Madison says. "He is also very well respected and kind to so many people and animals."

Where They Are Today

The Fuchs family was instrumental in the National Junior Santa Gertrudis Show 25th Anniversary Celebration in Waco, Texas, in 2002, coordinating a reunion dinner and dance.

David and Christy were also the chairs of the 2019 NJSGS – "Texas Two Step" in Bryan, Texas.



Curtis Fuchs loved every moment in the classroom, investing in the future of agriculture. After 43 years of service as an agricultural science teacher and FFA advisor, Fuchs retired.

It is evident that the Fuchs family and its three generations of legacy continue to have the passion for Santa Gertrudis cattle and the associated shows and organizations.

Today, Curtis and Kathy reside in Burton, Texas, and still operate CF Cattle Company with the assistance of the surrounding family.

"This lifestyle isn't just about animals, it's about beliefs and values passed down through generations, ensuring things are left better for those yet to come. It's about legacy."

– Courtney Mason

"Mom and Dad are both facing growing health concerns, but their passion and drive for the land and cattle and doing things right has not ceased," Moran says.

The Fuchs family is focused on continuing its legacy and family tradition of raising high-quality Santa Gertrudis cattle to show and sell. CF Cattle Company is very much a family affair; it has been for many years and will continue to be.

"They have instilled in us this passion over the generations to continue this legacy," Moran says. "And we spend our lives – many hours, hard work and money – to continue to be a part of a great breed and organizations that are helping us raise our families and continue to live in an environment conducive to safe and wholesome lifestyles and youth development." 🐄

OZARK EMPIRE FAIR

Aug. 8, 2020 | Springfield, Mo. | Judge: Mark Core



GRAND CHAMPION BULL

Rockin 3T Creed, shown by
M6 Greeson Farms, Rice, Texas



RESERVE GRAND CHAMPION BULL

Mr. TOCR Maverick 902, shown by
Laura Zibilski, Burton, Texas



GRAND CHAMPION FEMALE

Miss Double TT 2448, shown by
Chad Coker, Magnolia, Texas



RESERVE GRAND CHAMPION FEMALE AND BEST OF POLLED FEMALE

Ms Rafter Topanga 600G, shown by
Laura Zibilski, Burton, Texas



BEST OF POLLED BULL

777 Bear, shown by Caroline Daniel,
Magnolia, Ark.



GRAND CHAMPION STAR 5

MTG Jazzy, shown by Brittany Kunkel,
Poughkeepsie, Ark.



RESERVE GRAND CHAMPION STAR 5

Miss TOCR Jade 719G, shown by
Laura Zibilski, Burton, Texas

CORPORRON ACRES CONTINUED FROM PAGE 43

to breeders are invaluable and their support is incredible; they are always available to help. I appreciate what a great job they do with record keeping and facilitating communication between breeders, as well as providing educational opportunities."

One educational facet they have appreciated at annual meetings over the years is learning to utilize modern cattle inventory software. It has helped their operation become more orga-

nized and streamlined with their record keeping.

"The association offers something for everyone, to both new and seasoned members of the breed," Barbara says.

The Corporron family remarked how they enjoy supporting the association however they can, especially by being sponsors for National Junior Santa Gertrudis Association events. In 2019, they also had the opportunity to be a Santa Gertrudis World Congress sponsor. They enjoyed attending and volunteering at various stops along the World Congress tour and especially

enjoyed visiting with breeders from other countries.

"It was a fun and unique experience," Barbara says.

It is evident that Jim's decision to utilize the Santa Gertrudis breed on his ranch almost 50 years ago is one that he does not regret. The cattle's ability to thrive, year after year, despite unpredictable conditions continues to impress. From the great performance and self-sufficiency they have witnessed in their herd to the breed's complementary genetics in crossbreeding programs, Corporron Acres will always be "one of the breed's biggest proponents and a strong voice for American breeds in general." 🐄



Jim Corporron appreciates the ability of the Santa Gertrudis breed to excel in his crossbreeding program with genetics he has found complement a variety of breeds.

SANTA GERTRUDIS *Commercial Corner*

SANTA GERTRUDIS GENETICS HIT BIG IN NEVADA

By John Ford, Association Consultant, Santa Gertrudis Breeders International

Industry enthusiasm for Santa Gertrudis genetics was evident this past summer in Winnemucca, Nev., during the Superior Livestock Auction Video Royale. More than 195,000 feeder calves were offered during the week-long video marketing event, including 1,045 American Red steers consigned by Santa Gertrudis Breeders International (SGBI) member King Ranch, herd No. 1. Demand for this unique blend of Santa Gertrudis and Red Angus genetics was strong. Prices for the American Red offering bumped the top of the day's market, comparing very favorably with the amounts paid for black-hided cattle of like kind and class.

The Winnemucca broadcast location provided SGBI an opportunity to showcase the breed's genetic package to members of the commercial sector in an area of the nation well-suited for *Bos indicus*-influenced genetics. The team at Superior Livestock Auction also highlighted the American Red program on *Superior Sunrise*, a 30-minute TV show that aired prior to the auction and is viewed by thousands of cattle producers nationwide.



Why is there so much industry interest in SGBI's and Red Angus Association of America's (RAAA) collaborative tagging program? Simply put, American Reds are well suited for commercial producers who are seeking steers that fit in the value-added segment of the beef industry as well as quality replacement females that can perform in challenging environments. Since the program's introduction in early 2020 during the Cattle Industry Convention, more than 1,550 head of American Red cattle have been marketed.

Cattle feeders are very aware of the role that genetics play in downstream profitability and, with an increasing number of finished cattle being marketed on a grid, a formula or some other avenue that rewards value, the American Red feeder calf is the right combination of efficiency and profitable carcass genetics. American Red replacement females emphasize the value of increased longevity, fertility and efficiency that fits a wide variety of environments.

While the American Red program has generated a tremendous amount of commercial industry interest, few SGBI members are positioned to market truckload lots of composite feeder calves or retain ownership through the feedyard.

Purebred production serves as the foundation for the majority of SGBI members' breeding programs, with genetic improvement being the focus of most operations. So that poses the question: What is the value of the American Red commercial tagging program for Santa Gertrudis seedstock producers?

The American Red serves as the basis for SGBI members to develop a genetic-based, value-added production and marketing system for their bull and replacement female buying customers who utilize Red Angus genetics in their commercial operations. The program is designed in a manner to benefit all participants – purebred Santa Gertrudis breeders, commercial cow-calf producers, feedlots, packers and consumers. The program has far-reaching potential for improving predictability and in-turn value across the production chain.

The American Red program is based on the breed's Balanced Beef Index that focuses on the production of profitable feeder cattle and quality replacement females. A Santa Gertrudis bull battery that ranks in the top 50 percent of the breed must sire animals in this program; bull buying customers use this index as a genetic improvement tool as selection decisions are made.

Once a group of commercial cattle meet American Red program requirements, that information can be used for any marketing method. For example, the American Reds marketed through the Superior Sale in Winnemucca carried the American Red label. It was noted in the auction catalog and mentioned numerous times on the block that these feeder calves represented the best Santa Gertrudis and Red Angus genetics.

Research has found larger groups of cattle generally receive a higher price than smaller groups. However, anecdotal information indicates producers marketing genetic-verified and identified cattle are receiving premiums, regardless of lot size or marketing avenue. Providing our commercial cattle-buying customers the opportunity to take advantage of the American Red program to improve genetic quality and add value to the bottom line is substantial. The program's blue tag, signifying American Red, sends a message to buyers, feeders and packers that these cattle perform up and down the industry chain and will hit endpoint targets. With the assistance of the RAAA marketing staff, SGBI is working to develop additional value-added avenues for Santa Gertrudis and Red Angus genetic packages. These efforts are also opening the door for SGBI to work with other *Bos taurus* breeds in the development of genetic-verification marketing programs.

It is estimated that more than 85 percent of the cattle marketed through Superior Livestock Auction's Winnemucca event carried a genetic-merit label from a breed association or industry certification-verification company. Santa Gertrudis is one of the few breeds, if not the only *Bos indicus*-influenced breed, that can offer commercial cattlemen a genetic merit marketing program. That is a great tool to have in the association's toolbox, since genetic verification of cattle is an idea whose time has come. 🐄

SANTA GERTRUDIS *Calendar*

OCTOBER

- 1** SGBI Annual Meeting, Stone Bridge Farms, Cullman, Ala.
- 3** 32nd Annual Alabama Connection Sale, Tinney Farms, Hanceville, Ala.
- 16-17** 3rd Annual Strait-Hefte Tried & True Production Sale, Carrizo Springs, Texas
- 19** Pitchford Cattle Opportunity Knocks #2 Online Sale
- 24** Debter Hereford Farm 48th Annual Production Bull Sale, Horton, Ala.
- 24** N-N Cattle Santa Gertrudis Online Sale
- 31** Quail Valley Farms Bull & Commercial Female Production Sale, Blountsville, Ala.

NOVEMBER

- 7** Mt. Laurel Classic Sale, Calhoun, Ga. **CANCELED**
- 13-14** 43rd Annual Tri-Star Santa Gertrudis Sale and 17th Annual Bull & Commercial Female Sale, Briggs Ranches, Bloomington, Texas
- 17-19** North American International Livestock Expo, Louisville, Ky.
- 20** 2021 Semen Catalog reservation deadline
- 21** South Texas Heritage Sale, Robstown, Texas
- 21** South Texas HOT Gert Point Show, Robstown, Texas
- 22** South Texas HOT Gert Junior Show, Robstown, Texas

2021

FEBRUARY

- 3-5** Cattle Industry Convention & NCBA Trade Show, Nashville, Tenn.
- 12** Banners & Buckles Sale, Jackson, Miss.
- 13** National Santa Gertrudis Show, Jackson, Miss.

MARCH

- 20** Bluebonnet Classic Sale, Hallettsville, Texas
- 25** Briggs Super American Brangus & Santa Gertrudis Sale, Bloomington, Texas

REGISTRATIONS, STAR 5 RECORDINGS AND TRANSFERS BY DISTRICT

AUGUST 2020

ACTIVE MEMBERS

District	Purebred Reg.	STAR 5 Reg.	Performance Only	Purebred & STAR 5 Trans.
1	2	0	0	1
2	350	41	16	94
3	14	2	0	11
4	39	0	8	20
5	12	0	0	54
6	15	0	0	7

JUNIOR MEMBERS

District	Purebred Reg.	STAR 5 Reg.	Performance Only	Purebred & STAR 5 Trans.
1	22	1	0	24
2	16	1	1	3
3	12	4	0	6
4	8	0	0	13
5	0	0	0	0

FOR SGBI REGISTRATIONS CONTACT: Diana Ruiz
P. O. Box 1257, Kingsville, Texas 78364 | diana@santagertrudis.com
Phone: (361) 592-9357 • Fax: (361) 592-8572

SANTA GERTRUDIS *Juniors*

By Leighton McCulley, Secretary



Hello, I'm Leighton McCulley. This year, I am returning to the National Junior Santa Gertrudis Association Board of Directors for my second term as an at-large director; I am also serving as secretary. At our farm, we have been preparing for the Mississippi State Fair and looking forward to cooler weather. I am very excited for this year as it has gotten off to a great start. In July, the junior board had an amazing retreat in Broken Bow, Okla. We had a great amount of bonding time, which is vital to developing a strong board. We were also very productive in working on the upcoming year, and we are so excited!

This month, we are focusing on one of the most important aspects of the breed – membership. We greatly value our members – active, commercial and junior – because we wouldn't be successful without passionate members working to improve their herds. Becoming a member of the National Junior Santa Gertrudis Association has been such a blessing

SANTA GERTRUDIS WELCOMES *New Members*

Active Members

Y Ranch, Juan H. Bazan, Roma, Texas

Commercial Members

Double R Farm, Yolanda Robinson, Reynolds, Ga.

Junior Members

Bruno Rubio, Crandall, Texas

Alma Mia Silva, Edinburg, Texas

Gunner Vinzant, Frankston, Texas

Mollie Couch, Tilden, Texas

Hannah Ford, Brookston, Texas

Leighton Horton, Pontotoc, Miss.

TRAIL TALK CONTINUED FROM PAGE 6

growing process and the bull continued to impress. All scan data and data collected supported the claim that this young bull could have a positive impact for the breed. It wasn't long until sale season came around and eyes from across the country were on this young bull. When it was all said and done, the calf commanded more than \$50,000, more than paying for the entire group. He went on to a major bull stud where his value is sure to continue to increase, and he will influence the breed.

My friend went on to tell me that the seller was proud and didn't regret selling the animal, but he certainly left some meat on the bone when he simply gate cut the cattle based on appearance. Had he taken time to collect DNA samples, he would have had more information available to him and might have kept that particular pair himself. In today's industry, information is key, so make sure you use all available tools as they might bring a hefty premium in the long run. 🐾

JUNIOR LETTER CONTINUED FROM PAGE 51

in my life as I have become part of a team working toward bettering the breed.

There is no better way to learn about our cattle than to surround yourself with people with the same goal. It has also offered leadership opportunities that I have happily taken advantage of. Knowing how much the association has done for me encourages me to reach out to other breeders and invite them to join. A great way to gain new members is to simply engage with fellow breeders at events and share your appreciation for being a member.

That said, be sure to stay up-to-date on upcoming events listed on the association website, www.santagertrudis.com. Also, don't miss the upcoming sales later this month. They will be great opportunities for meeting new breeders and, of course, purchasing quality cattle. I hope you are all healthy and I hope to see you soon! 🐾

SANTA GERTRUDIS SALE

Reports

WENDT RANCHES PARTNERS' ONLINE BABY DOLL SALE

SEPT. 1, 2020 | BOWLING GREEN, KY.

SALE AVERAGES

Heifers \$5,112.50

Heifers in this online sale sold to five states. The high-selling lot, Lot 12, Wendt 1630, sired by a Never Sank son, was purchased by Mia Wiley, Deville, La., for \$8,350. Lot 8, Wendt 1547, sired by Never Sank, was purchased by Kole Schmitt, Fayetteville, Texas, for \$8,250. Lot 14, Wendt 1598, sired by a Vegas son, was purchased by Gracey Pitchford, Athens, Texas, for \$7,000. Lot 1, Wendt's Dreamboat 1559, sired by Dreamboat, was purchased by Harley Jones Noles, Aubrey, Texas for \$6,750. Lot 2, Wendt's Dreamboat 1566, sired by Dreamboat, was purchased by Chesney Robinson, Ector, Texas, for \$6,250. 🐾



SOUTHERN HARVEST SALE

SEPT. 12, 2020 | DEVILLE, LA.

SALE AVERAGES

64	Registered Lots	\$5,975
20	Crossbred Lots	\$2,615
45	Bred Females	\$6,880
13	Pairs	\$6,345
6	Open Heifers	\$3,250
1	Semen Lot	\$2,250

The Southern Harvest Sale took place Sept. 12, 2020, at Wiley Ranch in Deville, La. The sale management was Bill Lundberg and Darren Richmond. The auctioneer was Leo Casas III. Guest consignors included Flying C Ranch, Creech Farms and Tideland Farm.

The high-selling lot, Lot 1, Marie Laveau 911, was purchased by Grandview Farms, Hamilton, Ala., Leachman Cattle of Colorado, Fort Collins, Colo., Korban Cattle Co., McAllen, Texas, and Schuster Farms, San Juan, Texas, for \$35,000. The high-selling pair, Wiley Ranch 209, was purchased by Gray Oaks Farm, Russellville, Ala., for \$10,500. The high-selling crossbred pair was consigned by Creech Farms, Zebulon, N.C., and was purchased by Caleb Bram, Louise, Texas, and Anna Tyson, Meadville, Miss., for \$7,750.

Lot 4, WR 246, was purchased by Hefte Ranch, Hondo, Texas, for \$17,000. Lot 2, WR 280, was purchased by Harris Farms, Cleburne, Texas, and Quail Valley Farms, Oneonta, Ala., for \$16,000. Lot 50, WR 298, was purchased by Gray Oaks Farm for \$15,500. Lot 29, CB 918, was purchased by Bill Swann, Lampasas, Texas, for \$12,500. Lot 30, WR 258, was purchased by Red Doc Farm, Belen, N.M., for \$10,000. Volume buyers were Tideland Farm, Kiln, Miss., and Brent Smith, Franklin, La. 🐾

LEFT: The Wiley family with Delmo Payne, Grandview Farms, Hamilton, Ala., and John Hall, Korban Cattle Co., McAllen, Texas; two of the purchasers of high-selling lot at the Southern Harvest Sale.

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VALUE OF MEMBERSHIP CONTINUED FROM PAGE 20

breed. The association's support of research projects provides our members the opportunity to get real-world data on our product, often as it compares to other breeds. This allows for powerful data, which is useful for educating commercial clients. It also sets a benchmark as to how the cattle currently perform while also identifying potential areas of growth.

This association is no stranger to the value of a well-run and organized junior program. We know we must cultivate our youth and turn them into breeders of tomorrow if we want to maintain and grow this breed. SGBI provides an incredible member-run platform to bring information and opportunities to junior members. Beyond juniors, the association provides an excellent opportunity for professional development among all members. Adult members have the opportunity to take on leadership roles, gain additional skills or training, and potentially be rewarded for superior efforts or achievements within the association.

In a time where the world is at your fingertips, it's maybe more important than ever to be associated with your fellow breeders. Growing our network and having a unified voice allows us to remain at the industry table with strength in our message. Cultivating idea sharing and collaborating with one another makes sure we study all angles, move this breed in a positive direction and stay at the forefront of new and potential areas of growth. Quality membership is the key behind any good association and that certainly leaves SGBI in a very valuable and powerful place. 🐄

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ONLINE SALE smartauctions

Selling 10 Gerts & Star 5 Show Heifer Prospects + Embryos



MS N-N 915C4 332H

REG #: 20201725 • STAR 5: 3/4 BLOOD

KR'S *Chosen* 1 651/18



SIRE OF EMBRYOS SELLING • REG #: 20183702

MS N-N 915E13 307H

REG #: 20201724 • PUREBRED

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- › Santa Gertrudis-influenced feeders hit all endpoint quality targets.
- › Santa Gertrudis-influenced feeders are efficient, averaging 3.5-lb. ADG.
- › First *Bos indicus*-influenced breed to offer GE-EPDs.
- › 30 years of data collection = comprehensive genetic evaluation.
- › 11,000+ genotypes in SGBI data set – one of the largest for a *Bos indicus*-influenced breed.

PROFIT PROVEN

- › Perform profitably in challenging environmental conditions.
- › Perform profitably in economically challenging feeding conditions.
- › Adds profitable heterosis to any production system.
- › Profitable, efficient feeder cattle that grade, hitting all marks.

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NJSGA Junior Board of Directors

EXCLUSIVE SEMEN PACKAGE OPPORTUNITY

PURCHASE A JUNIOR BOARD AUCTION ITEM AVAILABLE AT SELECT SALES TO BE ELIGIBLE FOR A CHANCE
TO WIN AN EXCLUSIVE SEMEN PACKAGE.
SEMEN PACKAGE WILL CONTAIN STRAWS OF SEMEN FROM SELECT BULLS
(CONTINUE TO FOLLOW THIS FUNDRAISER FOR UPDATES ON THE PACKAGE CONTENTS)



SEMEN DONATED TO DATE & SEMEN DONORS:

Todd Osborne with Osborne Livestock

(2-Mosby Creek KY Star 520, 2-Shaker's Playboy, 2-Mosby Creek Rib-eye 375, 2-Lazy E Bullet 6119, 2-Shaker's Sierra 10/4)

Todd Hyde with Excell Santa Gertrudis

(2 Sexed Semen-XL's Midas 355)

Mattingling Farms & Tinney Farms

(2-TF Prospector 753)

Trey Daniel with The Danrick Santa Gertrudis

(5-Danrick's Hotchner 22/4)

Quail Valley Farms

BULL & COMMERCIAL FEMALE *Production Sale*

October 31, 2020 at 12:00PM

in Blountsville, Alabama

17761 County Hwy 26 | Blountsville, AL 35031

*His Progeny
will Sell!*

HARRIS FARMS CAPONE

253D3

FC PISTOL 28/O X HARCO 1220

BW	WW	YW	MILK	TM	SC	HCW	REA	MARB	TEND
1.05	33.2	44.2	2.43	19.02	1.18	21.5	0.23	-0.02	-0.03
90%	1%	1%	25%	---	1%	1%	1%	80%	10%



Keizer Cawley

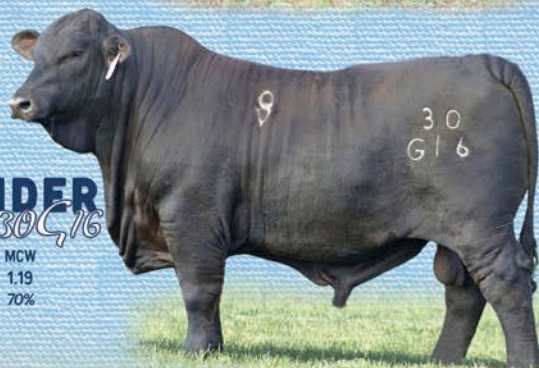
He Sells!

OVF NEVER SURRENDER

NEVER SURRENDER X T3 MS THREE D 30D

30G16

CED	BW	WW	YW	MILK	SC	REA	IMF	HPREG	STAY	MCW
4.5	2.3	44	81	7	0.63	0.77	0.30	2.60	0.97	1.19
65%	85%	5%	10%	75%	35%	3%	10%	15%	55%	70%



Offering
160 BULLS
SANTA GERTRUDIS & BRANGUS
COMING 2 YEAR OLDS & YEARLINGS

**160
COMMERCIAL
FEMALES**

Quail Valley Farms

40 BRED STAR 5 & BLACK HEIFERS
(BRED TO DHF HORNED BULLS)
20 OPEN STAR 5 & BLACK HEIFERS

K&L Bar

20 BRED SUPER AMERICANS HEIFERS
(BRED TO BRANGUS BULLS)
20 OPEN SUPER AMERICAN HEIFERS

Charlie Ireal

40 BLACK/BLACK BALDIE HEIFERS
(AI'D TO ATLANTA, CLEANED UP BY
BRANGUS BULLS)

Nathans Citrus

20 BRED HEIFERS
(BRED TO BRANGUS BULLS)



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2020 STRAIT - HEFTE

Tried & True

OCTOBER 17, 2020

CARRIZO SPRINGS, TEXAS

PRODUCTION SALE

← BULL POWER →

IF YOU'RE LOOKING FOR A NEW HERD SIRE, WE'VE GOT YOU COVERED!

HEFTE RANCH G116



Easy fleshing, big gutted, deep-bodied, and sound – it is hard to describe the immense power of this Red Doc 5461 son.

WW: 734 • **YW:** 1315 • **REA:** 15.71 • **IMF:** 5.15%

Top 3% REA • Top 10% YW and MARB

HEFTE RANCH G38



The definition of **balance** – across the board **exceptional EPDs, performance** and **phenotype** out of a first calf heifer and KR 729/16.

BW: 69 • **Adj WW:** 596 • **YW:** 1220 • **REA** 15.71

IMF: 5.13%. **Nine EPD traits in the Top 20%**

HEFTE RANCH G70



This KR 191/13 son checks all the boxes – **great looks, great performance** and **great numbers** all in a very gentle, cherry red package!

WW: 820 • **YW:** 1380 • **REA:** 16.12 • **IMF:** 4.78%

Top 3% MARB • Top 4% WW • Top 10% SC, YW, HCW, and REA

These bulls and more sell on Oct. 17. Also, don't miss our premium selection of bred heifers and pairs.

If you are unable to attend the sale, these bulls are available to view on the ranch by appointment.

SCHEDULE OF EVENTS

FRIDAY, OCT. 16

2:00 PM: Cattle Viewing

6:30 PM: Dinner/Entertainment

SATURDAY, OCT. 17

8 AM: Cattle Viewing

8-10 AM: Breakfast

11 AM: Sale

Lunch will be served after sale.

HOTEL ACCOMODATIONS

Hampton Inn: 5 mi.

(830) 876.9160

Best Western Plus: 5 mi.

(830) 876.2500

Super 8: 6 mi.

(830) 876.2500

USE CODE: Strait Ranches

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*250+ 2019 Santa Gertrudis and American Red bulls have completed gain test and are available Private Treaty.
American Red females also available Private Treaty – yearling heifers, bred heifers and bred 3 year olds.*

First within-herd EPD database in the nation.

First genomically enhanced, single-step beef cattle EPDs in the nation.

Industry-leading fertility, carcass and growth genetics.

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