



SANTA GERTRUDIS

USA

OCTOBER 2019 | VOLUME 22, NUMBER 10



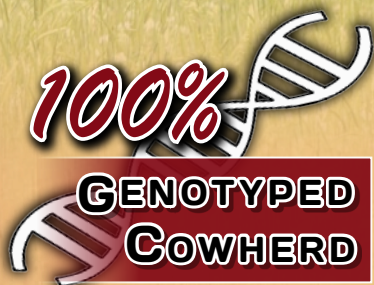
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SANTA GERTRUDIS USA

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SANTA GERTRUDIS BREEDERS INTERNATIONAL

P.O. Box 1257, Kingsville, Texas 78364
 Phone: (361) 592-9357
 Fax: (361) 592-8572
info@santagertrudis.com
www.santagertrudis.com

EXECUTIVE DIRECTOR

John E. Ford
 Email: jford@santagertrudis.com

REGISTRATION & MEMBER SERVICES SPECIALIST

Diana L. Ruiz
 Email: diana@santagertrudis.com

MEMBER SERVICES

Emma Ramirez
 Email: emma@santagertrudis.com

DNA COORDINATOR

Melissa Braden
 Email: melissa@santagertrudis.com

MEMBER SERVICES REPRESENTATIVE

Darren Richmond
djrichmd@gmail.com | (423) 364-9281

MAGAZINE STAFF

PUBLISHER

Blueprint Media
 P.O. Box 427, Timnath, CO 80547
 Email: info@blueprintma.com

MANAGING EDITOR

Jessie Topp-Becker
jbecker@blueprintma.com | (701) 307-0772

EDITOR

Lisa Bard | lbard@blueprintma.com
 (970) 498-9306

AD SALES | CATALOGS

Darren Richmond
djrichmd@gmail.com | (423) 364-9281

CREATIVE DIRECTOR

Kathie Bedolli | kbedolli@blueprintma.com
 (970) 568-8219

MATERIALS COORDINATOR

Megan Sajbel Field

AD DESIGN

Holly Holland

ADMINISTRATION

Leslie McKibben

COPY EDITOR

Larisa Willrett



ON THE COVER

The cow herd at Myers Cattle and Land Corporation, Navasota, Texas, rest in the shade.

Photo by Darren Richmond.

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GRAY OAKS FARM

Dennis Jones, owner

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Austin Logan, Manager

(256) 335-8821



— CREECH FARMS INTRODUCES —

Red Doc Roughneck 6224



Roughneck was purchased at the 2018 Red Hot Bull Sale. He was selected for his clean lines plus his balance of growth and carcass.

His pedigree includes Cotton Branch Yogi 1562 on top, and King Ranch Laureles 149/03 on bottom.

His first set of calves are on the ground and they are what we expected they would be – long, deep-bodied, thick butts and clean underlines.

Heifer 260, born 3/14/19 is a Roughneck daughter. Her dam is sired by Double Wide 18/2 and is Gunnie 803 on bottom. She is typical of Roughneck calves. We had 15 of his calves in this calf crop and they are very consistent in structural correctness and quality.



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Ramblings from the Open Range

EXECUTIVE DIRECTOR'S REPORT

By John Ford

(361) 592-9357 | jford@santagertrudis.com

Early last month I had the opportunity to visit with the livestock manager of a sizable South Texas cow-calf operation that runs several thousand commercial cows in one of the state's most challenging environments. They're in surroundings so difficult it would not surprise me if new bulls would simply refuse to get out of the trailer.

The ranch had utilized bulls from a competing American breed and were not satisfied with calf performance. Information from Santa Gertrudis Breeders International (SGBI) feeding trials and collected harvest data convinced ranch management to try our breed's genetic package. The results did not disappoint. In fact, management was so pleased that they retained a percentage of the heifer calves for replacements.

The operation also utilized the association's Santa Gertrudis Igenity® genetic panel to assist with the replacement selection process. SGBI's Igenity product is a DNA-verified genetic selection tool designed to benefit the commercial Santa Gertrudis breeder and commercial producers using Santa Gertrudis bulls or Santa Gertrudis-influenced females in their breeding program. Igenity Santa Gertrudis brings SGBI's cutting-edge genomic technology to the commercial breeder, elevating an operation's ability to speed genetic improvement. Having access to this genetic selection tool was another positive for this large operation.

This type of SGBI success story is becoming more and more commonplace. Demand for profitable, productive Santa Gertrudis bulls continues to grow, and the breed's industry footprint is rapidly expanding.

Why the change in demand and industry perception? After all, the breed's genetic package has always produced a female that is productive and bulls that sire calves capable of pushing down the scales at weaning.

To me the answer is clear: membership has been active in setting the direction for their association. Member engagement is the lifeblood of an association, and engaged SGBI members have been key to the breed's recent success. SGBI's mission statement – *Santa Gertrudis Breeders International provides progressive leadership, services, programs and technology to promote and broaden the long-term profitability of Santa Gertrudis influence within the beef industry by being member driven and consumer focused* – was member-developed during the 2013-2017 long-range planning process. It has served as the foundation for the Board of Directors and association committees in developing programs and activities that have made the organization an industry leader in the area of genetic technology, provided the tools that validate animal performance and increased the breed's industry presence.

The Performance Committee provided the leadership needed to move the breed to a DNA-verified genetic evaluation and the structure required for Santa Gertrudis to be the first beef breed to adopt single-step methodology for the incorporation of DNA into expected progeny difference (EPD)

calculations. The association's Scrotal Circumference, Heifer Pregnancy and Breed Back EPDs are all results of Performance Committee involvement.

Much of the breed's growing industry presence can be attributed to projects initiated by SGBI's Research and Education Committees. Data from the committees' sponsored steer feed-outs and university-supported research projects have certainly added value to our cattle.

Member support in the development of the Santa Gertrudis Igenity commercial genetic panel has resulted in the breed being one of only four associations offering their commercial cattle-buying customers a tool to assist with the identification of profitable genetics.

Following years of financial challenges, the association is on solid footing thanks to the Finance Committee, a group of individuals committed to being good stewards of SGBI's resources. I could go on and on. The Shows and Exhibits Committee, Marketing and Promotion Committee and Youth Activities Committee are all devoted to promoting the breed through shows and special activities.

I realize I have not mentioned each of SGBI's committees and task forces, but they all play an active role in association success. SGBI's growing industry presence and successes are the direct result of an engaged membership. Santa Gertrudis Breeders International is not an office building in Kingsville, Texas. It is not an executive director or staff member. It is not the board of directors. It is not this committee or that committee. SGBI is you. It is *all of us* and our common goal of making Santa Gertrudis the Preferred American Beef Breed. 🐄

Follow along with Santa Gertrudis World Congress 2019!

Can't join us for the World Congress tour, but want to stay up-to-date on what's happening along the way? Follow us on social media to see what our guests are up to as they travel from Georgia to Texas and enjoy ranch tours, educational presentations, cultural events, cattle sales and more.

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WORLD 20
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- 307/7: Daughter of Cochise 3328 (#2033651) sells bred to Mateo 7238 (#20174206). Top 1% REA, Top 1% Marb., Top 2% WW, YW.
- 061: Open, Cochise 3328 daughter.
- 972: Sells with bull calf (DOB: 1/15/19) at side, sired by Navidad 8/5, AI'd to Cochise 3328.
- 967: Sells with bull calf (DOB: 1/21/19) at side, sired by Navidad 8/5, AI'd to All Star 5876. Top 4% REA, Top 10% Marb., Top 2% WW, Top 5% YW.
- and others!



NAVIDAD 8/5

Navidad 8/5 was sired by Pistol 28/0, the hottest herd sire in the breed!

Top 1% WW, Top 3% YW, Top 10% REA, Top 4%, SC



COCHISE 3328

Power, Power, Power! big growth, big carcass, big ribeye!
Top 1% WW, YW and REA. Top 5% Marb.
Growth Index: 37.64



MATEO 7238

Top 1% REA and Marb. Top 2% WW, Top 10% YW.

C
A
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Larry Brown
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PRESIDENT'S LETTER

By Jerome Urbanosky

(281) 797-5715 | jerome@ameritechsi.com



October is a busy month for the Santa Gertrudis breed! Santa Gertrudis Breeders International (SGBI) members welcome more than 50 international guests Oct. 4-19 to the Santa Gertrudis World Congress 2019 on a 17-day tour from Georgia to Texas. Participants will have the opportunity to visit some premiere Santa Gertrudis operations, visit with many breeders, see some outstanding cattle and have a bit of fun along the way. This event will help U.S. Santa Gertrudis breeders expand their reach to many other countries and grow the breed globally. Thanks to all who are participating and hosting this great event.

The tour will be at Urbanosky Ranch in Plantersville, Texas, Oct. 18 from 9:00 a.m. to 12:30 p.m. We will have our Santa Gertrudis clones and the originals on display, along with our current show cattle. We will also have Urbanosky Profit 7-036, our residual feed intake (RFI) phenomenon. We will provide a special complimentary lunch for all who attend. Our featured speaker will be Diane Broek with Viagen, and she will discuss the beef cattle cell cloning process and answer questions.

Some upcoming sales that you can attend are the Alabama Connection Sale, Oct. 4-5, the NuGen Foundation Sale and Wendt Ranches Elite Female and Bull Sale, Oct. 19, and the Strait-Hefte Tried and True Production Sale, Oct. 26. The quality represented in these sales gives you an excellent opportunity to add top-quality cattle to your operation. We all need to keep producing better cattle and these sales provide that opportunity.

This issue is also a great showcase for the SGBI membership as it contains the directory of all active, commercial and junior members. Membership in SGBI helps the breed grow and flourish but also adds value to your outstanding genetics. Keep this reference issue on hand throughout the year so you can easily contact your fellow Santa Gertrudis breeders.

Until next time, spread the good news about Santa Gertrudis. 🐄

SANTA GERTRUDIS Juniors

By Hadley Brooks, Secretary and At-Large Director



Hello! My name is Hadley Brooks and I am from Krum, Texas. I am currently serving as an at-large director and secretary of the National Junior Santa Gertrudis Association. I hope this letter finds you well and in good spirits.

This month's issue of *Santa Gertrudis USA* is focused on membership and how important it is to gain new members and retain current ones. In my opinion, membership is the most important part of any association because without the members, there is nothing.

Santa Gertrudis Breeders International members are the driving force of this breed. From marketing and promoting our cherry red cattle, to introducing new people to the breed, members are the most important asset we have.

The wiser generations have done an excellent job of maintaining membership, and now it is up to the young ones to carry on the tradition. I encourage everyone to invite friends and family to come see what the Santa Gertrudis breed is all about and become breed advocates. I am looking forward to the year ahead and I cannot wait to see all of you in the coming months! 🐄

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SGBI BOARD OF DIRECTORS BY REGION

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Taylor Braden (Texas)

King Ranch, Inc.

(361) 219-0434 | TBraden@king-ranch.com

Kathryn Hefte (Texas)

Hefte Ranch

(210) 414-2493 | hefteranch@gmail.com

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(979) 240-5311 | wendtranches@hotmail.com

Betty McCormick (Texas)

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(281) 375-6861 | bettysue1959@gmail.com

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(303) 888-5297 | rmvl565@gmail.com

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Urbanosky Ranch

(281) 797-5715 | jerome@ameritechsi.com

Nancy Wunderlich (Texas)

Wunderlich Farms

(979) 277-2838 | n.wunderlich@hotmail.com

EASTERN REGION

David Alderson (Tenn.)

Circle A Farm

(931) 682-2527 | dhealderson@gmail.com

Bud Clark (Mo.)

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(314) 607-1076 | bud@cbarcranch.net

Ryan Cowart (Miss.)

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(601) 384-6719 | rcowart@cottonbranch.com

Craig Lopossa (Ind.)

Red View Farms

(812) 829-8053 | craiglopossa@yahoo.com

Eric Wiley (La.)

Wiley Ranch

(318) 481-8082 | erikkeri@yahoo.com

AT-LARGE DIRECTORS

District 1 – Alicia Sanchez (N.M.)

Red Doc Farm

(505) 463-1993 | alicia@justiceins.com

District 2 – Debbie Townsend (Texas)

Townsend Cattle Company

(979) 541-4989 | townsendcattle81@gmail.com

District 3 – Jamie Daniel (Ark.)

777 Farms

(870) 904-3070 | jamie.daniel@icloud.com

District 4 – Arlin Taylor (Ala.)

Tinney Farms

(256) 352-3192 | arlin.taylor@bhamfast.com

District 5 – Tony Creech (N.C.)

Creech Farms

(919) 427-4679 | creechfarms6@gmail.com

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Mark Cowan | 903.495.4522

markc@amscattle.com

Trey Kirkpatrick | 979.324.5518

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SANTA GERTRUDIS *Production* IS ANOTHER DROUGHT ON THE HORIZON?

By Randy L. Stanko, Ph.D., Texas A&M University-Kingsville



Know many *Santa Gertrudis USA* readers live outside the great state of Texas and may have had a better and wetter summer than most of us. I hope that you have had many opportunities to put up plenty of hay or stockpile winter forage. Hay in some places is starting to get scarce. If we do not get much fall rain, we better prepare and have a plan for a tough winter.

Grazing fall forage too soon or with too much pressure can severely damage the root systems for the rest of the year and even into next spring. It is always good to remember that what you see above the ground is a mirror image of the root system below the ground. If we graze short, drought-stressed plants, they will have trouble producing, even in the case of good fall rains. Therefore, the very first planning step is to consider all of our options and how best to stretch our limited supply of hay, just in case we are heading for the next drought.

First, take a good look at all cows at weaning, or now if you have already weaned. Market those females that you

have been thinking about selling. There is no need to feed them precious hay you may need for the “keepers.”

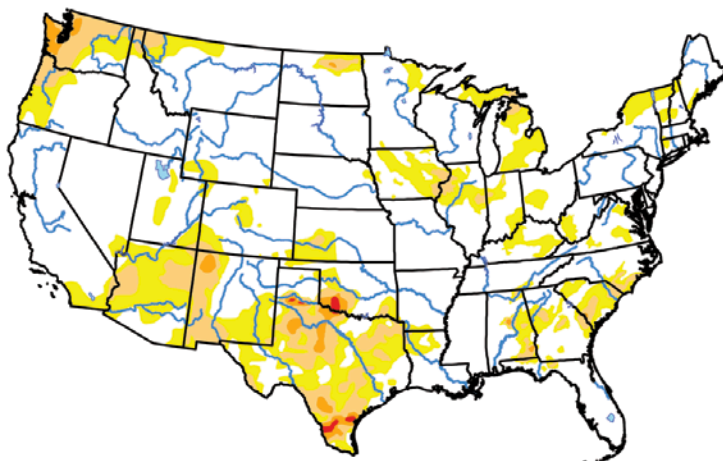
Second, consider sacrificing a pasture and using it to limit access (limit feeding) of cows to hay for nine hours per day or fewer. To meet the cow’s nutritional needs you will have to make this up by feeding an energy- and protein-dense feed like dried distiller’s grains or whole cottonseed. The cow will eat less but still have her nutrient requirements met. Moreover, these nutrient-dense feeds and lower quality hay or forage can be a cost-effective method to weather an extended dry spell. If you limit hay access, be sure to have plenty round-bale feeder space when you turn cows into the hay, as they will be looking for some rumen fill. Most cows can and will consume 30 or more pounds of hay in a 24-hour period, so the goal of limit feeding hay is to reduce consumption by 50 percent or about 15 pounds. The remaining 10-15 pounds of feed consumption per day and nutrient content of that feed will depend on stages of production. For basic nutritional requirements, see Table 1 on page 16.

On an “as-fed” basis (the natural state of all feeds), here are a few feeds for comparison: corn grain (9 percent protein and 80 percent TDN); oats (11.8 percent protein and 68.5 percent TDN); whole cottonseed (22 percent protein and 88.3 percent TDN); cottonseed

meal (41.1 percent protein and 69 percent TDN); better hay (10 percent protein and 55-60 percent TDN); mature hay (8 percent protein and less than 55 percent TDN). Some feed mills may offer a 10-12 percent protein, textured cow feed designed to stretch forage or hay and can be economical (around \$300-\$330 per ton). The energy content on such feed is between 60 and 65 percent on an as-fed basis.

Other pre-drought strategies should include minimizing hay storage and feeding waste. Storing densely baled hay on an elevated and well-drained part of the

U.S. Drought Monitor Continental U.S. (CONUS)



August 27, 2019

(Released Thursday, Aug. 29, 2019)

Valid 8 a.m. EDT

Intensity:

- None
- D0 Abnormally Dry
- D1 Moderate Drought
- D2 Severe Drought
- D3 Extreme Drought
- D4 Exceptional Drought

The Drought Monitor focuses on broad-scale conditions. Local conditions may vary. See accompanying text summary for forecast statements.

Author:

Jessica Blunden
NCEI/NOAA



droughtmonitor.unl.edu

CONTINUED ON PAGE 16 »

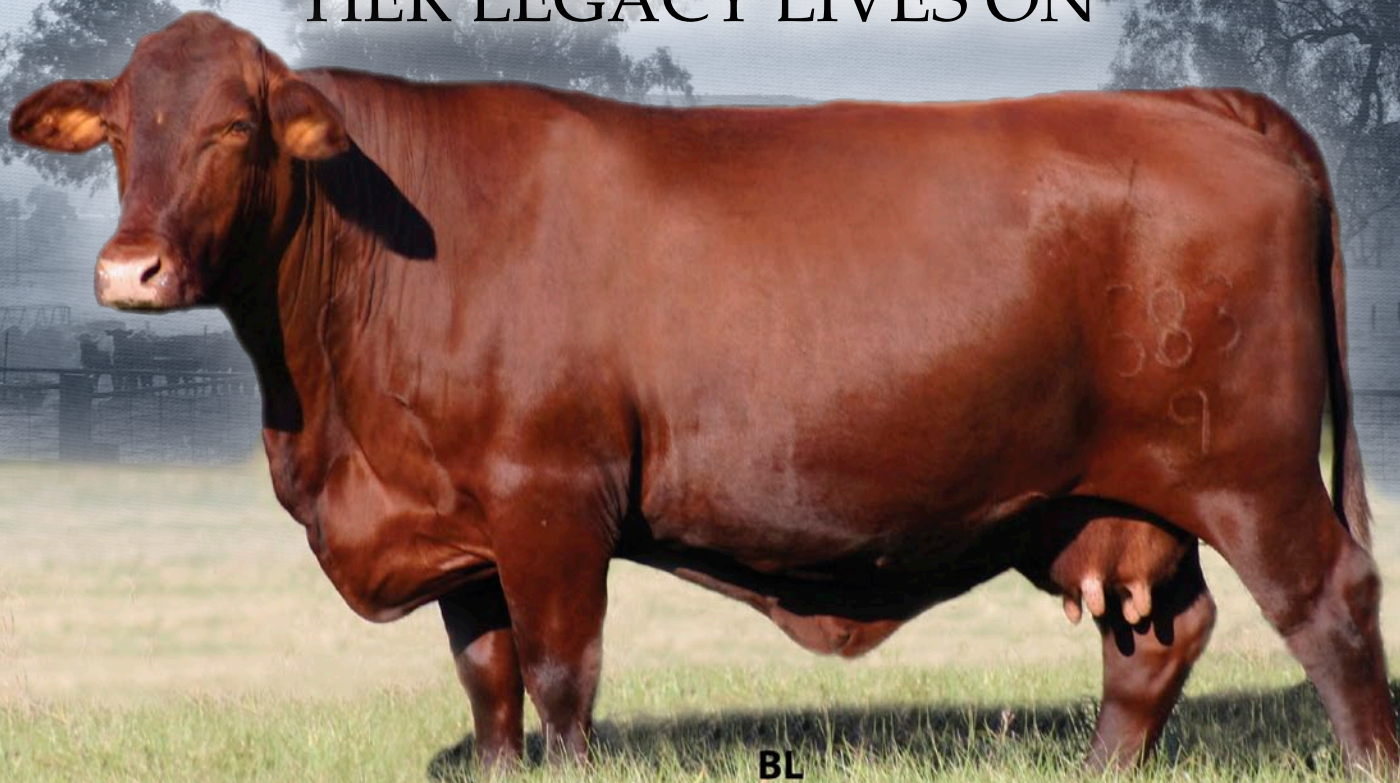
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She had structural correctness with outstanding performance. Although she's gone now, she left us with 33 heifer embryos we will be implanting in November.

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WILEY RANCH
Deville, La.

QUAIL VALLEY FARMS

Embraces Innovation

By Olivia Willrett, Freelance Writer



From operating a large-scale deer operation with a small herd of Santa Gertrudis cattle on the side to running a herd of more than 700 cows, Quail Valley Farms has made quite a few changes in their operation over the past four years. Owner Ricky Cleveland has worked hard integrating reproductive technologies through his embryo program to push the boundaries of the Santa Gertrudis breed.

Cleveland made his start in the cattle industry on his family's cow-calf operation.

"We ran 75 to 100 head of commercial cows when I was a kid, so I grew up around cattle," he says. "My dad was one of those who liked to keep his kids busy, so we always had plenty of chores to do."

The cattle operation of his childhood evolved into a deer business, raising white-tail deer with an extensive embryo program. During this time, Cleveland got back into the cattle

business with a few head of Santa Gertrudis. Eventually, he sold off the deer herd and went all in with the Santa Gertrudis breed.

"Four years ago, we had fewer than 10 cows," Cleveland says. "Today, we have 700 to 800 head. We've gone through a lot of growing pains, and we still haven't quite caught our breath yet."

Even with all that change, Quail Valley Farms has managed to keep one thing relatively constant – their strong embryo program.

"When we were doing our deer stuff, our embryo program was a huge part of our world," he explains. "So we took what we were doing with the deer business and went full force with it into the cattle. Now we run around 300 recipient cows and put in around 700 embryos last year."

With that much growth and change, Cleveland credits his operations manager, Brian Wood, and sales manager, Josh Latham, in assisting with Quail Valley Farms' success. There's also a

generational connection as Cleveland's son, David, has been working at Quail Valley Farms for the past few years.

"It's a really tight group of people who work well together and are working toward a common goal of making this the best seedstock producer we can," Cleveland says.

With goals to grow to 1,000 head of purebred cattle utilizing 100 percent artificial insemination, Quail Valley Farms recognizes the benefits of reproductive technologies, especially with a breed that's made a lot of changes in a short period of time.

"We push the envelope all the time with our breeding style and how we do things," Cleveland says. "We've been very aggressive and progressive with our breeding programs, and it's paid off."

Cleveland claims the advantage in their strong embryo transfer program lies in their ability to stay abreast of the advancements the Santa Gertrudis breed has made. With developments in feed efficiency and carcass trait expected progeny differences (EPD), the Santa Gertrudis breed is becoming more and more appealing to commercial producers.

"I've been asked, 'Why did you pick Santa Gertrudis?'"

"Santa Gertrudis as a whole has made more changes in the right direction than any other breed out there," he says. "Nothing comes close. And to get to these percentages of Choice and Prime in the beef that we have and the heat tolerance for the Southeast, there's really nothing else that can touch Santa Gertrudis in my opinion."

CONTINUED ON PAGE 38 »

LEFT: The Quail Valley Farms family.



SANTA GERTRUDIS DISTRICT VI BREEDERS



OLD SCHOOL 518/14

STRIKES AGAIN



C BAR C FREEDOM

An ET son of Old School and out of C Bar C Makala 616/1. Freedom was Calf Champion at both the 2019 Ozark Empire Fair and 2019 Missouri State Fair. We are very excited to see what's ahead for this young bull.



C BAR C RANCH

A JOB WELL DONE!

Congratulations to Taylor Terry on taking 4th place with her 2018 donated heifer, **C Bar C Fancy 37/8**, at the 2019 National Junior Santa Gertrudis Show!



C BAR C FANCY

A March, 2018 daughter of C Bar C Lux.

C BAR C RANCH



De Soto, MO 63020
Alan Clark
Bud & Kelly Clark
(314) 607-1076
bud@cbarcranch.net

WWW.CBARCRANCH.NET

OSBORNE LIVESTOCK

Todd, Donna, Dalton & Ashley Osborne
Sparta, Ky. • Lathrop, Mo.
(859) 991-2438
peppydoc1@aol.com



Parker Farms



parkerfarms@scrtc.com

Charles, Deanna, Chip, June & Carsen Parker
5552 Jackson Hwy. • Cave City, KY 42127
(270) 678-5302 • (270) 670-6776

MATTINGLY FARMS



CODY MATTINGLY
Roger, Iyve, Whitney & Chase
488 Rock Haven Rd.
Brandenburg, Ky. 40108
(270) 668-3177
mattinglyfarms96@yahoo.com



Shampain Ranch

Santa Gertrudis Cattle
Del & Ginny Thomas
Pleasant Hill, IL 62366
(217) 734-2283
ginny2@irtc.net

RED VIEW FARMS

5480 Jordan Village Rd.
Poland, IN 47868
(812) 829-8053
craiglopossa@yahoo.com



Membership Molds Youth Association Leader, Breeder

By Jessie Topp-Becker, Managing Editor



Kalli Kimble has been around Santa Gertrudis cattle and the National Junior Santa Gertrudis Association (NJSGA) for as long as she can remember. The Kingsbury, Texas, teen recalls tagging along with her older siblings to shows and association events for several years before she turned the magic age of 9. That's when Kimble's mom signed her up as a member of Santa Gertrudis Breeders International's youth organization.

Prior to becoming a true member, Kimble recalls attending National Junior Santa Gertrudis Shows (NJSGS) and participating in activities like peewee showmanship.

"I kind of grew up in that environment, so once I got to the point where I could have my first show heifer and got put in the ring, I fell in love with it instantly," she says.

Once she became a member, Kimble hit the ground running and hasn't looked back. In her nearly eight years of membership, she's attended the Gerts Ongoing Advanced Leadership Summit multiple times and participated

in every competition that's part of the annual NJSGS. Some of her successes include winning the photography, sales talk and public speaking contests – some of them multiple times.

"The contests that nationals offers are not only there for competition, but for everyone to learn and have fun," she says. "The best advice I can give is to be as involved as you can be."

Kimble credits her NJSGA membership with helping her come out of her shell and giving her the tools needed to become an effective leader. While she was elected president and queen during the 2019 NJSGS, those aren't the first leadership positions she's had; she's previously served as the organization's princess and as a district director for the past two years.

The newly elected president is excited to lead the organization's more than 400 youth members during the coming year.

"I am serving as a representative of, I think, one of the most well-rounded junior breed associations in the United States," she says.

Leadership development, friendly competition, networking and fun are just a small sampling of the benefits of NJSGA membership. Kimble also appreciates the opportunity she's had to develop her own Santa Gertrudis herd as part of the organization. Her first Santa Gertrudis heifer, Cupcake, was purchased in 2011 from Y.N. Strait. In addition to purchasing her own cattle as a means to grow her herd, Kimble also received a donated heifer from Joe Shelby in 2013. Today, the 16-year-old has 24 Santa Gertrudis cattle in her growing herd. She and her older brother have separate herds but work together to raise their cattle.

"We continue to purchase genetics from a phenotypic and genetic standpoint to improve every aspect of not only having good quality show animals, but having good breeding animals too," she explains.

The hard work this young breeder has dedicated to her herd paid big dividends this summer when she claimed two national champion titles at the National Junior Santa Gertrudis Show.

"It was a huge accomplishment for me," Kimble says. "Not only to win nationals, which is something I've been working my whole show career for, but to win it with animals I've raised myself."

"I only took one heifer to nationals that I didn't raise, and they all did good," she adds. "I couldn't be more grateful for that."

Kimble claimed purple banners for Grand Champion Purebred Female with KK Sabe's (In Valiente (ET) and Champion Bred and Owned Female with KK Sweet Caroline.

While the hardware she earned is validation for her hard work, success didn't come overnight. In fact, Kimble recalls times when she'd be at the bottom of a class, but she never gave up, and she encourages other members to continue showing and breeding, even when their success isn't validated in the form of a banner or trophy.

"It's really up to your work and dedication, and believing in your animals and your breeding program," she says.

Kimble's success is due partly thanks to fellow Santa Gertrudis breeders who have offered support, advice and encouragement over the years.

"I definitely would not be where I am today without the support from not only my family, my friends and my 'village' as we call them, but also a lot of breeders," she says.

Santa Gertrudis breeders Felix Serna and his family, Strait Ranches and Joe Shelby are just a few breeders who have helped Kimble establish and improve her herd.

CONTINUED ON PAGE 38 »

Good food. Good friends. Great Cattle. Be sure to join us!

SOUTH TEXAS HERITAGE SALE

Friday, Nov. 22

3:00 p.m.-7:00 p.m. *Cattle viewing at Fairgrounds*
7:30 p.m. *Dutch treat dinner ; location TBD*

Saturday, Nov. 23

11:00 a.m. *Tamale Lunch*
Noon *Heritage Sale*
2 hours after Sale *HOT Gert Open Show*

Sunday, Nov. 24

9:00 a.m. *HOT Gert Junior Show*

Visit HotGertShow.com for more show information.



NOVEMBER 23, 2019

Richard M. Borchard Regional Fairgrounds • Robstown, Texas

***125 head of functional, productive
Santa Gertrudis and STAR 5 females sell!***

Host Hotel

Omni Corpus Christi Hotel
(800) 843-6664

Room block:

<https://www.omnihotels.com/hotels/corpus-christi/meetings/south-tx-heritage-salerooms-11212019>

Other Accommodations

Holiday Inn Express • Calallen
(361) 242-3330

For additional information, contact

Larry Garza, Sale Chairman
(956) 206-1244 • Lrgarza1@aol.com

Follow Us!



SOUTHTexasHERITAGESALE.COM

PRODUCTION CONTINUED FROM PAGE 10

ranch will go a long way toward preserving quality. Never let your stored hay be vulnerable to standing water and always stack tight and end-to-end. In multiple row storage areas, provide at least 3 feet between rows for sunlight and air circulation.

TABLE 1

Production Stage & Weight (lbs.)	Total Digestible Nutrients (TDN) (Energy) lbs. (dry matter basis)	Protein lbs. (dry matter basis)
Dry/Pregnant and 1,200	10.3	1.5
Dry/Pregnant and 1,400	11.6	1.6
Lactating, 1 st 90 days and 1,200	17.6	3.0
Lactating, 1 st 90 days and 1,400	19.5	3.5

A fellow rancher in my area has begun unrolling round bales of either Sudan grass (haygrazer) or coastal Bermuda grass. This rancher seems to think it eliminates feed waste and allows plenty of room for both replacement heifers and cows to eat at the same time. However, he has fewer than 60 females total, thus it takes little time to complete. In herds of more than 300 cows it may take the whole day. You might want to try this feeding technique; I do not think we will waste much hay in the mud, at least for the foreseeable future. 🌧

REGISTRATIONS, STAR 5 RECORDINGS AND TRANSFERS BY DISTRICT

AUGUST 2019

ACTIVE MEMBERS

District	Purebred Reg.	STAR 5 Reg.	Performance Only	Purebred & STAR 5 Trans.
1	24	0	0	9
2	383	34	71	65
3	23	10	3	20
4	50	15	1	17
5	54	22	3	63
6	14	9	0	56

JUNIOR MEMBERS

District	Purebred Reg.	STAR 5 Reg.	Performance Only	Purebred & STAR 5 Trans.
1	34	0	0	26
2	11	0	0	10
3	1	2	0	2
4	0	0	0	2
5	0	0	0	0

FOR SGBI REGISTRATIONS CONTACT: Diana Ruiz

P. O. Box 1257, Kingsville, Texas 78364 | diana@santagertrudis.com

Phone: (361) 592-9357 • Fax: (361) 592-8572

SANTA GERTRUDIS

Calendar

OCTOBER

- 4-5** Alabama Connection Sale, Blountsville, Ala.
- 4-19** Santa Gertrudis World Congress 2019
- 11-13** State Fair of Texas Santa Gertrudis Show, Dallas, Texas
- 19** NuGen Foundation Sale/Wendt Elite Female and Bull Sale, Bay City, Texas
- 25-26** 2nd Annual Strait-Hefte Tried & True Production Sale, Carrizo Springs, Texas
- 26** Debter Hereford Farm's 47th Annual Production Bull Sale, Horton, Ala.

NOVEMBER

- 2** Mountain Laurel Classic Sale, Calhoun, Ga.
- 8-9** 16th Annual Briggs Ranches Bull & Commercial Female Sale/TriStar Sale, Bloomington, Texas
- 21** North American International Livestock Expo Santa Gertrudis Show, Louisville, Ky.
- 23** South Texas Heritage Sale, Robstown, Texas
- 23** South Texas HOT Gert Open Show, Robstown, Texas
- 24** South Texas HOT Gert Junior Show, Robstown, Texas

2020

JANUARY

- 18** Cowtown Elite Sale, Fort Worth, Texas
- 19** National Santa Gertrudis Show, Fort Worth, Texas

JUNE

- 11-13** Quail Valley Farms Elite Female Sale, Oneonta, Ala.

SANTA GERTRUDIS WELCOMES

New Members

Active Members

Ballenger Farms, Jonathan B. Cluck, Boerne, Texas
 Ronnie Shorter, Flora Vista, N.M.
 Sally Ann Fazzino, Bryan, Texas
 J A Ranch, Jude Aucoin, Eunice, La.
 Walnut Meadow, Robert Hachtel, Mount Enterprise, Texas
 Escape Ranch, Barbra Ann Laude, Wills Point, Texas
 JK Quarter Circle Ranch, Gus Barnes, Ignacio, Colo.
 Sheldon Wellborn, Walnut Springs, Texas

Junior Members

Kayden Perry, Kilgore, Texas
 Henry Le Feaux, Denham Springs, La.
 Cassidy Judd, Nacogdoches, Texas
 Jesse Easley, Bryan, Texas
 Samantha Torres, Lake Worth, Texas
 Sophia Sciabarrasi, Mansfield, Texas
 Peyton Hoffpauir, Bay City, Texas
 Jenna Shaffer, Magnolia, Texas
 Kayla Gossett, Greensville, Texas
 Madison Kreger, Cypress, Texas

Commercial Members

Lorenson Farm, Donald Lorenson, Coventry, R.I.
 Carleton Farms, Ozark, Mo.
 Bob Carleton, Bois D'Arc, Mo.

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ARROW CREEK

SANTA GERTRUDIS

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Elizabethtown, KY

HERD 8859

(270) 505-2910 • clongacre60@gmail.com



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205 Madison St. • Portia, Ark.

(870) 759-1948 or (870) 759-1947

benandleahmorgan@gmail.com

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Caleb Denmon

Buna, Texas 77612

(409) 594-2203

calebdenmon15@gmail.com

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Santa Fe, TX 77517

281.705.0832 • excellsantagertrudis@gmail.com

www.excellsantagertrudis.com

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Registered Santa Gertrudis, Star 5 and
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Weatherford, Texas

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DYLAN & KAYLEE LEDDY

550 Sunset Ridge

Cave City, Ark. 72521

(870) 613-1200

luckyfarm12@gmail.com



Santa Gertrudis
STAR 5

Bull Prospects For Sale

PA ANO NUEVO PISTOLERO 1/9 >

FC Pistol 28/0 x Ridge Point Blair

(3/4 STAR 5 w/ Red Angus)

BD: 1/1/19 ADG: 3.05 (first 40 days post-weaning)



"Pete"

#20190120



"Gunner"

#20190122

< PA PISTOL'S BRANDED GUNSLIGNER 3/9

FC Pistol 28/0 x PA Ranger's Firebrand

(3/4 STAR 5 w/Brangus)

Price dependent on
intended use of the calf.



Both bulls are halter-broke and fully
vaccinated with 8-way clostridial and
IBR, BVD, Lepto4 and rabies.

Painted Ass Ranch LLC

Seguin, Texas • (210) 445-9536

Nebo Hill Cattle Co.

Jacob & Moe Huddleston

Sealy, TX 77474

(281) 865-6255

nebohillcattle@gmail.com



Painted Ass Ranch LLC

Robert Rhodes & Kay (Kady) Burkman

560 Pioneer Rd, Seguin, Texas

(210) 445-9536

kadytexas@yahoo.com

www.paintedassranch.com



PAYNE RANCH

Ben & Sherry Payne

951 Mulberry Lane

Dayton, TX 77535

(936) 258-5868 | spayne35@att.net



Rockin 3T Ranch



Heifers for
Sale

Scott Threet (972) 489-6887

Colby Threet (214) 949-7084

Home of Cinderella & Prince Charmin

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Ennis, TX 75119

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Mike, Kim or Tate Peppercorn

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(713) 703-8937 • (281) 825-8459

(936) 222-1164

kim.peppercorn@yahoo.com



VZ Cattle

Scott & Tracy Van Zile

New Boston, Texas 75570

(903) 277-3601 or

(903) 908-0606

vzcattle@gmail.com



SGBI Membership Application



Santa Gertrudis Breeders International (SGBI) was organized in 1951 for the following purposes:

- To continue the **improvement** of Santa Gertrudis cattle throughout the world
- To work for the **standardization** of the breed by the maintenance of the "Standard of Excellence"
- To **protect** the breed from misrepresentation
- To establish a practical **registry**
- To disseminate **information** and to **market, merchandise** and **promote** the breed

MEMBERSHIP IN SGBI IS OPEN TO ANYONE WHO IS INTERESTED IN SANTA GERTRUDIS CATTLE AND IN THE PURPOSES OF THE ASSOCIATION.

Membership Privileges

Membership in SGBI allows the breeder to record and register purebred offspring. All members receive an annual subscription to *Santa Gertrudis USA*, the official publication of SGBI.

Services to individuals, corporations, partnerships and firms that are not members of SGBI are limited to the transfer and classification of previously registered Santa Gertrudis at substantially higher rates.

Assigned herd numbers with SGBI are nontransferable, except with the approval of the Board of Directors. The membership and herd number held by a member of a family who dies or retires from the purebred Santa Gertrudis business may be transferred to another member of the same family.

Types of Membership

An **ACTIVE** member is an individual, partnership, corporation or firm that, once approved for membership, is entitled to one vote at meetings of the general membership and may obtain all services of SGBI at the member rates.

A **JUNIOR** member is a young man or woman, under the age of 21 years, who may obtain all services of SGBI at the same rates as the Active members, but is not entitled to vote at general membership meetings.

A **COMMERCIAL** member receives the official publication of SGBI and all communications that the SGBI office provides. They are entitled to record STAR 5 animals and are encouraged to participate in SGBI STAR 5 marketing events.

An **ASSOCIATE** membership is open to any individual, group or company desiring to support the mission of SGBI.

Procedures for Joining

This application form should be fully completed and returned to SGBI with a check in the amount of the membership fee. The new member will receive a membership packet showing the herd number assigned by SGBI. The new member is then entitled to all of the privileges offered by SGBI for that level of membership. The fiscal year of SGBI is April 1 through March 31. Membership is renewable at the beginning of each fiscal year.

Type of Membership *Select one option below*

☐ **Active Member**
Annual dues: \$175.00

☐ **Junior Member**
Annual dues: \$125.00

☐ **Commercial Member**
Annual dues: \$25.00

☐ **Associate Member**
Annual dues: \$25.00

In addition to annual dues, inventory fees apply. See SGBI website for entire fee schedule.

Ranch Name *30 characters maximum* _____

ACTIVE and COMMERCIAL members only

First Name _____ **Last Name** _____

20 characters maximum

20 characters maximum

Address _____

City _____ **State** _____ **Zip +4** _____

Telephone _____ **Telephone alt.** _____ **FAX** _____

Email Address _____

Applicant Signature _____ **Applicant Signature** _____

(I, We) agree to be governed by the rules and regulations and Constitution and Bylaws of SGBI as amended.

Referred By _____

Member Name and Herd No.

Birth Date _____

For Juniors Only

Please return Membership Application and payment to:

Santa Gertrudis Breeders International
P.O. Box 1257 • Kingsville, TX 78364

Credit Card Information

Name on Card: _____

☐ Mastercard ☐ Visa ☐ Discover ☐ American Express

Card No.: _____ Expiration: _____

Signature: _____ CVC: _____

Complete credit card information if you wish to maintain your number on file to pay for work as it is received in the office.

2019-2020 SGBI Membership Directory

The Preferred American Beef Breed

Alabama

4 S Farms LLC

Bobby & Vickie Satterfield
PO Box 416 • Geraldine, AL 35974
256-293-7161 • 256-641-4400
vsatterfield1950@yahoo.com
District 4 • Herd No. 100889

Back Forty Farm

Ron & Melissa Shryock
1138 Pleasant Country Rd. • Falkville, AL 35622
256-303-2265 • ronshryock@aol.com
District 4 • Herd No. 38702

Casey Farms

Bryan Casey
616 Co Hwy. 81 • Hamilton, AL 35570
205-570-8381 • bryanrcasey@yahoo.com
District 4 • Herd No. 102336

Cedar Crest

Charles V. Sandlin
408 Hwy. 31 NW Ste. B • Hartselle, AL 35640
256-773-4077 • 256-758-1992
256-565-5957 • cedarcrest1948@gmail.com
District 4 • Herd No. 5877

Jeff & Martha Fisher

19335 Sugar Hill Ln. • Athens, AL 35614
256-617-2060 • 256-617-1198
fisherm228@gmail.com
District 4 • Herd No. 40435

Tim & Kim Graham

490 Blue Mountain Rd. • Coffeeville, AL 36524
205-234-9118 • 251-276-3379
kimhgraham@yahoo.com
District 4 • Herd No. 102495

Grandview Farms

Delmo Payne
5400 Bexar Ave. E • Hamilton, AL 35570
205-468-5319 • delmo.payne@gmail.com
District 4 • Herd No. 13236

Gray Oaks Farm

Dennis Jones
905 Fox Trap Rd. • Russellville, AL 35654
941-735-9391 • 256-332-0615
tgj31087@aol.com
District 4 • Herd No. 14029

H & H Farms

R.S. (Scotty) Hooper
281 CR 643 • Cullman, AL 35055
256-338-8602 • 256-338-8605
256-531-5595 • hhfarms@hiwaay.net
District 4 • Herd No. 35308

Happy Valley Ranch

Betty Kelso-Clough & Bill Clough
85 Jackson Cove • Somerville, AL 35670
256-778-7878 • kelsoclough@aol.com
District 4 • Herd No. 5139

J & J Farm

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PO Box 1338 • Pell City, AL 35125
205-338-2551 • 205-338-3294 • 205-365-1660
adrick.goodgame@goodgamecompany.com
District 4 • Herd No. 11752

J T J Farms

Jerry Jones
5550 Old Gallant Rd. • Gallant, AL 35972
256-538-6482 • jerryjones.181514@gmail.com
District 4 • Herd No. 102869

Lazy M Farms

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69 Clark Dr. • Russellville, AL 35654
256-332-2611 • 256-810-1465
davidkmays@yahoo.com
District 4 • Herd No. 100910

Mulwee Branch Farm

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303 Richton Ave. • Muscle Shoals, AL 35661
256-577-7602
District 4 • Herd No. 14547

Quail Valley Farms

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ricky@xcelmasonry.com
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reddawnfarmsal@gmail.com
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Running M Ranch

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17925 Hwy. 82 • Union Springs, AL 36089
334-703-1314
gingermontgomery4@gmail.com
District 4 • Herd No. 2926

Smith Farm

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256-777-7460 • lsmith18332@charter.net
District 4 • Herd No. 15969

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404-915-4952 • 334-220-1042
sbranch@sbranch.com
District 4 • Herd No. 18205

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177 Henderson Pt Rd. • Tuscumbia, AL 35674
256-386-0855 • 256-412-9661
larrystutts@aol.com
District 4 • Herd No. 3142

Arlin Taylor Jr.

360 CR 611 • Hanceville, AL 35077
256-352-3192 • 256-507-3838
District 4 • Herd No. 17950

Tinney Farms

5251 CR 601 • Hanceville, AL 35077
256-507-3838 • 256-736-4211
arlin.taylor@bhamfast.com
District 4 • Herd No. 9679

Ward Farm

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1261 Community Ln. • Hartselle, AL 35640
256-773-4551 • 256-758-7000
256-340-0198 • rward@wardfuels.com
District 4 • Herd No. 101375

Arkansas

777 Farms

Jamie Daniel
2758 N Dudley Rd. • Magnolia, AR 71753
870-904-3070 • triple7farms@gmail.com
District 3 • Herd No. 3965

Blount's Rocky Creek Ranch

Richard Blount
9818 Hwy. 93 • Pochontas, AR 72455
reblount13@gmail.com
District 3 • Herd No. 40045

Ouida & Lester Cossey

2635 Gum Springs Rd. • Searcy, AR 72143
501-207-2272 • 501-230-4460
501-268-8097 • ouidac@att.net
District 3 • Herd No. 6760

Sid & Dorothy Lawrence

2411 S Waldron • Ft Smith, AR 72903
479-484-7211 • cpsid@sbcglobal.net
District 3 • Herd No. 10973

Bill & Nicole Lundberg

PO Box 567 • Russellville, AR 72811
479-967-1524 • 479-880-6217
lundbergcs@yahoo.com
District 3 • Herd No. 9295

Rising Sun Ranch

Jerry Johnson
PO Box 220 • Pea Ridge, AR 72751
479-872-8351 • 479-936-0912
jerry@waterjetcutting.net
District 3 • Herd No. 36106

Rock Creek Farms

Bob & Eldonna Keeter
460 Polk Rd. 41 S • Mena, AR 71953
479-394-1735
District 3 • Herd No. 101150

Rolling Acres Ranch

David & Debby Mitchell
1709 Rock Springs Rd. • Jessierville, AR 71949
501-622-7778 • debbymitchell22@gmail.com
District 3 • Herd No. 101477

Snob Hill Farm

Steve Stewart
374 Avon Rd. • De Queen, AR 71832
thumper_237@yahoo.com
District 3 • Herd No. 101698

Winrock Farms Inc.

256 Montgomery Trace • Morrilton, AR 72110
501-727-5421 • jyoung@winrockfarms.com
District 3 • Herd No. 372

California

Mother Lode Santa Gertrudis

Jason & Nicole Hixon & Kathy Dickens
1107 Townhill Rd. • Oakdale, CA 95361
209-596-0063 • 209-847-1103
cowcreek45@sbcglobal.net
District 1 • Herd No. 100826

Colorado

Cherokee Ranch & Castle Foundation

6111 N Daniels Park • Sedalia, CO 80135
303-888-5297 • rmiranda@cherokeeanch.org
District 1 • Herd No. 410

Drake Ranch

Phil & Vicki Drake
179 CR 331 • Ignacio, CO 81137
970-553-1205 • 970-883-2310
vdrakeranch@yahoo.com
District 1 • Herd No. 39740

JK Quarter Circle Ranch

Gus Barnes
155 CR 333 • Ignacio, CO 81137
970-986-7012 • ggbarnes@fcioil.co
District 1 • Herd No. 103048

Rafael Miranda

6111 Daniels Park Rd. • Sedalia, CO 80135
303-888-5297 • rmvls65@gmail.com
District 1 • Herd No. 20550

Florida**Brannan Livestock**

Chuck, Chase & Lorelie Brannan
10654 Hillside Dr. • Macclenny, FL 32063
904-509-5399 • 904-259-7862
cbrannan@nefcom.net
District 5 • Herd No. 6918

Dietrich's Flying D Ranch

Dietrich's Bros Inc.
10 Seminole Trl. • Orlando, FL 32833
407-470-4638
District 5 • Herd No. 873

Jacqueline Hall

20451 SE 81st Terrace • Inglis, FL 34449
352-447-3107 • seminole34449@yahoo.com
District 5 • Herd No. 102922

Honey Bairs

Cathy & Joe Bair
360 Spring Forest Dr.
New Smyrna Beach, FL 32168
386-426-6036 • 386-426-4353
386-843-0550 • honeybairs@aol.com
District 5 • Herd No. 35846

Rock Hill Ranch

Larry Enfinger
772 Corbin Rd. • Chipley, FL 32428
850-638-1316 • 850-260-5931
District 5 • Herd No. 6163

Southern Cattle Company

Jenny Stewart
4226 N Hwy. 231 • Marianna, FL 32446
850-352-2020
jstewart@southerncattlecompany.com
District 5 • Herd No. 100644

Warm Welcome Ranch

6125 Ellerbe Rd. • Wesley Chapel, FL 33545
813-393-7547 • 813-393-4548
joe_keating@hotmail.com
District 5 • Herd No. 18803

Georgia**Wayne T. Ballenger**

100 Dixon Rd. • Bowdon, GA 30108
thomas.ballenger@att.net
District 5 • Herd No. 15082

Courtney Beam

PO Box 611 • Rutledge, GA 30663
706-818-4050 • cbeam6@gmail.com
District 5 • Herd No. 39601

Broadwell Farms

Dennis & Candy Beam
PO Box 403 • Rutledge, GA 30663
404-210-0898
District 5 • Herd No. 7101

Danny R. Brownlow

3055 Stone Bridge Rd. • Lavonia, GA 30553
706-356-5229
District 5 • Herd No. 12693

Bull Gap Farms

Eddy Mullinax
131 Teague Rd. • Ellijay, GA 30536
706-273-4282 • emullinax@gmail.com
District 5 • Herd No. 14404

Jacklett Farms

Leonard Jacklett
17275 Birmingham Hwy. • Alpharetta, GA 30004
770-527-5605 • leonard@jacklett.com
District 5 • Herd No. 40676

Jernigan Ranch

Wayne & Lavonne Jernigan Sr.
531 Doyle Rd. • Buena Vista, GA 31803
229-649-2575 • 229-649-7724
wjernigansr@gmail.com
District 5 • Herd No. 5349

Kersey Colley Farms

Myron Colley
1628 Gordon Hwy. • Augusta, GA 30906
706-306-3506 • lbgt1628@gmail.com
District 5 • Herd No. 37762

Larlins Bar-L Farms

Linda Loughridge
322 Ballground Rd. • Chatsworth, GA 30705
706-260-5627 • linda.loughridge@yahoo.com
District 5 • Herd No. 3260

John & Amber Loughridge

2865 Smyrna Ramhurst Rd.
Chatsworth, GA 30705
jaloughridge@aol.com
District 5 • Herd No. 9604

MC Ranch

Anna McDaniel
1325 Mid Broadwell Rd. • Alpharetta, GA 30004
770-475-0287 • 404-402-2378
annaemcdaniel@gmail.com
District 5 • Herd No. 17946

MC Ranch

Judy McDaniel
1325 Mid Broadwell Rd. • Alpharetta, GA 30004
404-313-0292 • 404-226-5177
mrmcranch@aol.com
District 5 • Herd No. 12413

MC Ranch

Jessica & Wesley McDaniel
4701 Andalusia Trl. • Atlanta, GA 30328
770-354-7802 • 404-804-5619
mcdanielwb@gmail.com
District 5 • Herd No. 16261

Ali McDaniel

1325 Mid Broadwell Rd. • Alpharetta, GA 30004
678-313-7759 • ali.mcdaniel.08@gmail.com
District 5 • Herd No. 17871

Richmond Marketing Service

Darren R. & Jill Richmond
78 Creek Ct. • Ringgold, GA 30736
423-364-9281 • djrichmd@gmail.com
District 5 • Herd No. 14707

Rusk Farms LLC

Lee Rusk
2429 E Cherokee Dr. • Woodstock, GA 30188
770-928-1195 • leerusk@bellsouth.net
District 5 • Herd No. 19727

Salacoa Valley Farms

Chris Heptinstal
PO Box 185 • Fairmount, GA 30139
706-337-2295 • 205-363-0919
svfbrangus@frontiernet.net
District 5 • Herd No. 101241

Triple H Ranch

Brannon & Amy Holt
PO Box 1558 • East Ellijay, GA 30539
706-273-8713 • the.triplehranch@yahoo.com
District 5 • Herd No. 101351

Idaho**Roy & Shirley Eastlick**

PO Box 422 • Council, ID 83612
208-741-0018 • eastlick@ctc.web.net
District 1 • Herd No. 9894

Illinois**Heard Farms**

Lyndon Heard
1689 Patriot Rd. • Centralia, IL 62801
618-322-6972 • 618-292-3700
lyheard@gmail.com
District 6 • Herd No. 2706

Heil Cattle Co./Crazy H

Doug & Debbie Heil
32 New Home Rd. • Stonefort, IL 62987
618-672-4887 • 618-525-0611
dheilfarm@harrisburgtruss.com
District 6 • Herd No. 37491

Ron & Barb Moeller

9510 1st Rd. • Red Bud, IL 62278
618-210-0029 • gerts6168@icloud.com
District 6 • Herd No. 6168

Shampain Ranch

Del & Ginny Thomas
PO Box 69 • Pleasant Hill, IL 62366
217-734-2283 • 618-535-4470
ginny2@irtc.net
District 6 • Herd No. 4434

Indiana**Beckman Farms**

Randall & Barbara Beckman
2899 Memory Ln. • Lanesville, IN 47136
812-952-2190 • beckmanfarm@gmail.com
District 6 • Herd No. 6239

Hiss Family Farm

Robert Hiss
2950 E Old Trl. Rd. • Columbia City, IN 46725
260-503-5312 • 260-503-5310
mbhissjr@embarqmail.com
District 6 • Herd No. 37045

Berley, Jerry & Terry Goodin

6058 N Bogardus Rd. • Austin, IN 47102
812-595-1231 • 812-794-2624
goodinterry@netscape.net
District 6 • Herd No. 19416

Chris & Stephanie Pitcock

6328 N 1200 E • Shirley, IN 47384
317-370-0054 • christianpitcock@gmail.com
District 6 • Herd No. 101801

Pleasant Valley Farm

Harold & Maryann Gardner
1387 E Gilmore Rd. • Markleville, IN 46056
765-602-2309 • 765-621-4141
District 6 • Herd No. 5009

Robert L. Rans

7359 N 900 W • Culver, IN 46511
574-542-2831 • 574-315-7542
District 6 • Herd No. 17967

Red View Farms

Craig D. Lopossa
5480 Jordan Village Rd. • Poland, IN 47868
812-829-8053 • 812-828-0152
craiglopossa@yahoo.com
District 6 • Herd No. 15997

Reimer Family Farms

Steven & Gloria Reimer
2280 W State Rd. 14 • Columbia City, IN 46725
260-248-7071
District 6 • Herd No. 38536

Kansas**Kilgore Santa Gertrudis**

Gene & Harriett Kilgore
3025 CR 1900 • Havana, KS 67347
620-332-4390 • 620-330-8633
hekilgore@yahoo.com
District 1 • Herd No. 6339

McLeon Farm

Richard & Patty McLeon
PO Box 670 • Dighton, KS 67839
903-619-2934 • 903-646-0556
rpmcleon@eastex.net
District 1 • Herd No. 5765

Shook Gertrudis

Jody & Brittany Shook
1370 N River Rd. • Mulvane, KS 67110
316-618-4456 • 316-648-7691
jshook8@gmail.com
District 1 • Herd No. 102112

Kentucky**Brandywine Creek Farm**

Harold R. Snelling & Dorothy S. Dillon
4602 Burlington Pike • Burlington, KY 41005
859-586-8969 • brandywine@zoomtown.com
District 6 • Herd No. 40355

Estes Farm

Doug Estes
2805 New Glendale Rd.
Elizabethtown, KY 42701
270-734-5887 • dougestes@windstream.net
District 6 • Herd No. 100217

Gary Dyer Farm

Gary & Linda Dyer
2925 Willie Simmons Rd.
Falls of Rough, KY 40119
270-256-3168 • 270-256-3167
gpdyer99@yahoo.com
District 6 • Herd No. 100803

Heath Farms

Pat & Beverly Heath
387 Goodin Williams Rd. • Hodgenville, KY 42748
270-358-4820 • 270-735-2470
District 6 • Herd No. 6988

Morris C. Longacre Jr.

47 Boulder Dr. • Elizabethtown, KY 42701
270-505-2910 • clongacre60@gmail.com
District 6 • Herd No. 8859

Mattingly Farms

Cody Mattingly
488 Rock Haven Rd. • Brandenburg, KY 40108
270-668-2776 • 270-668-3177
mattinglyfarms96@yahoo.com
District 6 • Herd No. 39868

Mosby Creek Ranch

Larry & Sharon Osborne
395 Mosby Creek Rd. • Sparta, KY 41086
937-604-4999 • mosbycreekranh@aol.com
District 6 • Herd No. 18089

Parker Farms

Charles & Deanna Parker
5552 Jackson Hwy. • Cave City, KY 42127
270-670-6285 • 270-670-6776
parkerfarms@scrtc.com
District 6 • Herd No. 16466

Puckett Farm

Britta Puckett
2805 New Glendale Rd.
Elizabethtown, KY 42701
502-802-5471 • bpuckett56@twc.com
District 6 • Herd No. 101659

Richard Puryear

576 Barney School Rd. • Campbellsville, KY 42718
270-465-8895
District 6 • Herd No. 5134

Rebel Ridge Santa Gertrudis

Rodney & Connie Smith
1501 Rebel Ridge Rd. • La Grange, KY 40031
502-262-4040 • rodoridgeunner@bellsouth.net
District 6 • Herd No. 123

Shaker Hill Farm

T. Dale Ulrich
385 Mosby Creek Rd. • Sparta, KY 41086
513-200-2505
District 6 • Herd No. 18756

Michael & Gaye Short

3949 Celina Rd. • Tompkinsville, KY 42167
270-247-1446 • 270-407-8058
mshort3949@gmail.com
District 6 • Herd No. 100369

David Smith

1610 Rebel Ridge Rd. • La Grange, KY 40031
502-338-6269 • rebelridge7@aol.com
District 6 • Herd No. 40087

Randall Strickmeyer

15842 Glencoe Verona Rd. • Verona, KY 41092
859-485-1214 • 859-630-1459
stricko@zoomtown.com
District 6 • Herd No. 8993

Nolan & Emily Taylor

477 Logan Ln. • Leitchfield, KY 42754
270-589-9046 • emilyandnolan@att.net
District 6 • Herd No. 20038

Three Fans Farm

James Beckman
4621 Sycamore Valley Trl. • Westport, KY 40077
502-222-9411 • 812-596-6253
gaslightequine@hotmail.com
District 6 • Herd No. 102615

Windcrest Farm

John & Karen Taylor
1238 Claggett Rd. • Leitchfield, KY 42754
270-287-8629 • 270-879-9556
windcrest@windstream.net
District 6 • Herd No. 10772

Louisiana**4 B Farms**

Brody Roberts
101457 Yarbrough Rd. • Kentwood, LA 70444
985-969-4779 • brodyroberts713@gmail.com
District 3 • Herd No. 101457

Alleman Cattle Co.

Bryan Alleman
2709 Abbeville Hwy. • Rayne, LA 70578
District 3 • Herd No. 102882

Bar D Cattle

Jessica Curtis-Doiron & Billy Doiron
11500 Springfield Rd.
Denham Springs, LA 70706
225-665-4591 • 225-572-9040
jesscurtis@gmail.com
District 3 • Herd No. 18297

Bar K Cattle

Kirk & Karen Garber
6049 Old Baton Rouge Hwy.
Alexandria, LA 71302
318-729-0733 • 318-473-7964
kjarber@hotmail.com
District 3 • Herd No. 101281

Chris, Dianne or Kenny Bordelon

PO Box 61 • Effie, LA 71331
318-253-8736 • 318-419-3363
District 3 • Herd No. 11783

Brittany Cattle Co. LLC

Larry & Pam Richardson
8044 Hwy. 941 • Gonzales, LA 70737
225-715-3300 • 225-675-5191
lsrich33@yahoo.com
District 3 • Herd No. 101440

C & C Black Jack Ranch

Crystal & Brian Bourgeois
32459 Carolyn Dr. • Paulina, LA 70763
225-806-8122 • 225-806-8118
cypress5053@gmail.com
District 3 • Herd No. 101500

John M. & Joyce P. Curtis

11558 Springfield Rd.
Denham Springs, LA 70706
225-572-6585 • twinoaksfarm1@charter.net
District 3 • Herd No. 17784

Jonathan & Katherine Curtis

11519 Springfield Rd.
Denham Springs, LA 70706
225-665-4591 • 225-572-9869
jonathancurtis1788@gmail.com
District 3 • Herd No. 19002

Alexis & Bradley Faulk

21036 Juniper Rd. • Kaplan, LA 70548
337-523-2624 • alexisluquette@hotmail.com
District 3 • Herd No. 101230

J A Ranch

Jude Aucoin
420 Hwy. 758 • Eunice, LA 70535
337-580-3906 • jude.aucoin758@gmail.com
District 3 • Herd No. 102133

Le Grand Farms

Sean & Tiffany Joyner
207 Colonel Burt • Benton, LA 71006
318-741-9224 • 318-453-0109
sean.joyner@la.gov
District 3 • Herd No. 100790

Luquette Cattle Company LLC

C. Troy & Monique Luquette
14130 Melrose Rd. • Abbeville, LA 70510
337-643-1001 • 337-501-2729
ctuquette@yahoo.com
District 3 • Herd No. 36717

Mouton Farms

Nick Mouton
14905 Sweet Bay Rd. • Abbeville, LA 70510
District 3 • Herd No. 38115

Patton Farms

Kenny Patton
1911 Miques Rd. • New Iberia, LA 70560
337-380-1659 • 337-365-5157
kenny.patton@arcofacadiana.org
District 3 • Herd No. 1729

Rafter J

Claire Jones
3245 Lumas Rd. • De Ridder, LA 70634
337-348-9992 • cejones34@yahoo.com
District 3 • Herd No. 35175

Rafter J Ranch

Sam & Kelly Jones
3245 Lumas Rd. • De Ridder, LA 70634
337-463-5532 • 337-463-8431
samjones5532@yahoo.com
District 3 • Herd No. 37016

Running R Cattle

Beau & Amber Robertson
399 W Precht Rd. • Bell City, LA 70630
512-925-2830 • 337-377-9720
beaujrob@yahoo.com
District 3 • Herd No. 100587

TW Ranch

Timothy Wiley
371 Katie E Rd. • Plaquemine, LA 71362
318-272-3248 • 318-413-0205
jackie_gremillion@yahoo.com
District 3 • Herd No. 101255

Wiley Ranch

Erik & Kim Wiley
155 Sayes Rd. • Deville, LA 71328
318-253-7555 • 318-481-8082
erikkeri@yahoo.com
District 3 • Herd No. 39609

Williams Farm

Kenneth H. Williams & Jackie B. Williams
21080 Hwy. 1056 • Kentwood, LA 70444
225-276-6970 • williamskh1953@gmail.com
District 3 • Herd No. 38981

Mississippi**Claylee Chism**

194 Gilmer Rd. S • Pontotoc, MS 38863
662-296-0643 • 662-419-1144
clayleemchism@gmail.com
District 4 • Herd No. 36236

Cotton Branch Plantation

Ed Herring
11670 Hwy. 98 E • Smithdale, MS 39664
601-384-2617 • 601-384-6719
District 4 • Herd No. 17598

Delta 5 Farms LLC

Jeffery G. Dobson
352 Lake Coma Rd. • Laurel, MS 39443
601-428-1617 • delta5farms@gmail.com
District 4 • Herd No. 102378

DMC Farm

Derrell Smith
11131 Hwy. 482 • Philadelphia, MS 39350
601-562-0584 • liz59@yahoo.com
District 4 • Herd No. 101023

Graves Creek Ranch LLC

Barry Powell
36 Powell Hills Ln. • Columbia, MS 39429
601-270-1561
bpowell@powelltransportation.com
District 4 • Herd No. 101814

Haden Farms

Bryson & Jessica Haden
795 Hwy. 532 • Mount Olive, MS 39119
601-251-0443 • blhaden@gmail.com
District 4 • Herd No. 102984

Jason Herring

70 Garden Rd. • Laurel, MS 39443
601-498-3259 • 601-335-1514
kimherring7768@gmail.com
District 4 • Herd No. 102359

Hollman Farms

Aubrey & AJ Hollman
7338 Old Hwy. 63 N • Lucedale, MS 39452
601-947-5513 • 601-508-5510
hollmanfarms@att.net
District 4 • Herd No. 40523

Candice Killebrew

3077 Tank Rd. • Terry, MS 39170
601-878-2431 • 601-573-2747
gert_chic@yahoo.com
District 4 • Herd No. 34654

Lovell Farms

Donnie & Glynda Lovell
296 CR 540 • Rienzi, MS 38865
662-462-7392 • 662-415-4080
District 4 • Herd No. 14367

Ridge Point Ranch

Mark & Dixie Clay
4522 Hwy. 84 E • Meadville, MS 39653
601-573-0204 • 601-573-0206
dixieclay@att.net
District 4 • Herd No. 1541

Rocking T Farms

Eric & Vicki Tisdale
16 Lee Rd. • Ovett, MS 39464
601-596-1036 • 601-344-2712
jetisdal@southernco.com
District 4 • Herd No. 6210

Rolling Hills Ranch

Jennifer Walters-Stroud & Randy Stroud
25 Rolling Hills Ranch Rd. • Laurel, MS 39443
601-319-7416 • 601-422-9277
jywalters@yahoo.com
District 4 • Herd No. 5771

S&K Farms

Shannon Smith
PO Box 137 • Tylertown, MS 39667
601-818-4983
District 4 • Herd No. 102827

Stegall Farms

Wade (Trai) Stegall
206 Hwy. 15 S • Pontotoc, MS 38863
662-296-5120
District 4 • Herd No. 9497

Tingle Farms

Matthew & Hannah Tingle
11080 Hwy. 482 • Philadelphia, MS 39350
601-562-8066 • mtingle90@gmail.com
District 4 • Herd No. 101022

Triple T

Barry Tyson
7114 Berrytown Rd. • Meadville, MS 39653
styson@ftcweb.net
District 4 • Herd No. 102937

Missouri

Athey Acres

Bill & Sonja Athey
19367 Gum Rd. • Joplin, MO 64801
417-580-0829 • 417-499-2914
bill.athey@yahoo.com
District 6 • Herd No. 10445

Big Sugar Creek Santa Gertrudis

Allen & Angie Morgan
3263 State Route KK • Seligman, MO 65745
479-640-1351 • 417-341-1005
allenm1028@gmail.com
District 6 • Herd No. 13962

C Bar C Ranch

C. Alan Clark
5901 Big River Heights Rd. • De Soto, MO 63020
636-586-6034 • 314-607-1076
bud@cbarcranch.net
District 6 • Herd No. 16302

C. Alan "Bud" Clark II & Kelly Clark

5905 Big River Heights Rd. • De Soto, MO 63020
314-607-1076 • bud@cbarcranch.net
District 6 • Herd No. 17990

CCP Farms LLC

Chris Powers
PO Box 248 • Pleasant Hill, MO 64080
816-223-2571 • chris@showmeattorneys.com
District 6 • Herd No. 102703

Gregory & Rochelle Delucia

PO Box 386 • Webb City, MO 64870
417-629-7360 • rochedelucia@hotmail.com
District 6 • Herd No. 101367

Eight Sisters Santa Gertrudis

Harold & Jimmie Branson
601 N Hovis St. • Mountain Grove, MO 65711
417-926-7256 • 417-259-4519
jimmiebranson@centurytel.net
District 6 • Herd No. 19294

Hamilton Farms

Frank & Mary Hamilton
4282 White Oak Rd. • Fordland, MO 65652
417-839-7811 • 417-839-2838
frankwh1970@yahoo.com
District 6 • Herd No. 101408

Hampton Hills

David & Sherry Hampton
26779 Hwy. 87 • California, MO 65018
573-338-1810 • 573-338-0721
sherryh46@hotmail.com
District 6 • Herd No. 4900

H.C. & Louise Housh

20270 Newton Rd. • Carthage, MO 64836
417-325-5349 • 417-850-7546
District 6 • Herd No. 5060

J & A Farms

Susan Abmeyer
13599 State Hwy. P • Senath, MO 63876
573-717-3369 • susanabmeyer@gmail.com
District 6 • Herd No. 100993

Jim Campbell Farm

Jim & Davy Campbell
1108 N Woodridge Ln. • Liberty, MO 64068
816-830-3033 • davyhcampbell@gmail.com
District 6 • Herd No. 7790

Osborne Livestock Co.

Todd & Donna Osborne
10496 SW Hwy. 116 • Lathrop, MO 64465
859-991-9409 • 859-991-2438
stgertgirl@aol.com
District 6 • Herd No. 36689

Dalton Osborne

10496 SW Hwy. 116 • Lathrop, MO 64465
859-991-9867 • stgert96@aol.com
District 6 • Herd No. 36763

Rolling Oaks Ranch

Gerald, Kellien & Carson Priddle
1476 Ripley CC-1 • Doniphan, MO 63935
573-255-3539 • mogerts@yahoo.com
District 6 • Herd No. 16875

Britney Shields

6129 Lawrence County Ave.
La Russell, MO 64848
417-793-5887 • bshields5@hotmail.com
District 6 • Herd No. 36267

Nevada

Spring Mountain Ranch

Dean Hawkins
4753 El Tesoro St. • Las Vegas, NV 89121
702-451-2329
District 1 • Herd No. 13408

New Mexico

Me/Ranch

Cherry Montano
#14 Leyba Rd. • Rancho De Taos, NM 87557
575-741-0722 • taoscar@newmex.com
District 1 • Herd No. 34933

O/X Ranch

Stacey & Briana Montano
PO Box 396 • Las Vegas, NM 87701
505-429-0067 • 505-429-1411
o.xranch@hotmail.com
District 1 • Herd No. 16626

Rancho Xacona

Raymond Roybal
1590 State Rd. 502 • Santa Fe, NM 87506
505-690-9740 • raymond968@aol.com
District 1 • Herd No. 100653

Ras Land & Cattle

Aaron Rasmussen
8201 San Lucas Ct. • Farmington, NM 87402
ambras77@gmail.com
District 1 • Herd No. 102910

Red Doc Farm

Adolfo Sanchez
PO Box 610 • Bosque, NM 87006
dolfosanchez@yahoo.com
District 1 • Herd No. 16082

Red Doc Farm

Emilio L. & Ronda Sanchez
PO Box 233 • Bosque, NM 87006
505-507-7781
District 1 • Herd No. 33921

Red Doc Farm

Florian & Stephanie Sanchez
PO Box 100 • Bosque, NM 87006
505-379-7781 • 505-409-0319
ssanchez@yuccavet.com
District 1 • Herd No. 33922

Red Doc Farm

Roland & Elia Sanchez
703 S Christopher Rd. • Belen, NM 87002
505-864-7781 • 505-980-5093
reddocfarm@yahoo.com
District 1 • Herd No. 7799

Red Doc Farm

Roland Sanchez II & Valerie Sanchez
704 Christopher Rd. • Belen, NM 87002
505-864-7000 • 505-980-5093
aggiescoot@yahoo.com
District 1 • Herd No. 16083

Alicia Sanchez

703 S Christopher Rd. • Belen, NM 87002
505-463-1993
District 1 • Herd No. 16081

Top T

Ciriaco Toya
PO Box 166 • Jemez Pueblo, NM 87024
505-328-6197 • cntoya@hotmail.com
District 1 • Herd No. 40324

New York

Mulligan Farms

Barbara & David Benjamin
5684 Mulligan Rd. • Belmont, NY 14813
585-610-6536 • lightreenliz62@yahoo.com
District 6 • Herd No. 40216

North Carolina

Brandon Creek Farms

Brandon Creech
218 Creech-Johnson Rd. • Zebulon, NC 27597
919-761-3894 • btcreech1992@gmail.com
District 5 • Herd No. 37857

Cox Mill Farms

Alan & Vivian Cox
6444 Cox Mill Rd. • Sanford, NC 27332
919-499-6741
District 5 • Herd No. 16315

Creech Farms

Tony R. Creech
12483 NC 39 • Zebulon, NC 27597
919-427-4679
creechfarms6@gmail.com
District 5 • Herd No. 16769

Caroline Creech

12483 NC 39 Hwy. • Zebulon, NC 27597
919-995-4200
District 5 • Herd No. 39685

Crutchfield Farms Inc.

Kevin Crutchfield
9817 Mt Pleasant Rd. • Midland, NC 28107
704-309-5076 • farm@cascosigns.com
District 5 • Herd No. 102050

Double C Farms

William & Cameron Rhenda
377 Double C Dr. • Raeford, NC 28376
910-875-4963 • 910-695-6789
redbull@embarqmail.com
District 5 • Herd No. 3247

Five J's Beef & Cattle Company

Jody Standley
84 Austin Farm Ln. • Clayton, NC 27520
919-291-4212 • jodystandley@gmail.com
District 5 • Herd No. 100746

Flatwillow Farms

Thomas & Sherry Benfield Jr.
2423 Old Mountain Rd. • Statesville, NC 28625
704-872-3610 • 704-682-4496
flatwillowfarm@yahoo.com
District 5 • Herd No. 17427

Lumber Trail

Van Culberson
281 Jones Rd. • Siler City, NC 27344
919-842-2070 • carolinawoodgroup@gmail.com
District 5 • Herd No. 102965

William Joseph McPhaul

839 Vance St. • Red Springs, NC 28377
District 5 • Herd No. 15395

Charles L. O'Bryant III

456 Waynick Rd. • Reidsville, NC 27320
336-908-0276 • cmobryant@bellsouth.net
District 5 • Herd No. 7387

Rockin B Farm

Mickey Bowman
5173 White Chapel Rd. • Staley, NC 27355
336-669-5771
District 5 • Herd No. 13517

RW Farm

Ronald Wood Debbie
9360 Stricklands Cross Roads Rd.
Benson, NC 27504
919-894-8530 • 919-902-1003
woodtireman@gmail.com
District 5 • Herd No. 16519

Scott & Ellie Sherrill

503 Woodend Dr. SE • Concord, NC 28025
carlyle.p.sherrill@gmail.com
District 5 • Herd No. 14717

Triple C

Randy Carpenter
1965 Harbor Dr. • Ocean Isle, NC 28469
910-269-7717
District 5 • Herd No. 19698

Ohio

Black Maple Farm

Nickolous & Lara Black
2625 E Peterson Rd. • Troy, OH 45373
937-402-1153 • mpd556@hotmail.com
District 6 • Herd No. 100645

Grubb Farm

Gary & Barbara Grubb
678 Grubb Rd. • Chillicothe, OH 45601
740-775-3686
farmergrubbgerts@roadrunner.com
District 6 • Herd No. 10980

Windy Kob Santa Gertrudis

Shane Bates
3510 Redmond Rd. • Russia, OH 45363
937-538-6182 • bates.shane5@gmail.com
District 6 • Herd No. 101775

Oklahoma

Ira Barrow

227 W Simmons Rd. • Edmond, OK 73034
918-432-6317 • 407-443-6074
ira527@aol.com
District 3 • Herd No. 19634

Connors State College Farm

700 College Rd. • Warner, OK 74469
918-463-6304 • 972-921-6261
roger.morton@connorsstate.edu
District 3 • Herd No. 6939

Keith & Betty Cosgrove

16518 State Hwy. 31 • Coalgate, OK 74538
580-927-3196
District 3 • Herd No. 2030

Double P Ranch

Don Perner
16702 Adams Rd. • Mounds, OK 74047
918-366-2732
District 3 • Herd No. 4405

Gary D. Harding

PO Box 87 • Checotah, OK 74426
918-616-7741 • gary.harding1944@yahoo.com
District 3 • Herd No. 4663

K/C Ranch LLC

Kenneth W. & Cynthia Smith
PO Box 1192 • Okmulgee, OK 74447
406-945-2486 • pioneerfluids@gmail.com
District 3 • Herd No. 101941

K-Bar Ranch

Jan & Ron King
PO Box 98 • Bixby, OK 74008
918-691-5784 • ronking@olp.net
District 3 • Herd No. 19035

Ponderosa Ranch

Joe W. & Dorothy Simmons
32557 US Hwy. 177 • Macomb, OK 74852
405-640-9184 • simco@mbo.net
District 3 • Herd No. 5124

Reynolds Prairie View Farms

Rance & Kathy Reynolds
PO Box 469 • Warner, OK 74469
918-232-7870 • 918-698-5428
krgale53@gmail.com
District 3 • Herd No. 8294

Rocking S Ranch

Sam Huffman
1200 W Lille Blvd. • Madill, OK 73446
580-795-4748 • 580-795-5432
580-795-4159 • shuffman53@outlook.com
District 3 • Herd No. 1828

Robert D. Silva

PO Box 248 • Krebs, OK 74554
918-470-5371 • rdsilva06@sbcglobal.net
District 3 • Herd No. 9318

Standing P Ranch

Patsy Summers
449829 E 290 Rd. • Afton, OK 74331
918-256-3949 • standing_p@junct.com
District 3 • Herd No. 18318

Step-N-Stone Farms

Steven & Camille Spess
PO Box 43 • Cleveland, OK 74020
918-356-4397 • 918-740-7579
District 3 • Herd No. 11058

Jake & Haley Streck

PO Box 246 • Pond Creek, OK 73766
580-542-5253 • jstreck1315@gmail.com
District 3 • Herd No. 100867

Oregon

Lazebe Ranch

Peter Bateman
2591 Butte Falls Hwy. • Eagle Point, OR 97524
541-826-3545
District 1 • Herd No. 1194

Pennsylvania

Buck & Doe Farm

Dorothy A. Matz
1245 Doe Run Rd. • Coatesville, PA 19320
610-383-4742 • 610-564-7317
buckanddoestable@me.com
District 6 • Herd No. 40604

South Carolina

C & C Farms

Corey Fields
1008 Hickory Hill Rd. • Green Pond, SC 29446
843-844-2136 • 843-540-6218
District 5 • Herd No. 37267

George Ihrie

824W Ralph Lane Rd. • Timmonsville, SC 29161
District 5 • Herd No. 102261

Lou-Al-Tuck Farms

Thomas A. Jackson
160 Jackson Ln. • Great Falls, SC 29055
803-519-8563
District 5 • Herd No. 6435

T & S Farms

Tommy Shealy
3500 Pond Branch Rd. • Leesville, SC 29070
803-730-3347 • tls.shealysbbq@yahoo.com
District 5 • Herd No. 16038

Tennessee

Chris & Emily Bratton

1882 Sand Ridge-Barge Rd.
Lexington, TN 38351
731-968-6059 • chrishbratton@gmail.com
District 4 • Herd No. 14976

Phillip H. Carr

3530 Cooper Nicholson Rd.
Pleasant View, TN 37146
615-504-5831 • coachpcarr@msn.com
District 4 • Herd No. 17124

Circle A Farm

David & Elaine Alderson
4824 Leipers Creek Rd. • Williamsport, TN 38487
931-682-2527 • 931-446-2527
District 4 • Herd No. 15249

Circle H Santa Gertrudis

Ryan Keaton
755 Green River Rd. • Waynesboro, TN 38485
931-676-7599 • rkeaton@hotmail.com
District 4 • Herd No. 40452

Hanna Farm

Kyle Hanna
165 Brittney Ln. • Lexington, TN 38351
731-614-0706 • kyle@bargerconstructionco.com
District 4 • Herd No. 102280

Jolly Farms

Mickey & Sheila Jolly
840 Millers Mill Rd. • Byrdstown, TN 38549
931-397-2961 • mickeyjolly@hotmail.com
District 4 • Herd No. 39618

Jackie R. Kelly

29 Dunn Leoma Rd. • Leoma, TN 38468
931-852-4277 • 931-629-0204
District 4 • Herd No. 14877

McCarter Farms

Gene A. McCarter
3098 Gravel Hill Rd. • Guys, TN 38339
662-665-4911
District 4 • Herd No. 11900

McNabb Ranch

Martha McNabb
5375 Lagrange Rd. • Somerville, TN 38068
901-569-2460 • martha.mcnabb@gmail.com
District 4 • Herd No. 40630

Meadowbrook Farm

Thomas Jackson
10123 Versailles Rd. • Rockvale, TN 37153
615-812-1223 • 615-274-6792
tfjackson69@gmail.com
District 4 • Herd No. 13574

Myers Farms

Wade A. & Jerry Myers
144 Sub-Station Rd. • Unionville, TN 37180
District 4 • Herd No. 2869

Sam Farms

Steve Williams
2969 McCannless Rd. • Nolensville, TN 37135
615-533-8168 • samfarms4875@gmail.com
District 4 • Herd No. 19572

Vondenhuevel Farms

James & Levi Vondenhuevel
535 W Main St. • Atwood, TN 38220
937-658-4233 • us1gert2@yahoo.com
District 4 • Herd No. 1603

Texas

1230 Ranch

Gerald & Angie Hoard Jr.
138 FM 1365 • Teague, TX 75860
512-818-4845 • 1230ranch@gmail.com
District 2 • Herd No. 100897

17 Bar Ranch

Judd Gibson
303 Moonlight Trl. • Stephenville, TX 76401
254-967-4948 • 254-967-4949
jkgibson@hotmail.com
District 2 • Herd No. 37295

3RA-Farms

Ralph Austin
505 Lee St. • Bonham, TX 75418
903-640-7315 • 903-583-5963
903-449-7424 • bdaddyru@yahoo.com
District 2 • Herd No. 36553

3WC Cattle

William Carlile
3743 S Hwy. 78 • Bonham, TX 75418
214-514-6145 • 903-227-7873
cattle3wc@yahoo.com
District 2 • Herd No. 101004

4 Aces Ranch

Albert S. Garcia
314 S 23rd • Kingsville, TX 78363
361-584-6402 • 361-595-1926
albert5502@att.net
District 2 • Herd No. 101411

5K Santa Gertrudis

Kurt & Cami Kainer
4738 Wolters Rd. • Schulenburg, TX 78956
979-561-6829 • 979-561-7071
kkainer08@yahoo.com
District 2 • Herd No. 101834

9 K Ranch

Michael Kaldis
3302 Plumb St. • Houston, TX 77005
713-668-5129 • 713-252-8983
mkaldis@aol.com
District 2 • Herd No. 40106

Alexander Farms

Ben Ross Alexander
517 Cottonwood • Kenedy, TX 78119
830-534-4908 • 830-299-5353
benross-alexander@hotmail.com
District 2 • Herd No. 1233

American Marketing Services

Richard Hood
PO Box 10 • Wheelock, TX 77882
979-224-6150 • richardh@amscattle.com
District 2 • Herd No. 7556

Shawnee Arnold

PO Box 486 • Belton, TX 76513
254-721-2029
thebestshowmom@hotmail.com
District 2 • Herd No. 100265

Backwards J Ranch

Ken Jordan
4265 FM 2412 • Gatesville, TX 76528
254-216-1240 • kjordan@ctcd.edu
District 2 • Herd No. 100530

Ballenger Farms

Jonathan B. Cluck
1580 S. Maine St., Ste. 200 • Boerne, TX 78006
210-446-5362 • 210-380-0330
jonathan@clucklaw.com
District 2 • Herd No. 462

Bar Diamond R

Gary & Karen Riddle
815 N Spikes Rd. • Corsicana, TX 75110
903-875-4157 • garyriddle55@yahoo.com
District 2 • Herd No. 101596

Perry R. Bass II

PO Box 711 • Kingsville, TX 78364
361-294-5462 • 361-522-0807
361-296-4275 • fserna@elcoyote.com
District 2 • Herd No. 20716

Ramona Bass

PO Box 711 • Kingsville, TX 78364
361-294-5462 • 361-296-4275
361-522-0807 • fserna@elcoyote.com
District 2 • Herd No. 35539

Best Cattle Co.

Billy & Mary Best
1215 E FM 628 • Riviera, TX 78379
361-296-4431 • 361-296-4553
bbest@texasfcs.com
District 2 • Herd No. 101398

Bieri Farms

Leroy & Betty Bieri
PO Box 441 • Angleton, TX 77516
979-849-7911 • 979-292-9856
District 2 • Herd No. 474

Bill Wight Ranch

Bill Wight
PO Box 31 • Odessa, TX 79760
432-664-3537 • wightbil@aol.com
District 2 • Herd No. 20067

Blackjack Oaks Ranch

Allen & Karen Ginnard
15300 McCraven School Rd.
Washington, TX 77880
936-878-1825 • 713-586-9978
allenginnard@yahoo.com
District 2 • Herd No. 40525

Borchers Southern Y Ranches, L.P.

Charla Borchers-Leon
2203 N De Leon St. • Victoria, TX 77901
361-576-0891 • 361-648-9724
charlabl@icsi.net
District 2 • Herd No. 38005

Borchers Southern Y Ranches, L.P.

Charla Borchers-Leon &
Mary Kay Borchers Leon
2401 N Wheeler • Victoria, TX 77901
361-575-1297 • 361-576-0891
charlabl@icsi.net
District 2 • Herd No. 15931

Borchers Southern Y Ranches, L.P.

Tommy & Barbara Phillips
2401 N Wheeler St. • Victoria, TX 77901
361-573-5919 • 361-649-9726
District 2 • Herd No. 34811

Tanya & Craig Bram

PO Box 104 • Louise, TX 77455
979-541-3409 • townsend30@yahoo.com
District 2 • Herd No. 15420

Broken T

Blane Trant
14017 FM 244 • Lola, TX 77861
936-825-4935 • rbtrant@gmail.com
District 2 • Herd No. 20720

Buegeler Walston Ranch

Dennis & Karen Walston
PO Box 716 • Kenedy, TX 78119
210-268-7353 • dkwalston@yahoo.com
District 2 • Herd No. 101298

Buena Vida Cattle

Heather & Kevin Blewett
1480 Meyer Rd. • Kingsbury, TX 78638
210-744-8100 • heathershomes@ymail.com
District 2 • Herd No. 40563

Bullard Ranch

Laura Bullard
PO Box 1291 • Carrizo Springs, TX 78834
830-255-0438 • lbullard_2012@hotmail.com
District 2 • Herd No. 39185

Kyle Burrough

PO Box 2556 • Weatherford, TX 76086
682-229-4807 • kyleburrough2@gmail.com
District 2 • Herd No. 39027

Solomon Butler

PO Box 23 • Navasota, TX 77868
936-870-7339
butlercattlecompany@yahoo.com
District 2 • Herd No. 37577

C F Cattle Company

Curtis & Kathy Fuchs
44 Three Oaks Ln. • Brenham, TX 77833
979-251-0327 • 979-251-0328
cfcattlecompany@yahoo.com
District 2 • Herd No. 10494

C R Ranch

Roger E. & Cheryl M. Hubert
436 S CR 1120 • Riviera, TX 78379
361-522-0036 • rhubert02@yahoo.com
District 2 • Herd No. 37972

Scott Carmical

589 Rustic Oaks Rd. • Combine, TX 75159
214-802-7022 • carmicaltc@aol.com
District 2 • Herd No. 101922

Carpenter Farms

Jared Carpenter
2863 VZ CR 1507 • Van, TX 75790
903-515-0186 • jkcarpenter10@gmail.com
District 2 • Herd No. 35791

Carraway Farms

Jack & Lois Carraway
1569 CR 610 • Dayton, TX 77535
936-346-6226 • j.lcarraway1963@att.net
District 2 • Herd No. 13364

Carroll Santa Gertrudis

Garland Carroll
1499 W Vaughn Rd. • Cleburne, TX 76033
817-996-1074
District 2 • Herd No. 15107

Cawley Ranch

Tol & Kelsey Cawley
PO Box 897 • Bloomington, TX 77951
tolcawley@yahoo.com
District 1 • Herd No. 101414

Kelsey & James Cawley

PO Box 897 • Bloomington, TX 77951
361-649-9778 • kelseyljones21@yahoo.com
District 2 • Herd No. 18657

Jonathan B. Cluck

1580 S Main St., Ste. 200 • Boerne, TX 78006
830-816-3333 • 210-446-5462
District 2 • Herd No. 103058

Circle L Ranch

Anthony & Elizabeth Lampo
PO Box 3816 • Bryan, TX 77805
940-389-9620 • lamporanch@yahoo.com
District 2 • Herd No. 101743

Coffman Ranch

Russell & Pearlene Coffman
1310 Coon Dr. • Rosenberg, TX 77471
281-363-7209 • 281-232-2985
rmcoffman57@gmail.com
District 2 • Herd No. 100510

Cook's Kattle Company

Kathy Cook
6077 Raymond Rd. • Kaufman, TX 75142
972-932-6727 • cookskattle@yahoo.com
District 2 • Herd No. 20381

Corporon Acres

James Corporon
3148 CR 229 • Schulenburg, TX 78956
979-562-2405 • 979-561-7103
jim@corpacres.com
District 2 • Herd No. 17929

Country Legends Ranch

Billy Eubanks & Gladys Schiel
25821 State Hwy. 6 S • Navasota, TX 77868
512-484-1776 • crbilly@aol.com
District 2 • Herd No. 101033

Brian & Cathy Cummins

3462 VZ CR 2301 • Canton, TX 75103
903-848-1120 • 903-603-6634
bcummins@exede.net
District 2 • Herd No. 2316

D Bar J Ranch

Delbert & Joann Walker
8456 FM 227 E • Grapeland, TX 75844
936-222-2880 • 936-687-5800
joannw@hughes.net
District 2 • Herd No. 7964

D G Ranch

David & Glenna Dear
PO Box 65 • Medina, TX 78055
210-643-2052 • dgdear@htc.net
District 2 • Herd No. 40657

De Jong's Gerts

Ina De Jong
19491 S US Hwy. 377 • Dublin, TX 76446
254-445-0283 • 254-918-3184
dejong@our-town.com
District 2 • Herd No. 19327

De La Fuente Ranch

Alfredo Delafuenta
9805 FM 1421 • Brownsville, TX 78521
956-838-2700 • 956-592-3165
alfredodelafuente1957@gmail.com
District 2 • Herd No. 101399

Diamond H Ranch

Bobby & Emma Teddlie
500 E CR 5719 • Natalia, TX 78059
210-326-3423 • 830-772-5988
teddlie1@aol.com
District 2 • Herd No. 35642

Diamond R Ranch & Cattle Co.

Ross & Shannon Jackson
4041 CR 423 • Grandview, TX 76050
320-216-5684 • diamondrcattleco@gmail.com
District 2 • Herd No. 102675

Diamond S Ranch

Jerry & Pat Stults
PO Box 65 • Lillian, TX 76061
817-534-0044 • 817-475-3226
pstults@jpsalliance.com
District 2 • Herd No. 20167

Double Circle Ranch

Richard & Judy Hood
110 Reenie Dr. • Cameron, TX 76520
361-790-5641 • 979-777-8248 • 979-777-8247
District 2 • Herd No. 646

Double G Farms

Gilbert & Larry Garza
PO Box 263 • Edinburg, TX 78540
lrgarza1@aol.com
District 2 • Herd No. 2405

Tom & Debbie DuBois

PO Box 576 • Jewett, TX 75846
903-626-4153 • 903-388-1860
duboisgerts@gmail.com
District 2 • Herd No. 14644

Bryan & Kate Dyck

PO Box 994 • Seminole, TX 79360
432-788-8542 • shuman.kate@yahoo.com
District 2 • Herd No. 102460

E - W

Dustin Ray Wyatt
903 N FM Rd. 730 • Decatur, TX 76234
640-389-1977 • 940-389-6977
District 2 • Herd No. 17154

E Bar W Santa Gertrudis

Rodney Elmore
903 N FM Rd. 730 • Decatur, TX 76234
940-389-6977 • 940-627-3105
District 2 • Herd No. 17006

El Chaparral Grande

Richard & Sharon Stellman
408 FM 1376 • Boerne, TX 78006
830-426-5119 • 830-537-5778
210-323-5368 • rgsecgr@gtvc.com
District 2 • Herd No. 10149

El Jaritto

George N. & Graciela Requenez
PO Box 85 • Santa Elena, TX 78591
361-494-8431 • george.requenez@yahoo.com
District 2 • Herd No. 16627

Escape Ranch

Barbra Ann Ladue
3995 Van Zandt County • Wills Point, TX 75169
214-505-7934 • bladuelala@gmail.com
District 2 • Herd No. 103046

Fidela Estrada

1500 E 29th St. • Mission, TX 78574
956-386-4024
District 2 • Herd No. 18996

Excell Santa Gertrudis

Samuel & Sandra Hyde
PO Box 434 • Santa Fe, TX 77510
409-316-2331 • shyde56@gmail.com
District 2 • Herd No. 19940

Excell Santa Gertrudis

Todd Ross Hyde
1210 Stanford St. • Houston, TX 77019
281-705-0832
excellsantagertrudis@gmail.com
District 2 • Herd No. 34589

Faulk Ranch Cattle Company

Chris & Crystal Faulk
2601 FM 1459 Rd. • Sweeny, TX 77480
979-481-1361 • faulkbranch@yahoo.com
District 2 • Herd No. 102266

Sally Ann Fazzino

7895 Goodson Bend • Bryan, TX 77807
979-220-9587 • sfazzino7@yahoo.com
District 2 • Herd No. 101454

Field Ranch

Tim & Jennifer Crutchfield
PO Box 3095 • San Angelo, TX 76902
979-864-9914 • 979-864-9906
crutchm@gmail.com
District 2 • Herd No. 523

Fleissner Farms

Benjamin Fleissner
5002 Furnace Ln. • Manvel, TX 77578
benjaminfleis@gmail.com
District 2 • Herd No. 101889

Four J Cattle Company

Larry & Zoe Justiss
6994 US Hwy. 77 N • Hallettsville, TX 77964
361-772-5613 • 979-562-2126
zjustiss@cvctx.com
District 2 • Herd No. 4664

Jarrold Fowler

PO Box 973 • New Boston, TX 75570
903-490-1569 • 903-306-4864
rickygfowler@gmail.com
District 2 • Herd No. 100079

Fuchs Ranch

Robert & Ginna Fuchs
12800 Melville Dr. A312
Montgomery, TX 77356
979-229-8446 • robert.e.fuchs@gmail.com
District 2 • Herd No. 102810

Bobby Fuchs

9101 Modena School Rd.
Rosenberg, TX 77471
713-252-6821
District 2 • Herd No. 36623

Kevon Fuchs

3803 Meyer Rd. • Needville, TX 77461
281-734-6433 • 979-793-6053
District 2 • Herd No. 100610

Fulton Farms

Jane & Suzanne Fulton
PO Box 3064 • Denton, TX 76202
940-898-1423 • 940-387-0730
fultonfarms39@gmail.com
District 2 • Herd No. 10507

H. Yturria Land & Cattle Co.

Daniel Y. Butler
PO Box 1208 • Brownsville, TX 78520
956-542-4212 • 956-642-7690
District 2 • Herd No. 518

H3 Cattle Company

Karen Hubbard
704 Heritage Oaks Dr. • Angleton, TX 77515
ace121699@gmail.com
District 2 • Herd No. 101836

Tommy & Charlotte Hammack

4235 FM 234 N • Edna, TX 77957
361-782-7551 • 361-237-0039
tommyhammack@yahoo.com
District 2 • Herd No. 40007

George William Hanel

18213 Hwy. 146 N • Liberty, TX 77575
936-334-4316 • hanelm55@yahoo.com
District 2 • Herd No. 39134

Harco Cattle

David Harris
PO Box 691 • Cleburne, TX 76033
817-996-5866 • david.harrisfarms@yahoo.com
District 2 • Herd No. 36931

Harris Farms

David Harris
PO Box 691 • Cleburne, TX 76033
817-641-9749 • 817-996-5866
david.harrisfarms@yahoo.com
District 2 • Herd No. 13403

Abrian Harris

717 Stone Lake Dr. • Cleburne, TX 76033
817-641-4159 • 817-517-3006
harris.abrian@gmail.com
District 2 • Herd No. 20130

Heart's Home Ranch

Clayton Roth
32457 Hwy. 105 • Sour Lake, TX 77659
409-287-4099 • 925-878-1435
w.claytonroth@gmail.com
District 2 • Herd No. 102263

Hefley BHR Ranch

Barbara & Roy Hefley
799E I-10 Frontage Rd. • Schulenberg, TX 78956
979-743-5009
District 2 • Herd No. 19918

Hefley Ranch

Marshall Hefley
114 Bob White Trl. • Fredericksburg, TX 78624
713-298-6063 • 830-889-5833
hefley60@icloud.com
District 2 • Herd No. 102365

Hefte Ranch

Kathryn/Kenneth Tom Hefte
1200 State Hwy. 173 N • Hondo, TX 78861
210-414-2493 • hefteranch@gmail.com
District 2 • Herd No. 37

Kathryn Ruth Hefte

1200 State Hwy. 173 N • Hondo, TX 78861
210-414-2493 • t12volt@aol.com
District 2 • Herd No. 6227

Kenneth Tom & Lauri Hefte

4518 River Park • Corpus Christi, TX 78410
361-813-4938 • hefteranch@gmail.com
District 2 • Herd No. 6226

Lauryn Hefte

4518 River Park Rd. • Corpus Christi, TX 78410
361-813-8037 • lauryn1994@yahoo.com
District 2 • Herd No. 34085

Herndon Ranch

Russ & Sharon Herndon
1531 FM 2817 Rd. • Wharton, TX 77488
979-533-2876
russ.sharon.herndon@gmail.com
District 2 • Herd No. 102258

Jena Herndon

1531 FM 2817 Rd. • Wharton, TX 77488
979-533-4962
jena.herndon@gmail.com
District 2 • Herd No. 100627

Hinnant & Fulbright LTD

Robert & Dee Fulbright
PO Box 877 • Hebbronville, TX 78361
361-319-7205 • 361-586-4904
District 2 • Herd No. 442

Honey-Do Ranch

Charles L. Jr. & Elyce Still
3907 Wakefield Dr. • Tyler, TX 75701
903-571-5772 • estill@suddenlink.net
District 2 • Herd No. 17495

Hudek Farms

Steve & Judy Hudek
PO Box 1373 • George West, TX 78022
361-449-7595 • 361-362-2912
361-449-7155 • jhudek60@yahoo.com
District 2 • Herd No. 34274

Hurricane Cattle Company

Hannah Burrough
PO Box 2556 • Weatherford, TX 76086
817-694-0879 • 817-994-6596
hannahburrough@gmail.com
District 2 • Herd No. 39028

Hurricane Cattle Company

Paul & Molly Burrough
PO Box 2556 • Weatherford, TX 76086
817-994-6596 • 682-229-4822
paulburrough@prodigy.net
District 2 • Herd No. 100707

I Will Walk Ranch

Iryna & Steven Kravets
307 Paradise Dr. • Galveston, TX 77554
713-504-8338 • 713-504-6334
District 2 • Herd No. 39475

Iron Oaks

Lou & Robin Breving
PO Box 689 • Alvarado, TX 76009
817-821-7540 • lou5@yahoo.com
District 2 • Herd No. 39203

J & S Farm

Jeffrey Sweet
632 CR 1005 • Savoy, TX 75479
903-583-1057 • jsweet@acweb.com
District 2 • Herd No. 4114

J S Cattle

Jackie Soape
PO Box 1444 • Carthage, TX 75633
jackiesoape@yahoo.com
District 2 • Herd No. 35778

J Star C Ranch

John & Stella Cirlos
21203 La Pena Dr. • San Antonio, TX 78258
210-867-6345 • cirlosjohn@gmail.com
District 2 • Herd No. 37032

Jas Family L.P.R

Ben Dyer
10373 Stefka Rd. • Hempstead, TX 77445
979-472-9424 • bendyer94@gmail.com
District 2 • Herd No. 100090

JH Ranch

James G. Herrin
1200 Prairie Wind Blvd. • Stephenville, TX 76401
254-396-5439 • 254-898-3124
jamesherrin158@yahoo.com
District 2 • Herd No. 1552

JHC Cattle

Helen Carleston
PO Box 177 • Louise, TX 77455
979-648-2207 • 979-543-0395
District 2 • Herd No. 14793

JM Ranch

John Lynn
4062 Woodfox • Houston, TX 77025
713-205-4066 • jlynn5029@icloud.com
District 2 • Herd No. 36662

JMK Ranch

Jon & Kim Mitchell
15736 FM 1322 • Luling, TX 78648
512-376-1858 • jmkservice@mac.com
District 2 • Herd No. 100535

John Martin Ranches

John Martin
PO Box 869 • San Diego, TX 78384
361-701-5683 • johnmartin1933@yahoo.com
District 2 • Herd No. 4

Becky & Foss Jones

PO Box 1299 • McAllen, TX 78505
956-605-2760 • 956-631-7896
zzapata@aol.com
District 2 • Herd No. 199

Jacklyn Jones

PO Box 609 • Bloomington, TX 77951
361-550-4996 • jacklynljones@yahoo.com
District 2 • Herd No. 17202

Joe & Laura Jones

PO Box 609 • Bloomington, TX 77951
361-648-6373 • 361-550-0994
jkjones@tisd.net
District 2 • Herd No. 11600

JT Cattle Company

Jessica Taylor
PO Box 36 • Clarksville, TX 75426
903-517-7592
jessica_taylor023@hotmail.com
District 2 • Herd No. 102821

JTP Cattle Company

John Phillips
14693 FM 39 S • Normangee, TX 77871
979-218-7090 • jtkaphillips@gmail.com
District 2 • Herd No. 101035

K & B Streit Farms

Kyle & Bobbie Streit
10010 Flippin Rd. • Electra, TX 76360
940-631-7421 • 940-733-9095
kb_streitfarm@yahoo.com
District 2 • Herd No. 100215

K3 Ranch

Gary & Danalyn Kircher
2420 Bolton Rd. • Marion, TX 78124
830-914-2055 • gakdhk@yahoo.com
District 2 • Herd No. 17620

Kerlick Family Cattle

Kyle & Krista Kerlick
PO Box 556 • Yorktown, TX 78164
361-649-0552 • kidkerlich@hotmail.com
District 2 • Herd No. 17825

Charles A. Kiker Jr.

10065 Gaulding Rd. • Beaumont, TX 77705
409-794-2416 • 409-673-5777
cak2416@outlook.com
District 2 • Herd No. 4441

John & Kay Kiker

24081 Jones Rd. • Hempstead, TX 77445
979-826-8329 • 979-219-0095
j.w.k.1934@gmail.com
District 2 • Herd No. 3500

King Ranch Inc.

PO Box 1090 • Kingsville, TX 78364
361-221-0317 • 361-219-0434
kmcDonald@king-ranch.com
District 2 • Herd No. 1

Korban Cattle

Miller Alexander / John Hall
1209 S 10th St., Ste. A. 662 • McAllen, TX 78501
956-960-9099 • jhall.mexico@gmail.com
District 2 • Herd No. 102294

Krebs Ranch

Olivia Gratz
9491 Hwy. 59 S • Texarkana, TX 75501
903-701-6672 • krebs_sg_ranch@yahoo.com
District 2 • Herd No. 39909

Mr. & Mrs. Gene E. Kubecka

Gene Kubecka
5475 FM 457 • Bay City, TX 77414
979-240-5311 • gkubecka@juno.com
District 2 • Herd No. 6417

Kubena Cattle Co.

Matt & Joann Kubena
9003 FM 1459 • Sweeny, TX 77480
979-373-1911 • makubena@aol.com
District 2 • Herd No. 18237

L - T Cattle Company

Len Custer
PO Box 240 • Kenedy, TX 78119
830-534-6664 • 830-534-3215
lenc@custerresourcesllc.com
District 2 • Herd No. 14557

La Campana Ranch

Tom Martin
3501 Hwy. 59 S • George West, TX 78022
361-566-2244 • 361-813-0000
campana@granderiver.net
District 2 • Herd No. 685

Lackey Ranch

Page Saunders
9357 N State Hwy. 119 • Yorktown, TX 78164
361-564-2976 • 361-645-9118
lackeyranch2015@yahoo.com
District 2 • Herd No. 10

Lambert Farms

14610 Quail Ridge Rd. • Danbury, TX 77534
979-997-8044 • bebo.lambert79@yahoo.com
District 2 • Herd No. 101953

Lazy 2 Cattle

Lyle & Terri Hanna
6844 Old Smithville Rd. • Flatonia, TX 78941
281-794-9606 • lazy2cattle@gmail.com
District 2 • Herd No. 37104

Lazy JV Ranch

Larry Sidebottom
PO Box 56 • Edcouch, TX 78538
956-451-4132 • lrrysdbttm@aol.com
District 2 • Herd No. 17531

Lennon Cattle Company

Chad & Stacy Lennon
3036 CR 3485 • Alba, TX 75410
903-714-7866 • 903-714-5295
stacylennon@yahoo.com
District 2 • Herd No. 101765

Robert B. Leon

116 W Juan Linn St. • Victoria, TX 77901
361-578-3546
District 2 • Herd No. 38006

LMR Farms

Leroy & Mary H. Moczygemba
760 CR 5718 E • Natalia, TX 78059
830-709-3297 • 830-214-5350
leroylmrfarms@aol.com
District 2 • Herd No. 9104

Log Creek Ranch

T.J. Jimerson
1441 CR 129 • Kenedy, TX 78119
830-299-0558 • tjjimerson@aol.com
District 2 • Herd No. 34026

Lone Oak Ranch

Cheryl G. Spencer & Joseph M. Kirkland
PO Box 8425 • Huntsville, TX 77340
281-682-1641 • 281-451-1137
cspencer@shsu.edu
District 2 • Herd No. 322

Logan Longoria

PO Box 478 • Agua Dulce, TX 78330
District 2 • Herd No. 100018

LRB Ranches LLC

PO Box 1417 • Victoria, TX 77902
361-573-7141 • 361-550-0994
briggsranches48@gmail.com
District 2 • Herd No. 48

Lyness Farms

Luke Lyness
PO Box 442 • Ben Wheeler, TX 75754
903-833-5191 • 214-869-7106
llynness@terrellglassandmirror.com
District 2 • Herd No. 35035

Lynn Melton Ranches

Lynn Melton
12749 FM 17 • Grand Saline, TX 75140
903-962-4737 • 903-530-8578
lmranches@aol.com
District 2 • Herd No. 18900

M & M Cattle

Michael & Marsha Parham
236 Lower Mission Valley Rd. • Victoria, TX 77905
361-550-0101 • 361-550-9191
mmparham0510@yahoo.com
District 2 • Herd No. 40263

M.J. Puig & Son Cattle

Michael Puig
3102 Mark Twain Dr. • Laredo, TX 78041
956-436-0008 • 956-436-3784
mjpagp61@yahoo.com
District 2 • Herd No. 102296

M Rock Farm

Michael Mcconaughey
1414 CR 1214 • Texarkana, TX 75501
903-277-3469 • 903-277-4806
karenmcc@yahoo.com
District 2 • Herd No. 38636

M6 Gresson Farms

Joey Martinez
1478 NW CR 0160 • Rice, TX 75155
972-921-9353 • joey.martinez@gaf.com
District 2 • Herd No. 102716

Mackey Cattle Company

Chaylon, Charles & Brenda Mackey
PO Box 6 • Timpson, TX 75975
936-554-0783 • brendamackey@sbcglobal.net
District 2 • Herd No. 37083

Zachary S. Mancha

766 Church Dr. • Poteet, TX 78065
210-799-3026 • 210-852-9200
manchazachary@gmail.com
District 2 • Herd No. 100420

Mcada Ranch

James & Helen Mcada
PO Box 1080 • Bay City, TX 77404
979-241-5097 • 979-245-5301
jmcada@mcadadrillingfluids.com
District 2 • Herd No. 39274

Jason Miller

PO Box 168 • Palacios, TX 77465
millerjason1227@gmail.com
District 2 • Herd No. 10560

David & Christy Moran

2901 Shadow Lawn St. • Brenham, TX 77833
979-251-0391 • moran_fam4@yahoo.com
District 2 • Herd No. 102507

Muegge Cattle

Melissa, Brett, Michael & Vicky Muegge
12409 FM 390 E • Brenham, TX 77833
979-277-2987 • 979-251-4868
District 2 • Herd No. 17449

My Place

Maebelle Yarbrough
PO Box 600 • Garrison, TX 75946
936-554-0851 • 936-347-5355
maebelle@windstream.com
District 2 • Herd No. 17863

Myers Cattle & Land Co.

Carroll Myers, Mark Myers & Lauren West
25821 State Hwy. 6 S • Navasota, TX 77868
936-825-6544 • 713-299-1470
cdmyerscl@gmail.com
District 2 • Herd No. 6491

Nebo Hill Cattle Company

Jacob & Monique Huddleston
10867 FM 1094 • Sealy, TX 77474
281-865-6255 • jacobchuddleston@gmail.com
District 2 • Herd No. 102930

NK Land & Vine

Nickie & Kimra Plaisance
333 CR 276 Lot B • Tuscola, TX 79562
325-669-1953 • ngplaisance@gmail.com
District 2 • Herd No. 37130

N-N Cattle Ltd.

Neil Gandy
PO Box 1269 • Van, TX 75790
903-539-7112 • n_n_cattle@yahoo.com
District 2 • Herd No. 102942

Matthew Nichols

PO Box 88 • Axtell, TX 76624
940-393-2305 • mnichols1011@earthlink.net
District 2 • Herd No. 19321

Stephanie Nite

6343 Applewood Forest Dr. • Katy, TX 77494
979-219-2768 • stephanienite@hotmail.com
District 2 • Herd No. 101028

Olivarez Ranches

Ben & Kathy Olivarez
PO Box 829 • Mission, TX 78573
956-585-1661 • 956-585-5776
956-330-7556 • betterben@reagan.com
District 2 • Herd No. 439

Reagan Ruddock O'Donnell

PO Box 1777 • Rockport, TX 78381
361-585-0998 • reagan.ruddock@yahoo.com
District 2 • Herd No. 37713

Painted Ass Ranch LLC

Kay Burkman & Robert Rhodes
560 Pioneer Rd. • Seguin, TX 78155
210-445-9536 • kadytexas@yahoo.com
District 2 • Herd No. 39011

Palecek Cattle Co.

Dan & Mary Jo Palecek
22740 CR 448 • Lindale, TX 75771
903-740-3502 • 505-220-8019
palecekcattle@aol.com
District 2 • Herd No. 2723

Parish Ranch

Mason Parish
17374 Castlewood Dr. • Conroe, TX 77306
936-537-1985 • jsparish63@yahoo.com
District 2 • Herd No. 38682

Passion Farms

Frank Santos
4753 Soda Springs Rd. • Luling, TX 78648
830-351-0622 • 512-508-6747
franksantos202@yahoo.com
District 2 • Herd No. 101867

Bobby H. Payne

136 CR 637 • Dayton, TX 77535
936-258-5957 • 936-402-5025
District 2 • Herd No. 102634

Perry Bass-San Jose Cattle Co.

Wade Ruddock
PO Box 848 • Rockport, TX 78381
361-729-9551 • 361-386-5134
wruddock@sanjosecattle.net
District 2 • Herd No. 555

Pine Haven Farm

Annelle Fowler
19324 Fowler Ln. • Whitehouse, TX 75791
903-360-5331 • mauriciakemp@gmail.com
District 2 • Herd No. 17253

Pinnacle Cattle Company

Connor Corporon
528 CR 223 • Schulenburg, TX 78956
713-724-1263
District 2 • Herd No. 39710

Pinnacle Cattle Company

Rodney & Barbara Corporon
528 CR 223 • Schulenburg, TX 78956
713-724-1263 • rodcorporon@yahoo.com
District 2 • Herd No. 20701

Pleasant Hill Ranch

Beau Gervais
PO Box 343 • Lexington, TX 78947
979-773-4516 • 713-775-4016
gervaisbjg@gmail.com
District 2 • Herd No. 39845

Pohl Cattle Co.

Dan & Nancy Pohl
PO Box 781708 • San Antonio, TX 78278
979-743-9670 • dpland@att.net
District 2 • Herd No. 36045

Michael L. Powell

2350 Lindsey Dr. • Robstown, TX 78380
District 2 • Herd No. 3654

Preston Cattle Company

Matt Preston
1641 CR 14760 • Paris, TX 75462
817-694-9969 • mcprest@gmail.com
District 2 • Herd No. 20357

Puesta Del Sol Ranch

Luis & Ninfa Velasquez
PO Box 806 • Hebronville, TX 78361
956-422-4151 • 361-527-9056
lvcattle16@gmail.com
District 2 • Herd No. 40464

Quatro Cattle Co.

Allan & Jody Richards
PO Box 8556 • Waco, TX 76714
254-715-4784 • jrichards27@verizon.net
District 2 • Herd No. 12325

R & D Farms

Dickie & Rhonda Hargis
PO Box 1820 • Hemphill, TX 75948
409-579-3996 • dhargis22@yahoo.com
District 2 • Herd No. 19409

R C Cattle Co.

Rene Chapman
PO Box 261179 • Corpus Christi, TX 78426
361-438-6525 • 361-387-5395
sararenechapman@yahoo.com
District 2 • Herd No. 100115

R S R Ranch

Randy Hoyer
PO Box 23 • Gillett, TX 78116
210-275-4515 • rshoyerranch@yahoo.com
District 2 • Herd No. 35700

Rafter B Ranch

Tim Barta
PO Box 1356 • Needville, TX 77461
281-639-3897 • tnbarta@att.net
District 2 • Herd No. 13394

Rafter MB Livestock

Kenneth Manak, Kendra H. Burks & Patti Manak
PO Box 705 • Poth, TX 78147
830-660-7216 • 361-522-7336
830-391-4501 • kmburks67@gmail.com
District 2 • Herd No. 37050

Rancho Augustina

Rodolfo Mancha Sr. & Ana Lisa Mancha
766 Church Dr. • Poteet, TX 78065
210-852-9200 • rudymancha1@gmail.com
District 2 • Herd No. 8340

Rancho Blanco Cattle Co.

Patricia Dunlap-Vento
10277 FM 429 • Kaufman, TX 75142
956-245-8802 • patriciavento@att.net
District 2 • Herd No. 674

Rancho La Escondida

Elizabeth Spence Fennell
2009 B Renee Dr. • Eagle Pass, TX 78852
830-703-9700 • c_sellers07@hotmail.com
District 2 • Herd No. 2007

Rancho Los Abuelos

Rafael E. Reyna
2918 Westchester Ln. • Harlingen, TX 78550
956-342-9442 • rafael1lisa2@gmail.com
District 2 • Herd No. 102395

Rancho Salida Del Sol

John H. & Pamela Liford
PO Box 1739 • Gonzales, TX 78629
830-203-7125 • 830-672-2879
liford@gvec.net
District 2 • Herd No. 9020

Reese Ranch

Scott & Devlin Reese
PO Box 316 • Encinal, TX 78019
956-286-4232 • 956-286-4239
reese.ranch@yahoo.com
District 2 • Herd No. 100060

Samantha Regitano

1301 Wisdom Dr. • Deer Park, TX 77536
281-685-0101 • 281-479-5252
kregitano@att.net
District 2 • Herd No. 38143

Morgan Nance Richards

PO Box 1760 • Dickinson, TX 77539
832-561-1244 • morgannance@outlook.com
District 2 • Herd No. 38212

Michael & Sally Richmond

16800 CR 2852 • Eustace, TX 75124
214-649-2705 • 214-263-4601
sallyrichmond@sbcglobal.net
District 2 • Herd No. 15427

River Ranch Ltd.

Larry Siller
5545 FM 359 Rd. • Richmond, TX 77406
713-854-1032 • lksiller@gmail.com
District 2 • Herd No. 102368

Rockin 3T Ranch

801 Lakeway Dr. • Ennis, TX 75119
214-949-7084 • 972-489-6887
threetpallet@sbcglobal.net
District 2 • Herd No. 39031

Rockin T

Sam & Donna Thornton
578 CR 35050 • Honey Grove, TX 75446
903-378-7993 • 817-980-1011
rockintgerts@gmail.com
District 2 • Herd No. 37242

Rocking A Ranch

Allen & Cheryll Grainger
PO Box 2282 • Brenham, TX 77834
979-830-8785 • 979-337-4151
rockingacattle@gmail.com
District 2 • Herd No. 878

Rocking B Farms

Brad Bland
3966 FM 1956 • Nocona, TX 76255
817-991-2624 • bradbland116@gmail.com
District 2 • Herd No. 4038

Rocking S 6 Schuleman Cattle Company

Neale Schuleman
1409 Stacey • Navasota, TX 77868
936-825-6385 • 936-825-6569
nschuleman@yahoo.com
District 2 • Herd No. 39512

Casey Roe

6110 Taylor Rd. • Kaufman, TX 75142
972-948-9538 • 469-955-4919
caseyroe126@gmail.com
District 2 • Herd No. 38538

Romines Farm

Josh Romines
PO Box 188 • Chico, TX 76431
940-393-6291 • rominesjosh@gmail.com
District 2 • Herd No. 36525

Rose Hill Ranch

A.J. & Rosemary Gambino
PO Box 235 • Pattison, TX 77466
832-496-8836 • rosemary.gambino@gmail.com
District 2 • Herd No. 17615

Ruddock River Ranch

Angie & Wade Ruddock
PO Box 1777 • Rockport, TX 78381
361-668-3177 • angie_ruddock@cis-ais.com
District 2 • Herd No. 40336

Alejandro Salinas Jr.

1805 E Ramseyer Rd. • Edinburg, TX 78542
956-207-7457
District 2 • Herd No. 101954

Santo Poco Ranch

Len & Sheila Custer
PO Box 240 • Kenedy, TX 78119
830-534-6664 • lenc@santopocoranch.com
District 2 • Herd No. 40605

Schuster Farms

Fred & Donna Schuster & Taylor Schuster
6909 S Stewart • San Juan, TX 78589
956-227-2393 • 956-330-0727
schustercattle@aol.com
District 2 • Herd No. 371

Scott Singletary

1644 Dutton Ln. • Madisonville, TX 77864
936-348-4885
District 2 • Herd No. 40312

Gray Sloop

135 E Beckonvale Circle
The Woodlands, TX 77382
gsloop@metalplate.com
District 2 • Herd No. 38540

Smith Family Farm

James Smith
12906 Dove Oaks Ct. • Houston, TX 77041
832-530-9019 • james_d_smith@me.com
District 2 • Herd No. 101080

Solid Rock Ranch

Matt Jones
PO Box 1291 • Franklin, TX 77856
979-777-7571 • mattj@solidrockranch.com
District 2 • Herd No. 101396

Sonrisa Grande Ranch

Bill, Dee & Mark Pennybacker
PO Box 2366 • Brenham, TX 77834
979-203-0004
sonrisagranderranch@gmail.com
District 2 • Herd No. 14131

Spriggs Cattle Company

Donnie Spriggs
5 Dan Michael Dr. • Texarkana, TX 75501
903-293-0658 • 903-277-3070
donniespriggs@yahoo.com
District 2 • Herd No. 40132

Strait Ranches

Y.N. Strait
1465 CR 101 • Carrizo Springs, TX 78834
830-317-3310 • getgerts@gmail.com
District 2 • Herd No. 435

Strait Ranches

Cynthia Strait
1465 CR 101 • Carrizo Springs, TX 78834
830-317-3316 • cynthiastrait@gmail.com
District 2 • Herd No. 34144

Strait Ranches

Yancey N. Strait Jr.
3041 Brookgreen Ct. • Prosper, TX 75078
972-841-0989 • yancey_strait@yahoo.com
District 2 • Herd No. 16644

Stroman Cattle Co.

2503 Tabor Rd. • Bryan, TX 77803
979-255-2582 • bill@fdrservices.com
District 2 • Herd No. 2582

Super 8 Land & Cattle

Charles & Mary Lee Belcik
PO Box 683 • Yoakum, TX 77995
361-293-3919 • 361-407-0043
nanabelcik@yahoo.com
District 2 • Herd No. 40656

Swannderosa Ranch

Bill Swann
PO Box 1286 • Lampasas, TX 76550
512-423-9747 • bubaswann@gmail.com
District 2 • Herd No. 101916

Sycamore Creek Ranch

Linda Lindh David
PO Box 678 • Gainesville, TX 76241
940-665-5121 • 940-453-1401
wesleyandjanemartin@hotmail.com
District 2 • Herd No. 1004

T & S Farm

Tom Pellett
7400 FM 1650 • Gilmer, TX 75645
tstools@etex.net
District 2 • Herd No. 101901

T 5 Bar Ranch

Kathryn Sue & Jim Timmons
PO Box 756 • San Saba, TX 76877
325-372-3145 • 325-372-1264
jimacktim@yahoo.com
District 2 • Herd No. 17358

T-J

Thomas Jones II
383 FM 2571 • Smithville, TX 78957
832-731-0522 • tjones9120@hotmail.com
District 2 • Herd No. 37703

Tac Land + Cattle

Chris & Slone Taliaferro
PO Box 9 • Rosser, TX 75157
972-486-3140 • 214-674-8064
ctaliaferro1@sbcglobal.net
District 2 • Herd No. 2583

Wylie & B.J. Taliaferro

PO Box 57 • Rosser, TX 75157
214-793-5111 • 469-644-1620
wylietaliaferro@yahoo.com
District 2 • Herd No. 3326

Tater Farm

Michael & Donna Tater
2155 Minatre Rd. • Inez, TX 77968
361-578-6933 • taterfarm@tisd.net
District 2 • Herd No. 40476

Terry Ranch

Ronald & Tyler Terry
2807 Summer Tree Ln. • McKinney, TX 75071
469-667-2756 • 972-342-4394
terry.family@att.net
District 2 • Herd No. 101883

Texas Oaks Cattle Ranch

Gayla Lambert
5831 FM 389 • Brenham, TX 77833
979-203-9885 • 713-906-9001
rafterz@yahoo.com
District 2 • Herd No. 39914

The Danrick

Trey & Dana Daniel
7103 CR 427 • Marquez, TX 77865
936-349-6711 • thedanrickgerts@gmail.com
District 2 • Herd No. 12893

Kade Thigpen

1630 Hwy. 173 N • Hondo, TX 78861
830-426-1366 • 210-414-2493
thig9bb@yahoo.com
District 2 • Herd No. 100365

Thirteen Oaks Farm

Olena Cobb
PO Box 21775 • Waco, TX 76702
254-405-1111 • 254-749-2586
haroldcobb@gmail.com
District 2 • Herd No. 10403

Thomas Farms

Brant Thomas
18093 NW CR 4340 • Frost, TX 76641
254-253-6827
District 2 • Herd No. 102818

Thunderbolt Farm

Sharen & Gary Edwards
17751 CR 566 • Nevada, TX 75173
214-803-8175 • 214-232-9233
tboltfarm@aol.com
District 2 • Herd No. 18975

Tierre Elle

George Woods
321 Lookout Ranch Rd.
Orange Grove, TX 78372
361-668-0869 • gwoods213@sbcglobal.net
District 2 • Herd No. 102997

Townsend Cattle Company

Ivan & Debbie Townsend
PO Box 152 • Louise, TX 77455
979-648-2108 • 979-541-4989
townsendcattle81@gmail.com
District 2 • Herd No. 35782

Triple G Ranch

Eduardo Garcia
35512 FM 1017 • Linn, TX 78563
956-481-3658 • 956-467-6733
triplegranch@yahoo.com
District 2 • Herd No. 39860

Triple P Ranch

Mike & Kim Peppercorn
870 Barretts Landing • Trinity, TX 75862
713-703-8937 • 936-222-1164
kim.peppercorn@yahoo.com
District 2 • Herd No. 101378

Zane Trotter

151 CR 2700 • Walnut Springs, TX 76690
254-998-0572 • 817-517-3525
zane.trotter@yahoo.com
District 2 • Herd No. 102134

True Gert Cattle

Linlea Wilson & Joe Shelby
5581 CR 79 • Robstown, TX 78380
361-877-4469 • 361-877-4463
truegertcc@aol.com
District 2 • Herd No. 440

Twin Creek Ranch

Wesley & Lou Hall
547 Woodcrest • San Antonio, TX 78209
713-871-1972 • 713-614-6209
wesley8561@att.net
District 2 • Herd No. 10873

TZ Cattle Company

Mike & Anne Wirtz
PO Box 1297 • Brenham, TX 77834
979-451-0708 • 979-451-0373
awrtz@sbcglobal.net
District 2 • Herd No. 8810

Unidos Land & Cattle

Felix, Felicita & Della Serna
PO Box 331 • Riviera, TX 78379
361-296-4275 • 361-522-0807
della.r.serna@gmail.com
District 2 • Herd No. 102765

Urbanosky Ranch

Jerome Urbanosky
14525 Urbanosky Ln. • Plantersville, TX 77363
713-896-9956 • 281-797-5715
jerome@ameritechsi.com
District 2 • Herd No. 2243

Blake & Danielle Urbanosky

14525 Urbanosky Ln. • Plantersville, TX 77363
936-870-5252
District 2 • Herd No. 14232

Cristi & Cole Urbanosky

14525 Urbanosky Ln. • Plantersville, TX 77363
936-870-8973 • 281-222-3184
District 2 • Herd No. 12898

Jerome Urbanosky III & Leigh Urbanosky

14525 Urbanosky Ln. • Plantersville, TX 77363
979-204-5719
District 2 • Herd No. 12897

Patti & Duane Urbanosky

14525 Urbanosky Ln. • Plantersville, TX 77363
936-870-6410 • pattiiurb77@yahoo.com
District 2 • Herd No. 11722

Burton A. Utley

466 CR 131 • Kenedy, TX 78119
District 2 • Herd No. 767

Vesper Ranch

Kelly Vesper
PO Box 679 • Cotulla, TX 78014
903-436-3606 • 979-219-4599
District 2 • Herd No. 43

VM Ranch

Robert James Jr.
1590 FM 2776 • Bryan, TX 77808
979-776-2088
District 2 • Herd No. 197

VZ Cattle

Scott & Tracy Van Zile
226 CR 4107 • New Boston, TX 75570
903-277-3601 • 903-908-0606
903-908-0505 • vzcattle@gmail.com
District 2 • Herd No. 39891

Walnut Meadow

Robert Hachtel
PO Box 11 • Mount Enterprise, TX 75681
903-452-2338 • hap@sydcom.net
District 2 • Herd No. 103031

Waterleak Ranch

Bobby & Kimberly Jenkins
8162 State Hwy. 300 • Gilmer, TX 75645
glenwtr@etex.net
District 2 • Herd No. 37613

Sheldon Wellborn

8640 FM 927 • Walnut Springs, TX 76690
254-974-2082 • stw_123@yahoo.com
District 2 • Herd No. 103052

Wendt Ranches Partners LLC

Wendt Ranch
5475 FM 457 • Bay City, TX 77414
979-245-5100 • 979-240-5311
wendtranches@hotmail.com
District 2 • Herd No. 621

West Yegua Cattle Company

Chris Boriack
1222 PR 1144 • Lincoln, TX 78948
979-540-0080 • cgboriack@yahoo.com
District 2 • Herd No. 102435

Wethington Cattle Company

Belinda Wethington
6995 Jubilee Trl. • Iola, TX 77861
wethingtoncattleco@yahoo.com
District 2 • Herd No. 102570

White Wolf Ranch

Robert Hildt
6141 FM 1343 • Devine, TX 78016
404-308-6552 • whitewolfranch@gmail.com
District 2 • Herd No. 6223

Rex Wilbanks

1332 CR 4840 • Mount Pleasant, TX 75455
903-285-0204
District 2 • Herd No. 9069

Judd & Heather Williamson

1203 Troy Johnson Rd. • Lukin, TX 75901
936-414-9630 • williamson.ha@gmail.com
District 2 • Herd No. 102453

David Willie

3730 Franklin • Waco, TX 76710
david.willie@ctwt.com
District 2 • Herd No. 34058

Wilson Livestock Company

Aaron Wilson
1277 CR 314 • El Campo, TX 77437
936-581-0734 • 979-543-6341
aaron_wilson_00@yahoo.com
District 2 • Herd No. 101693

Woman Hollerin Ranch

Rick & Betty McCormick
1211 Peach Ridge Rd. • Brookshire, TX 77423
281-375-6861 • 281-797-6355
bettysue1959@gmail.com
District 2 • Herd No. 9213

Wunderlich Farms

Dayne Wunderlich
1755 Lange Lake Rd. • Brenham, TX 77833
979-277-2838
District 2 • Herd No. 35706

Wunderlich Farms

Paul & Katy Wunderlich
PO Box 907 • Hempstead, TX 77445
979-277-2838 • 979-251-1938
District 2 • Herd No. 19282

Wunderlich Farms

Peter & Kris Wunderlich
2870 Triangle Z Ln. • Brenham, TX 77833
979-836-4531 • 979-229-6811
pjwunderlich@hotmail.com
District 2 • Herd No. 18001

Wunderlich Farms

Terry & Nancy Wunderlich
1755 Lange Lake Rd. • Brenham, TX 77833
979-277-2838 • n.wunderlich@hotmail.com
District 2 • Herd No. 34115

Pete & Clay Yorek

7221 FM 244 • Anderson, TX 77830
936-870-5596 • sgerts12@yahoo.com
District 2 • Herd No. 15329

Zajic Farms

Matt Zajic
1903 Alsdorf Rd. • Ennis, TX 75119
214-801-8908 • matt.zajic@gmail.com
District 2 • Herd No. 40616

Utah

McCollaum Santa Gertrudis

Paul J. McCollaum Jr.
7170 W 2500 N • Abraham, UT 84635
pjmcrj@hotmail.com
District 1 • Herd No. 9425

Virginia

F N P Cattle

Faron & Nikola Smith
10018 Verdiersville Rd. • Rhoadesville, VA 22542
540-846-7112 • fnpcattle@yahoo.com
District 6 • Herd No. 102051

International

Serbesa

Antonio Ruiz/Hacienda Tapalapa
Col Jardines Del Valle, 10 Calle, 2Y3 Ave.
San Pedro Sula, Honduras, 00000
504-9578-5584 • ardcool@hotmail.com
Herd No. 102804

Canadera Cortijo El Baden, S.A.

Gonzalo Sanchez
PO Box 456-3000
San Francisco, Heredia, Costa Rica 40103
506-2238-0687 • 506-8822-9890
gsj_53@hotmail.com
Herd No. 39268

Arkansas Jr.

Britain Barker

2812 Chaffin Ln. • Magnolia, AR 71753
870-904-8090 • triple7farms@gmail.com
District 2 • Herd No. 102889

Aimsley Cossey

2639 Gum Springs Rd. • Searcy, AR 72143
District 2 • Herd No. 102876

Cole Cossey

2639 Gum Springs Rd. • Searcy, AR 72143
501-207-2272 • ccossey@att.net
District 2 • Herd No. 102413

Joseph Cossey

2635 Gum Springs Rd. • Searcy, AR 72143
501-207-2272 • jcossey07@yahoo.com
District 2 • Herd No. 102414

Caroline Daniel

2758 N Dudley Rd. • Magnolia, AR 71753
870-904-3070 • triple7farms@gmail.com
District 2 • Herd No. 100336

Erin Kay Daniel

2758 N Dudley Rd. • Magnolia, AR 71753
870-234-6177 • 870-904-3070

triple7farms@gmail.com

District 2 • Herd No. 40543

Patrick Daniel

2758 N Dudley Rd. • Magnolia, AR 71753
870-904-3070 • triple7farms@gmail.com
District 2 • Herd No. 39650

Laura Jackson

1004 CR 453 • Piggott, AR 72454
abjack74@gmail.com
District 2 • Herd No. 102381

Brittany Kunkel

4746 Hwy. 58 • Poughkeepsie, AR 72569
501-412-5188 • ckunkel@cavacityschools.org
District 2 • Herd No. 37419

Dylan Leddy

550 Sunset Ridge • Cave City, AR 72521
870-613-1200 • 870-613-3116
luckyfarm12@gmail.com
District 2 • Herd No. 100350

Carley Morgan

PO Box 358 • Portia, AR 72457
870-759-1948 • 870-759-1947
ben.morgan@smalink.com
District 2 • Herd No. 40600

Josie O'Bar

5266 Barber Rd. • Booneville, AR 72927
479-675-6344 • joeobar@icloud.com
District 2 • Herd No. 102396

Tess Savell

PO Box 104 • Oxford, AR 72565
870-373-1991 • 870-258-3211
hsavell@hotmail.com
District 2 • Herd No. 100118

California Jr.

Emma Bettencourt

PO Box 905 • Los Banos, CA 93635
ebettencourt0624@gmail.com
District 5 • Herd No. 102543

Florida Jr.

Abbie Edenfield

PO Box 24 • Altha, FL 32421
850-762-8388 • fivebare@yahoo.com
District 4 • Herd No. 38697

Kelsie Edenfield

PO Box 24 • Altha, FL 32421
850-762-8388 • fivebare@yahoo.com
District 4 • Herd No. 38699

Audrey Jones

220 SW Owens Dr. • Lake City, FL 32024
386-623-0273 • 386-623-2155
jonesmamato3@gmail.com
District 4 • Herd No. 100573

Bailey Jones

220 SW Owens Dr. • Lake City, FL 32024
386-623-0273 • 386-623-2155
jonesmamato3@gmail.com
District 4 • Herd No. 100504

Bo Jones

220 SW Owens Dr. • Lake City, FL 32024
386-623-2155 • thecutestthings@live.com
District 4 • Herd No. 101917

Carley Jones

3035 SW CR 240 • Lake City, FL 32024
386-623-9088 • 386-623-0301
cowshower6@gmail.com
District 4 • Herd No. 100144

Carter Jones

3035 SW CR 240 • Lake City, FL 32024
386-623-9088 • jbarfarms5@gmail.com
District 4 • Herd No. 102819

Jakob Jones

3035 SW CR 240 • Lake City, FL 32024
386-623-0301 • 386-623-9088
jbarfarms5@gmail.com
District 4 • Herd No. 37761

Trayce King

27440 State Rd. 71 N • Altha, FL 32421
850-762-8388 • fivebare@yahoo.com
District 4 • Herd No. 38698

Tristan King

27440 State Rd. 71 N • Altha, FL 32421
850-762-8388 • fivebare@yahoo.com
District 4 • Herd No. 38700

Georgia Jr.

Luke Chastain

1435 Old Pleasant Valley Rd.
Talking Rock, GA 30175
706-889-0526 • mattc@ellijay.com
District 4 • Herd No. 100327

Will McDaniel

1325 Mid Broadwell Rd. • Alpharetta, GA 30004
770-475-0287 • 678-428-3342
whmcdaniel@gmail.com
District 4 • Herd No. 35585

Faith Preston

7 Preston Dr. • Buena Vista, GA 31803
229-649-2164 • otpreston@gmail.com
District 4 • Herd No. 102879

Illinois Jr.

Nolan Heard

1689 Patriot Rd. • Centralia, IL 62801
618-231-5023 • nolanheard8@gmail.com
District 6 • Herd No. 6980

Addy Schloemann

752 Camp Creek • Evansville, IL 62242
District 5 • Herd No. 102863

Indiana Jr.

Blaine Patterson

4250 W Olive Branch Rd. • Bloomfield, IN 47424
812-699-8748 • 812-384-7303
blaine_patterson11@yahoo.com
District 5 • Herd No. 40155

Layne Patterson

4358 E Olive Branch Rd. • Bloomington, IN 47424
District 5 • Herd No. 103022

Kansas Jr.

Cursten Allen

PO Box 182 • Americas, KS 66835
620-366-0400 • 620-344-6045
huskq2000@yahoo.com
District 2 • Herd No. 100391

Kentucky Jr.

Canaan Eades

1475 Jonesville Rd. • Owenton, KY 40359
423-215-0943 • eadeslogging@gmail.com
District 6 • Herd No. 101855

Cody Heath

1338 Lacie Rd. • Turners Station, KY 40075
502-599-0934 • jheath1970@gmail.com
District 6 • Herd No. 6987

Roten Smith

1501 Rebel Ridge Rd. • La Grange, KY 40031
502-222-9667 • rodoridgerunner@bellsouth.net
District 3 • Herd No. 101166

Shelby Smith

1501 Rebel Ridge Rd. • La Grange, KY 40031
502-222-9667 • rodoridgerunner@bellsouth.net
District 3 • Herd No. 101165

Louisiana Jr.

Evan Aucoin

420 Hwy. 758 • Eunice, LA 70535
337-580-3906 • jude.aucoin758@gmail.com
District 3 • Herd No. 102131

James Desselle

807 Backstep Rd. • Plaquemine, LA 71362
318-717-3180 • 318-359-8586
jamesdesselle59@gmail.com
District 3 • Herd No. 100307

Gracie Kathryn Doiron

11500 Springfield Rd.
Denham Springs, LA 70706
225-572-9040
District 3 • Herd No. 100607

Cole Forbes

30509 Hwy. 441 • Holden, LA 70744
225-405-8835 • 225-936-2404
bigdogforbes3225@gmail.com
District 3 • Herd No. 100061

Jake Forbes

30509 Hwy. 441 • Holden, LA 70744
225-936-2404 • tripleforbes@yahoo.com
District 3 • Herd No. 100127

Shelby Forbes

30509 Hwy. 441 • Holden, LA 70744
225-405-8835 • 225-936-2404
pam.forbes@lpsb.org
District 3 • Herd No. 100062

Ella Funderburk

6656 Lost Ridge • Pineville, LA 71360
District 3 • Herd No. 102277

Cali Green

31256 Hwy. 441 • Holden, LA 70744
225-405-3723 • 225-567-5970
johnng@demco.org
District 3 • Herd No. 100463

Jewelie Green

31256 Hwy. 441 • Holden, LA 70744
225-405-3723 • johngreen281@gmail.com
District 3 • Herd No. 101949

Landon Gremillion

371 Katie E Rd. • Plaquemine, LA 71362
District 3 • Herd No. 101256

Taylor Guidry

10627 LA Hwy. 711 • Gueydan, LA 70542
337-523-9263 • 337-523-9986
guidrycattle@yahoo.com
District 3 • Herd No. 15680

Claire Guillory

6049 Old Baton Rouge Hwy.
Alexandria, LA 71302
318-446-0980
District 3 • Herd No. 100825

Collin Hebert

14501 Junius Rd. • Abbeville, LA 70510
337-335-5322 • carroldebert@gmail.com
District 3 • Herd No. 39970

Logan Hebert

14501 Junius Rd. • Abbeville, LA 79510
337-335-5322 • carroldebert@gmail.com
District 3 • Herd No. 40365

Henry Le Feaux

11558 Springfield Rd.
Denham Springs, LA 70706
District 3 • Herd No. 102784

Caiden McDowell

11961 Country Estates Ave. • Zachary, LA 70791
225-266-9677 • mcdowell753@gmail.com
District 2 • Herd No. 40556

Juliet McDowell

11961 Country Estates Ave. • Zachary, LA 70791
mcdowell753@gmail.com
District 3 • Herd No. 102423

Lucas McDowell

11961 Country Estates Ave. • Zachary, LA 70791
225-266-9677 • mcdowell753@gmail.com
District 3 • Herd No. 100628

Alexis Elizabeth Rabalais

7760 Hwy. 114 • Mansura, LA 71350
District 3 • Herd No. 102779

Cheyenne Robertson

399 W Precht Rd. • Bell City, LA 70630
District 3 • Herd No. 102732

Ethan J. Wiley

155 Sayes Rd. • Deville, LA 71328
318-253-4364 • 318-481-8082
wileygerts@yahoo.com
District 3 • Herd No. 39833

Mia Wiley

155 Sayes Rd. • Deville, LA 71328
District 3 • Herd No. 101564

Mississippi Jr.

Cali Allison

158 N Main St. • Pontotoc, MS 38863
662-279-3736 • jedwarddesignco@yahoo.com
District 3 • Herd No. 101535

Jamie Bryant

2759 Hwy. 341 S • Pontotoc, MS 38863
662-419-1331 • 662-489-3198
jbryant1331@gmail.com
District 3 • Herd No. 12091

J.D. Chism

194 Gilmer Rd. S • Pontotoc, MS 38863
662-296-0432 • 662-419-1144
achismtrail@aol.com
District 3 • Herd No. 40340

McRae Clay

4522 Hwy. 84 E • Meadville, MS 39653
601-850-9610 • mcraeclay@att.net
District 3 • Herd No. 37229

Will Clay

4522 Hwy. 84 E • Meadville, MS 39653
601-850-9610 • 601-850-9611
District 3 • Herd No. 37228

John Dobson

352 Lake Coma Rd. • Laurel, MS 39443
601-428-1671 • dobsonfamily4@bellsouth.net
District 3 • Herd No. 101821

Leah Dobson

352 Lake Coma Rd. • Laurel, MS 39443
601-428-1671 • tdobson47@gmail.com
District 3 • Herd No. 101820

Tommy Dunaway

2345 Topsy Rd. • Randolph, MS 38864
662-296-0389 • 662-296-0589
District 3 • Herd No. 100992

Madelyn Easterling

1270 SCR 578 • Morton, MS 39117
601-896-8574
ernie.easterling@puchettmachinery.com
District 3 • Herd No. 102440

Ernie Lee Easterling III

1270 SCR 578 • Morton, MS 39117
601-896-8574
ernie.easterling@puchettmachinery.com
District 3 • Herd No. 101940

Gracyn Foster

177 CR 237 • Laurel, MS 39443
601-323-0512 • 601-344-8656
tcfoster0512@gmail.com
District 3 • Herd No. 102254

Caleb French

602 Henry Donald Rd. • Noxapater, MS 39346
circlewfarmisinc@yahoo.com
District 3 • Herd No. 102374

Jayce Faith Grubbs

8973 Hwy. 9 S • Pontotoc, MS 38863
amandagrubbs6020@gmail.com
District 3 • Herd No. 100976

Tanner Luckey

4249 SCR 79 • Mize, MS 39116
601-507-2001 • luckeyubet@yahoo.com
District 3 • Herd No. 102742

Leighton McCulley

3101 River Ridge Rd. • Summit, MS 39666
601-248-7353 • mculley88@yahoo.com
District 3 • Herd No. 40286

Grace Randle

1200 Kierstens Ln. • Pontotoc, MS 38863
662-538-5300 • randle.leslie@yahoo.com
District 3 • Herd No. 101697

Anna H. Tyson

7114 Berrytown Rd. • Meadville, MS 39653
styson@ftcweb.net
District 3 • Herd No. 102136

Braden Tyson

7114 Berrytown Rd. • Meadville, MS 39653
601-384-7059 • styson@ftcweb.net
District 3 • Herd No. 102356

Caden Lynn Tyson

7114 Berrytown Rd. • Meadville, MS 39653
601-532-6000 • 601-384-6650
styson@ftcweb.net
District 3 • Herd No. 102242

Missouri Jr.

Karli Buggs

8501 Blackberry Rd. • Sarcoxie, MO 64862
417-388-9941 • 417-388-9467
sbuggs30@yahoo.com
District 2 • Herd No. 100001

Sam Clark

5905 Big River Heights Rd. • De Soto, MO 63020
314-607-1076 • caclarkii@hotmail.com
District 2 • Herd No. 101977

Will Clark

5905 Big River Heights Rd. • De Soto, MO 63020
314-607-1076 • bud@aewease.com
District 2 • Herd No. 101978

Clint Franklin

202 Fowler St. • Hughesville, MO 65334
660-288-677 • franklindint@gmail.com
District 2 • Herd No. 101169

Payten L. Hampton

26855 Hwy. 87 • California, MO 65018
573-796-5646 • 573-338-0721
District 2 • Herd No. 39682

Aubrie Lambertson

2611 S Moffet Ave. • Joplin, MO 64804
417-388-9700 • aubrielambertson@gmail.com
District 2 • Herd No. 102867

Ellistin Morey

PO Box 24 • Golden City, MO 64748
417-438-8712
District 2 • Herd No. 102373

Quincy R. Nelson

3580 Unicorn Rd. • Sarcoxie, MO 64862
417-548-2363 • 417-548-2273
District 2 • Herd No. 39635

Ashley Osborne

10496 SW Hwy. 116 • Lathrop, MO 64465
859-991-2438 • 859-991-9409
stgertgirl@aol.com
District 2 • Herd No. 38329

Cheyenne Watson

17994 State Route BB • St. James, MO 65559
573-263-0565 • 573-263-4736
trish.n.watson@gmail.com
District 2 • Herd No. 100555

New Mexico Jr.

Braxton Sanchez

PO Box 721 • Bosque, NM 87006
505-463-1993 • alicia@justiceins.com
District 5 • Herd No. 102231

Javid Sanchez

PO Box 721 • Bosque, NM 87006
505-463-1993 • alicia@justiceins.com
District 5 • Herd No. 100980

North Carolina Jr.

Nathan Barlowe

3675 Zacks Fork Rd. • Lenoir, NC 28645
nathanbarlowe@gmail.com
District 5 • Herd No. 37082

Ohio Jr.

Hailey Grubb

678 Grubb Rd. • Chillicothe, OH 45601
740-775-3686
District 6 • Herd No. 39524

Oklahoma Jr.

Louis Hicks

9640 Cedar Rd. • Okmulgee, OK 74447
District 2 • Herd No. 102607

Mackenzie Hicks

9640 Cedar Rd. • Okmulgee, OK 74447
918-759-8590 • kenziedawnhicks@gmail.com
District 2 • Herd No. 101802

Steve Sanders

2408 S Midwest Blvd. • Guthrie, OK 73044
405-201-9462 • amberlee1023@gmail.com
District 2 • Herd No. 102253

Texas Jr.

Dacey Allen

368 HCR 1306 • Whitney, TX 76692
District 1 • Herd No. 101294

Colby Anderson

1250 FM 667 • Purdon, TX 76679
kicknaranch@gmail.com
District 1 • Herd No. 102129

Mallory Anderson

585 Hunter Trl. • Bridgeport, TX 76426
817-657-2640
andersonmallory64@gmail.com
District 1 • Herd No. 102137

Alexis Armstrong

14806 Hollydale Dr. • Houston, TX 77062
281-799-1827 • 281-799-7637
sarmstro@ccisd.net
District 1 • Herd No. 102055

Allison Marie Baca

5975 CR 605B • Burleson, TX 76028
817-879-0133 • tara.g.reese@gmail.com
District 1 • Herd No. 102724

Cory James Barrett

2126 Gebhardt • Sealy, TX 77474
lheinbarrett@gmail.com
District 1 • Herd No. 40395

Natalie Marie Bennett

4572 CR 103 • Kaufman, TX 75142
jody75142@gmail.com
District 1 • Herd No. 102011

Layne Berry

11695 Old Fannett Rd. • Beaumont, TX 77705
409-718-2058 • layneberry02@gmail.com
District 1 • Herd No. 102082

Ethan Black

1409 Stacey St. • Navasota, TX 77868
936-870-6385 • 936-825-6569
nshuleman@yahoo.com
District 1 • Herd No. 102932

Caydi Blaha

333 CR 359 • El Campo, TX 77437
979-543-9922 • 979-578-1105
cblaha61@hotmail.com
District 1 • Herd No. 39541

Kagan Boggs

2100 Old Maypearl Rd. • Waxahachie, TX 75167
214-399-3593 • 469-383-0883
kaganboggs@icloud.com
District 1 • Herd No. 102533

Madison Bohannon

16502 Old Coach Rd. • Magnolia, TX 77355
713-252-6758 • madisonbohannon@yahoo.com
District 1 • Herd No. 102847

Kelsey Bordovsky

PO Box 8 • Riviera, TX 78379
361-294-5360 • 361-522-1320
edwardb@elcoyote.com
District 1 • Herd No. 100903

Kurt Bordovsky

PO Box 8 • Riviera, TX 78379
361-294-5360 • 361-522-1320
edwardb@elcoyote.com
District 1 • Herd No. 100902

Allyson Boyd

PO Box 730 • Omaha, TX 75571
903-556-3385 • belindab3385@gmail.com
District 1 • Herd No. 101170

Jocelyn Boyle

2411 E 28th St. • Mission, TX 78574
956-607-6550 • 956-574-9120
jboyle36@att.net
District 1 • Herd No. 39896

Caleb Bram

PO Box 104 • Louise, TX 77455
979-541-3409 • craig.bram79@gmail.com
District 1 • Herd No. 101809

Amy Brewer

176 James Rd. • Tivoli, TX 77990
361-229-3631 • 361-729-2436
mbrewer1971@gmail.com
District 1 • Herd No. 100884

Makailey Brock

8060 Evergreen • San Angelo, TX 76901
325-277-1737 • redneckmunchkin@yahoo.com
District 1 • Herd No. 102855

John Charles Brockman

2066 Lepper St. • Alvin, TX 77511
979-331-4848
District 1 • Herd No. 102592

Adelyn Bronikowski

35310 Bell Rd. • Waller, TX 77484
936-499-5742 • dwayneandtonya@yahoo.com
District 1 • Herd No. 102383

Peyton Bronikowski

35310 Bell Rd. • Waller, TX 77484
936-499-5742 • dwayneandtonya@gmail.com
District 1 • Herd No. 102384

Caden Brooks

PO Box 905 • Palacios, TX 77465
979-479-0036 • pbrooks@mehop.org
District 1 • Herd No. 102842

Carson Brooks

PO Box 905 • Palacios, TX 77465
979-479-0036 • pbrooks@mehop.org
District 1 • Herd No. 102224

Hadley Brooks

11861 Riek Rd. • Krum, TX 76249
940-597-8356 • 940-597-7937
jbrooks@nrsrworld.com
District 1 • Herd No. 100405

Kennedy Brooks

11861 Riek Rd. • Krum, TX 76249
940-597-7356 • 940-597-7937
jbrooks@nrsrworld.com
District 1 • Herd No. 100572

Adam Brown

3193 FM 17 • Grand Saline, TX 75140
903-962-7526 • 903-962-7418
abrown@grandsalineisd.net
District 1 • Herd No. 101741

Pamela Brown

13710 Peters Rd. • Needville, TX 77461
281-204-3062 • 281-239-1813
brownbunch2@aol.com
District 1 • Herd No. 101648

Rebecca Brown

13710 Peters Rd. • Needville, TX 77461
281-204-3062 • brownbunch2@yahoo.com
District 1 • Herd No. 102877

Katie Michelle Buegeler

15305 Bluff Rd. • Washington, TX 77880
tlpowell1970@gmail.com
District 1 • Herd No. 3655

Randy Buegeler

15305 Bluff Rd. • Washington, TX 77880
361-389-3784 • tlpowell1970@gmail.com
District 1 • Herd No. 40000

Stephanie Bullard

PO Box 1291 • Carrizo Springs, TX 78834
830-275-6894
stephaniebullard578@yahoo.com
District 1 • Herd No. 39545

Brooks Burton

2711 S Branch Rd. • Krum, TX 76249
817-224-5898 • 817-454-9821
jessica.burton@daimler.com
District 1 • Herd No. 100467

Keaton Bush

PO Box 279 • Timpson, TX 75975
936-332-1229 • keatonbush@yahoo.com
District 1 • Herd No. 40062

Ryan Butler

10515 N Humble Camp Rd. • Dickinson, TX 77539
281-910-3887 • mibutler1@aol.com
District 1 • Herd No. 102623

Mikaela Calami

1722 Pink Sapphire Dr. • Iowa Colony, TX 77583
kaeladance02@gmail.com
District 1 • Herd No. 102205

Morgan Callaway

17989 Hales Rd. • Batson, TX 77519
936-346-1321 • jmcallway@gmail.com
District 1 • Herd No. 100117

Chesney Campbell

1655 Goodwin Rd. • Hooks, TX 75561
903-826-1503
District 1 • Herd No. 102085

Gage Campbell

1705 Goodwin Rd. • Hooks, TX 75561
903-547-1857 • 903-748-8391
ranchman12f@valornet.com
District 1 • Herd No. 102451

Maddie Campbell

1705 Goodwin Rd. • Hooks, TX 75561
903-748-8391 • ranchman128@gmail.com
District 1 • Herd No. 101830

James Mason Carlow

55 PR 21493 • New Boston, TX 75570
903-277-5195 • countequip@msn.com
District 1 • Herd No. 102907

Abbie Lynn Cates

103 Lark Dr. • Enchanted Oaks, TX 75126
District 1 • Herd No. 39164

Cooper Cates

103 Lark Dr. • Enchanted Oaks, TX 75126
District 1 • Herd No. 39684

Sadie Colin Cates

103 Lark Dr. • Enchanted Oaks, TX 75126
District 1 • Herd No. 39165

Alison Chaney

10893 FM 17 • Grand Saline, TX 75140
903-962-6973 • 214-803-1573
chaney52000@gmail.com
District 1 • Herd No. 102167

Aidan Chapa

4802 Pitts Rd. • Katy, TX 77493
832-368-3147 • hrchapa@yahoo.com
District 1 • Herd No. 102241

Shane Clewis

5501 Comanche Dr. • Godley, TX 76044
817-996-6360 • shannonc1965@yahoo.com
District 1 • Herd No. 101011

Chad Coker

22227 Magnolia Hills Dr. • Magnolia, TX 77354
281-384-1171 • j_coker@sbcglobal.net
District 1 • Herd No. 101175

Jessie Coker

22227 Magnolia Hills Dr. • Magnolia, TX 77354
281-384-1171 • cokersl@sbcglobal.net
District 1 • Herd No. 101763

Hannah Cole

PO Box 733 • Santa Fe, TX 77517
ray.cole@ecolab.com
District 1 • Herd No. 101189

Saige Combs

1409 Stacey • Navasota, TX 77868
936-870-6385 • saige1698@gmail.com
District 1 • Herd No. 38066

Cale Cornelius

PO Box 615 • Timpson, TX 75975
255-715-3300 • shlc@novonordisk.com
District 1 • Herd No. 101955

Braylee Cowan

PO Box 212 • Dodd City, TX 75438
903-583-0115 • matt@bigwheelconnection.com
District 1 • Herd No. 100009

Trustyn Cumberland

354 E FM 1118 • Kingsville, TX 78363
361-522-0604 • miles9996@hotmail.com
District 1 • Herd No. 102851

Grace Curry

PO Box 1023 • Yorktown, TX 78164
District 1 • Herd No. 100736

Taylor Curry

PO Box 1023 • Yorktown, TX 78164
361-645-9118 • rstgcurry@yahoo.com
District 1 • Herd No. 100741

Adelace Davidson

901 Ridgcrest • Angleton, TX 77515
979-709-1136 • ace121699@gmail.com
District 1 • Herd No. 102407

Nathan Delarosa

807 W Ave. H • Kingsville, TX 78364
361-522-5997 • mannydlr1977@yahoo.com
District 1 • Herd No. 102738

Caleb Denmon

237 CR 819 • Buna, TX 77612
409-594-2203 • calebdenmon15@gmail.com
District 1 • Herd No. 102105

Travis Denton

34877 Williams Ln. • Hempstead, TX 77445
936-727-4531 • sherri_jeffery@yahoo.com
District 1 • Herd No. 102828

Madisyn Douglas

3743 S Hwy. 78 • Bonham, TX 75418
903-227-7873 • 214-514-6145
douglaster1029@yahoo.com
District 1 • Herd No. 100813

Jordyn Dozier

28939 FM 1736 Rd. • Hempstead, TX 77445
713-292-8487 • jordyndozier@icloud.com
District 1 • Herd No. 102101

Kaelyn Dozier

28939 FM 1736 Rd. • Hempstead, TX 77445
936-672-2535 • 713-292-8487
kaelyndoziert@icloud.com
District 1 • Herd No. 102003

Loghyn Dozier

28939 FM 1736 Rd. • Hempstead, TX 77445
936-372-9907 • 936-672-2535
loghyndoziert@icloud.com
District 1 • Herd No. 102380

Kelsey Drane

PO Box 1063 • Huntsville, TX 77342
drane.k@yahoo.com
District 1 • Herd No. 102080

Ashlyn Dueitt

26431 Mock Ln. • Montgomery, TX 77356
936-788-3251 • jlbaxley@consolidated.net
District 1 • Herd No. 100338

Cade Dupont

256 Melanie Ln. • Kingsville, TX 78363
361-294-5331 • 361-595-7487
bdupont@elcoyote.com
District 1 • Herd No. 40681

Sarah Dupont

256 Melanie Ln. • Kingsville, TX 78363
361-294-5331 • 361-595-7487
bdupont@elcoyote.com
District 1 • Herd No. 100901

Jesse Easley

11430 Oak Lake Rd. • Bryan, TX 77808
979-450-2127 • boxe.kim@gmail.com
District 1 • Herd No. 103043

Baylee Edwards

586 CR 4102 • New Boston, TX 75570
903-293-1059 • fiveefarms@gmail.com
District 1 • Herd No. 101538

Macie Lee Edwards

17071 CR 603 • Farmersville, TX 75442
469-516-2252 • 214-384-5825
macieedwards@icloud.com
District 1 • Herd No. 39656

David Ronald Els

1304 PR 1302 • Ledbetter, TX 78946
254-913-4894 • christinadels4@gmail.com
District 1 • Herd No. 102074

Hayden Els

1304 Private Rd. 1302 • Ledbetter, TX 78946
christinadels4@gmail.com
District 1 • Herd No. 102005

Kaylee Enloe

21722 Punkin St. • New Caney, TX 77357
832-647-9919 • 832-443-6349
planet362@gmail.com
District 1 • Herd No. 40636

Wyatt Ennis

9626 Hwy. 36 • Jones Creek, TX 77541
979-235-9913 • snk7704@yahoo.com
District 1 • Herd No. 101800

Daniel Esquivel

216 Oakdale • Pasadena, TX 77506
281-831-6840 • 832-419-3624
nina-pan@att.net
District 1 • Herd No. 102059

Shelby Ferguson

1342 Malmaison Ridge Dr. • Spring, TX 77379
832-499-4612 • 281-430-4370
shelbyf12@yahoo.com
District 1 • Herd No. 100740

Emma Finley

16800 CR 2852 • Eustace, TX 75124
214-649-2705 • sallyrichmond@sbcglobal.net
District 1 • Herd No. 101714

Bayli Fisher

PO Box 2 • Carrizo Springs, TX 78834
830-352-2186 • 4fishgerts@gmail.com
District 1 • Herd No. 37187

Sage Fisher

PO Box 2 • Carrizo Springs, TX 78834
830-352-5219 • 4fishgerts@gmail.com
District 1 • Herd No. 37188

Micah Flemens

1315 CR 4759 • Sulphur Springs, TX 75482
903-438-6922 • mmflemens@gmail.com
District 1 • Herd No. 102019

Jazmine Flores

9942 Cobbs Cove Ln. • Houston, TX 77044
District 1 • Herd No. 102908

Natalie Flores

4110 CR 57 • Rosharon, TX 77583
713-398-3427 • rmflores.329@gmail.com
District 1 • Herd No. 102853

Reagan Fox

PO Box 56 • Bishop, TX 78343
361-779-4977 • mary.sappington@stx.rr.com
District 1 • Herd No. 102157

Hayden Garrett

PO Box 792 • Omaha, TX 75571
903-720-7197
District 1 • Herd No. 101106

Gracie Garza

9318 Ave. C • Liverpool, TX 77577
832-340-4486 • 979-900-6848
tiggkjg@gmail.com
District 1 • Herd No. 101016

Blaine Gibson

268 Windmill Trl. • Paradise, TX 76073
817-471-7907 • srgibson22@sbcglobal.net
District 1 • Herd No. 101029

Mason Gisler

6918 Lower Mission Valley Rd.
Victoria, TX 77905
361-935-9046 • 361-935-0137
gisler1811@yahoo.com
District 1 • Herd No. 102211

Gerardo Gonzalez

2015 Dorothy St. • Pasadena, TX 77502
832-202-8449 • 832-732-1805
jmilolajchak@pasadenaisd.org
District 1 • Herd No. 101945

Calli Gordon

4349 FM 2265 • Chico, TX 76431
lynn.gordon@patenergy.com
District 1 • Herd No. 40401

Kayla Gossett

3108 FM 2736 • Greenville, TX 75401
760-622-3315 • kayla.m.gossett123@gmail.com
District 1 • Herd No. 103053

Logan Grepares

8419 Rebawood Dr. • Humble, TX 77346
281-908-1930 • l.grapares@hotmail.com
District 1 • Herd No. 102845

Madeline Hachtel

PO Box 11 • Mount Enterprise, TX 75681
903-822-3647 • cjtassociates.rh@gmail.com
District 1 • Herd No. 100996

Ryan Hachtel

PO Box 11 • Mount Enterprise, TX 75681
903-822-3647 • cjtassociates.rh@gmail.com
District 1 • Herd No. 101511

Caitlin Hackney

2030 W FM 1462 • Rosharon, TX 77583
281-889-7699 • 281-889-0592
hhackney@hotmail.com
District 1 • Herd No. 102066

Coby Hagan

496 Scenic Loop • Hawkins, TX 75765
903-520-4994 • 903-316-2120
cobyhagan@me.com
District 1 • Herd No. 101161

Rilee Hall

PO Box 125 • Pattison, TX 77466
281-455-5125
mghproperties@consolidated.net
District 1 • Herd No. 102837

Koen Hamann

5501 Zion Hill Rd. • Weatherford, TX 76088
817-454-6214 • chgramps@gmail.com
District 1 • Herd No. 102404

Mayson Harbison

1959 FM 1970 N • Timpson, TX 75975
936-591-5152
District 1 • Herd No. 101678

Bryce Hardy

2308 Riverside Dr. • Kaufman, TX 75142
214-732-3584
shardy1535@gmail.com
District 1 • Herd No. 102454

Demi Harrington

14826 Urbanosky Ln. • Plantersville, TX 77363
281-222-3184 • cristi.harrington@gmail.com
District 1 • Herd No. 100138

Rhett Harrington

14826 Urbanosky Ln. • Plantersville, TX 77363
281-222-3184 • cristi.harrington@gmail.com
District 1 • Herd No. 102852

Brenden Henke

PO Box 10 • Hallettsville, TX 77964
979-578-1760 • cthenke@hotmail.com
District 1 • Herd No. 101641

Rylan Herold

10714 St. Annes Dr. • Rowlett, TX 75089
214-906-5952 • heroldtk@gmail.com
District 1 • Herd No. 102890

Jordan Hess

750 Shelly Ln. • Stephenville, TX 76401
254-592-7245 • 254-592-8693
robbie@brooks-realty.com
District 1 • Herd No. 38943

Ryan Hess

750 Shelly Ln. • Stephenville, TX 76401
254-592-7245 • 254-592-8693
robbie@brooks-realty.com
District 1 • Herd No. 40259

Casen Hill

1020 CR 25780 • Petty, TX 75470
903-900-9614 • casenhill@icloud.com
District 1 • Herd No. 102953

Macy Rae Hix

2637 SW Hulen St. • Burleson, TX 76028
817-991-8942 • oahix@yahoo.com
District 1 • Herd No. 102672

Caitlyn Hobbs

1239 FM 899 • Mount Pleasant, TX 75455
903-466-3529 • thehobbsfour@hotmail.com
District 1 • Herd No. 102504

Hannah Hubbard

704 Heritage Oaks Dr. • Angleton, TX 77515
979-997-7109 • kghubbard1@yahoo.com
District 1 • Herd No. 101271

Isabel Hubert

722 E CR 2300 • Riviera, TX 78379
361-720-0809 • jhnhubertesq@gmail.com
District 1 • Herd No. 102629

Kathryn Hudman

141 CR 3859 • Mineola, TX 75773
903-268-9054 • denea@deneahudman.com
District 1 • Herd No. 102605

Cal Huff

PO Box 261179 • Corpus Christi, TX 78426
361-438-6525 • 361-813-9902
sararenechapman@yahoo.com
District 1 • Herd No. 39961

Mackenzie Husband

1144 CR 146 • Alvin, TX 77511
713-307-2595 • 281-235-2424
jlt1626@gmail.com
District 1 • Herd No. 101329

Cayden Jackson

624 CR 2214 • Pittsburg, TX 75686
903-767-0611
District 1 • Herd No. 100673

Rinley Jacobs

9901 Neuens Rd. • Houston, TX 77080
281-850-3556 • smjejj@yahoo.com
District 1 • Herd No. 101756

Taylor Janssen

749 CR 335 • Palacios, TX 77465
979-943-2708 • djanssen@tisd.net
District 1 • Herd No. 101632

Jamary Jeffery

34877 Williams Ln. • Hempstead, TX 77445
936-727-4531
District 1 • Herd No. 102391

Mackenley Johnson

6235 FM 2609 • Nacogdoches, TX 75965
936-554-2528
District 1 • Herd No. 102018

Clifton Wayne Johnson Jr.

117 Creekwood Dr. • Mabank, TX 75156
District 1 • Herd No. 102833

Allee Johnston

7781 State Hwy. 185 S • Victoria, TX 77905
361-648-6280 • sojo70@gmail.com
District 1 • Herd No. 102658

Blake Jones

4007 Hwy. 290 E • Brenham, TX 77833
979-203-3737 • blakeandribbon@gmail.com
District 1 • Herd No. 102987

Chase Allen Jones

11520 Michaels Ln. • Aubrey, TX 76227
940-395-5777 • 940-395-1041
chase_jones0113@yahoo.com
District 1 • Herd No. 102209

Katherine Jones

103 Tabor Ln. • Chico, TX 76431
940-577-4957 • 940-644-2949
jmdebjones@embarqmail.com
District 1 • Herd No. 40402

William Jones

103 Tabor Ln. • Chico, TX 76431
940-644-2949 • 940-577-4968
jmdebjones@embarqmail.com
District 1 • Herd No. 100318

Cassidy Judd

2035 CR 915 • Nacogdoches, TX 75961
936-553-2960
District 1 • Herd No. 103030

Jana Marie Justiss

302 Willie Blank Rd. • Yoakum, TX 77995
361-293-2674 • 361-772-0301
jjustiss@gvec.net
District 1 • Herd No. 39586

Casey T. Kelly

23306 Bayleaf Dr. • Spring, TX 77373
832-515-1899 • 281-355-1460
bkelly1481@att.net
District 1 • Herd No. 102058

Harrison Kimble

1480 Meyer Rd. • Kingsbury, TX 78638
210-744-8100 • harkimble@gmail.com
District 1 • Herd No. 39499

Kalli Kimble

1480 Meyer Rd. • Kingsbury, TX 78638
210-744-8100 • heathershomes@ymail.com
District 1 • Herd No. 39964

Ally Kimbro

PO Box 204 • Timpson, TX 75975
936-554-5289 • 936-554-0783
brendamackey@sbcglobal.net
District 1 • Herd No. 100130

Baylor Kimbro

PO Box 204 • Timpson, TX 75975
936-554-5289 • 936-554-0783
brendamackey@sbcglobal.net
District 1 • Herd No. 100505

Brecken Kimbro

PO Box 204 • Timpson, TX 75975
936-254-3939 • 936-554-0783
brendamackey@sbcglobal.net
District 1 • Herd No. 102445

Kenley Kincannon

PO Box 745 • West Columbia, TX 77486
District 1 • Herd No. 101665

Kyla Kirk

PO Box 567 • Bremond, TX 76629
979-218-4403 • kkirk0822@gmail.com
District 1 • Herd No. 102941

Kiley Ann Kizziah

3818 Glenwood Dr. • Richmond, TX 77406
281-507-9930 • janierae@comcast.net
District 1 • Herd No. 100016

Allie Kleypas

26200 Century Oaks Blvd. • Hockley, TX 77447
936-931-0058 • rkleypas@sbcglobal.net
District 1 • Herd No. 102848

Hannah Kleypas

26200 Century Oaks Blvd. • Hockley, TX 77447
936-931-0058 • 281-536-7348
rkleypas@sbcglobal.net
District 1 • Herd No. 102064

Mariah Knuth

1600 Texas Ave. • Dickenson, TX 77539
marland2@peoplepc.com
District 1 • Herd No. 101533

Madison Kobersky

2066 Lepper St. • Alvin, TX 77511
mddi.kobersky@icloud.com
District 1 • Herd No. 102083

Madison Kreger

7914 Tawny Bluff Ct. • Cypress, TX 77433
713-585-0446
District 1 • Herd No. 103059

Kenadee Kuykendall

908 Brice St. • Meridian, TX 76665
254-652-4787 • kenadeekuykendall@gmail.com
District 1 • Herd No. 102972

Tanner Lawrence

5505 Lonesome Dove • Robstown, TX 78380
361-813-8843 • amanda_howze@yahoo.com
District 1 • Herd No. 102481

Cacie Lennon

7483 State Hwy. 182 • Alba, TX 75410
903-714-7866

District 1 • Herd No. 101791

Clayton Lennon

3036 CR 3485 • Alba, TX 75410
903-787-0169
District 1 • Herd No. 101628

Kaden Leonard

PO Box 134 • Plantersville, TX 77363
979-571-2850 • leonardjoni@yahoo.com
District 1 • Herd No. 101311

Kaylee Leonard

PO Box 134 • Plantersville, TX 77363
979-676-3326 • 936-571-2850
leonardkaylee@yahoo.com
District 1 • Herd No. 100585

Kelton Leonard

PO Box 134 • Plantersville, TX 77363
leonardj@navasotaisd.org
District 1 • Herd No. 102799

Kyleigh Lock

17335 CR 3155 S • Mount Enterprise, TX 75681
903-822-3352 • 903-392-3471
klock99@yahoo.com
District 1 • Herd No. 102612

Penelope Jane Loden

218 Morningside Dr. • San Antonio, TX 78209
210-837-1199
District 1 • Herd No. 100802

Piper Louise Loden

218 Morningside Dr. • San Antonio, TX 78209
210-837-1199
District 1 • Herd No. 40569

Dawson Lowe

1700 W Tucker Blvd. • Arlington, TX 76013
817-908-3523 • 817-504-5442
tan1daw2@hotmail.com
District 1 • Herd No. 39773

Seth Lyness

PO Box 442 • Ben Wheeler, TX 75754
903-833-5191 • 214-229-8048
rlyness@terrellglassandmirror.com
District 1 • Herd No. 37729

Ayissa Maldonado

6258 E Hwy. 107 • Edinburg, TX 78542
956-330-0981 • 956-330-4479
District 1 • Herd No. 38573

Clarissa Maldonado

6258 E Hwy. 107 • Edinburg, TX 78542
956-330-0981
District 1 • Herd No. 37677

Logan Mason

4345 Wonderhill Rd. • Chappell Hill, TX 77426
979-255-3339
District 1 • Herd No. 101026

Parker Mason

4345 Wonder Hill Rd. • Chappell Hill, TX 77426
979-540-7878 • 979-255-3339
cmason@ybhrenhamk-12.net
District 1 • Herd No. 100013

Emma McKown

21439 CR 104 • Iola, TX 77861
936-355-1030 • wendy21439@yahoo.com
District 1 • Herd No. 102081

Alexis Meyerhoff

14924 Pine St. • Santa Fe, TX 77517
832-561-5553 • divalexi2003@yahoo.com
District 1 • Herd No. 101531

Myka Mikolajchak

5359 CR 397 • Alvin, TX 77511
979-203-3300 • 979-277-5435
jehaarmeyer971@hotmail.com
District 1 • Herd No. 102424

Colton Miller

231 Navarro Crossing • Seguin, TX 78155
830-305-5858 • 512-705-5934
sydney@texas1031.com
District 1 • Herd No. 102155

Skyler Moore

12025 Kentucky Derby • Montgomery, TX 77316
832-728-1757 • jennifer.moore@bcei.com
District 1 • Herd No. 102846

Faith E. Morales

PO Box 1254 • San Juan, TX 78589
956-330-9961 • mmayo53@yahoo.com
District 1 • Herd No. 100765

Mario Hugo Morales III

21223 Buck Fawn Dr. • Edinburg, TX 78542
956-223-8040 • thetblast@yahoo.com
District 1 • Herd No. 101606

Dawson Moran

2901 Shadow Lawn St. • Brenham, TX 77833
979-251-0391 • 979-203-0433
moran_fam4@yahoo.com
District 1 • Herd No. 101749

Madison Moran

2901 Shadow Lawn St. • Brenham, TX 77833
979-203-0433 • 979-251-0391
moran_fam4@yahoo.com
District 1 • Herd No. 100444

Dalton Morton

1640 Tom Holland Rd. • Lufkin, TX 75901
936-676-5081 • bddmorton@yahoo.com
District 1 • Herd No. 102925

Colby Mullins

PO Box 271 • New Baden, TX 77870
979-324-0337 • 979-324-9415
emmullins2003@yahoo.com
District 1 • Herd No. 102439

Miley Murchison

200 Houston St. • Hooks, TX 75561
903-278-9025 • kmurchison34@gmail.com
District 1 • Herd No. 102644

Levi Nelson

7749 Jackson Rd. • Krum, TX 76249
940-391-3870 • 940-391-3870
District 1 • Herd No. 100379

Luke Nelson

7749 Jackson Rd. • Krum, TX 76249
940-391-3870 • agmillican@gmail.com
District 1 • Herd No. 101013

Tripp Nichols

PO Box 88 • Axtell, TX 76624
mnichols1011@earthlink.net
District 1 • Herd No. 19087

William Noland

20335 Fossil Valley Ln. • Cypress, TX 77433
832-684-6756 • krfalkenbury@yahoo.com
District 1 • Herd No. 102109

Berkley Noles

3497 Sauls Rd. • Aubrey, TX 76227
940-391-3870 • 940-566-0700
noles2624@yahoo.com
District 1 • Herd No. 17166

Hadleigh Novosad

1122 FM 166 • Caldwell, TX 77836
979-567-4184 • tnovosad@caldwellisd.net
District 1 • Herd No. 102313

Kyle Oliver

14218 Tower Glen Dr. • Conroe, TX 77306
936-443-6305 • 832-656-3772
charytie74@gmail.com
District 1 • Herd No. 100712

Nicole Ozuna

16009 Wallace Rd. • Edinburg, TX 78541
fidelozuna@aol.com
District 1 • Herd No. 20324

Dalton Patterson

5019 CR 602 • Dayton, TX 77535
936-641-3527 • hasmith@libertyisd.net
District 1 • Herd No. 102651

Matthew Payne

951 Mulberry Ln. • Dayton, TX 77535
281-851-9727 • 936-402-7972
spayne35@att.net
District 1 • Herd No. 100979

Steven Payne

951 Mulberry Ln. • Dayton, TX 77535
936-258-5868 • 281-851-9727
spayne35@att.net
District 1 • Herd No. 101095

Cole Pennington

5240 Trexler Rd. • Texarkana, TX 75501
903-671-2006 • 903-293-6027
clplatt72@yahoo.com
District 1 • Herd No. 102723

Sean Penry

1470 Cooks Rd. • Silsbee, TX 77656
409-790-2276 • scpenry@att.net
District 1 • Herd No. 102386

Mary Tate Peppercorn

870 Barretts Landing • Trinity, TX 75862
281-825-8459 • 936-222-1164
tatepeppercorn@yahoo.com
District 1 • Herd No. 40538

Kayden Perry

1809 Post Oak Rd. • Kilgore, TX 75662
903-987-0457 • wwiliamshanep79@aol.com
District 1 • Herd No. 102354

Lyndsie Petrosky

728 Betty St. • Angleton, TX 77515
979-997-1492 • melissa1978.lala@gmail.com
District 1 • Herd No. 102068

Carson Petty

1200 State Hwy. 173 N • Hondo, TX 78861
210-414-2493 • 830-741-0803
t12volt@aol.com
District 1 • Herd No. 34084

Harper Louise Petty

1200 State Hwy. 173 N • Hondo, TX 78861
210-414-2493 • t12volt@aol.com
District 1 • Herd No. 38968

William Nick Philipello

1920 FM 2223 • Bryan, TX 77808
979-492-8805 • biggun.philipello98@gmail.com
District 1 • Herd No. 102899

Addyson Phillips

14693 FM 39 S • Normangee, TX 77871
936-396-3111 • girlboss1978@gmail.com
District 1 • Herd No. 102027

Kamryn Phillips

14693 FM 39S • Normangee, TX 77871
979-218-7090 • 979-218-6334
tphillips@normangeeisd.org
District 1 • Herd No. 100699

Casey Pitchford

8565 CR 3913 • Athens, TX 75752
903-477-6191 • caseyaustin15@hotmail.com
District 1 • Herd No. 20692

Gracey Pitchford

8565 CR 3913 • Athens, TX 75752
903-388-2288 • 903-681-3446
District 1 • Herd No. 39894

Bret Pittman

3361 Amyx Hill Rd. • Ponder, TX 76259
940-594-2079 • 940-367-5963
floyd@aeroaac.com
District 1 • Herd No. 101773

Haley Pollard

PO Box 851 • Chico, TX 76431
940-391-9033 • 940-577-2759
landralou1222@yahoo.com
District 1 • Herd No. 101063

Cyndee-Ann Presson

1414 CR 1214 • Texarkana, TX 75501
karenmcc@yahoo.com
District 1 • Herd No. 102843

Graydon Rainey

3020 Cooper Creek Rd. • Denton, TX 76208
903-767-2423
District 1 • Herd No. 13756

April Ramsey

654 N 4th St. • Timpson, TX 75975
936-615-3132 • 936-572-5686
pramsey@timpsonisd.com
District 1 • Herd No. 100326

Madison Reeves

200 Ruby Rd. • Cleveland, TX 77328
936-672-2975 • 936-444-7063
arrowfarms@yahoo.com
District 1 • Herd No. 101265

Meagan Reiter

411 Twin Oaks Ave. • Hooks, TX 75561
meaganreiter@me.com
District 1 • Herd No. 101846

Eduardo Reyes

413 N Adams • Houston, TX 77011
mlotin82@yahoo.com
District 1 • Herd No. 102694

Newt Richmond

16800 CR 2852 • Eustace, TX 75124
214-649-2705
District 1 • Herd No. 101897

Brianna Rios

110 Eugene Ln. • Tivoli, TX 77990
361-648-8863 • shelly-nichole@hotmail.com
District 1 • Herd No. 100702

Hollyann V. Roach

409 Woodland Trl. • Keller, TX 76248
gtodash@verizon.net
District 1 • Herd No. 37898

Benjamin Roberson

2410 Pleasant Valley Rd. • Sachse, TX 75048
214-289-2354 • benroberson02@gmail.com
District 1 • Herd No. 102927

Courtney Roberts

PO Box 2098 • Alice, TX 78333
830-480-6884 • braddraughon@gmail.com
District 1 • Herd No. 100697

Emaline Robinson

1465 CR 610 • Dayton, TX 77535
936-585-0088 • 936-332-0628
emalinerobinson88@gmail.com
District 1 • Herd No. 37471

Jaclyn Robinson

1465 CR 610 • Dayton, TX 77535
936-553-4953 • jaclyn.robinson.1995@gmail.com
District 1 • Herd No. 37344

Paige Rodgers

903 Magnolia St. • Arlington, TX 76012
817-999-3791
rebeccarodgers78@gmail.com
District 1 • Herd No. 102956

Savannah Roessler

628 S Lindsay • Gainesville, TX 76240
469-628-6454 • angela.roessler@yahoo.com
District 1 • Herd No. 102345

Elizabeth Romines

PO Box 188 • Chico, TX 76431
940-393-6291 • 940-644-5287
romines188@embargmail.com
District 1 • Herd No. 36683

Mason Rumsey

4613 CR 805 • Joshua, TX 76058
817-880-5500 • 817-312-1456
crumsey3@sbcbglobal.net
District 1 • Herd No. 101608

Amber M. Salinas

1805 E Ramseyer Rd. • Edinburg, TX 78542
956-207-7457 • 956-207-7458
ramseyergold@gmail.com
District 1 • Herd No. 100388

April M. Salinas

1805 E Ramseyer Rd. • Edinburg, TX 78542
956-207-7457 • 956-207-7458
april.salinas01@gmail.com
District 1 • Herd No. 40659

Caylee Sanford

1065 CR 4211 • Jacksonville, TX 75766
903-810-0303 • cjsan06@aol.com
District 1 • Herd No. 102940

Savannah Saxe

11190 Ridgemoor Estates Ln. • Conroe, TX 77385
832-704-8427 • sesaxe@att.net
District 1 • Herd No. 100686

Sophia Sciabbarrasi

1109 Huntington Trl. • Mansfield, TX 76063
District 1 • Herd No. 103045

Hagan Sebesta

PO Box 504 • Snook, TX 77878
979-272-2415 • lmsebesta@gmail.com
District 1 • Herd No. 101919

Sierra Sebesta

PO Box 504 • Snook, TX 77878
979-220-1169 • 979-220-0814
sebestas2002@gmail.com
District 1 • Herd No. 101105

Carter Sechelski

9034 CR 121 • Lola, TX 77861
979-220-5288 • kcompian@gmail.com
District 1 • Herd No. 102550

Jenna Shaffer

7018 Black Forest Dr. • Magnolia, TX 77354
281-543-3379 • jamieshaffer@att.net
District 1 • Herd No. 103050

Damien C. Sharp

1209 Meadow Glenn • Crowley, TX 76036
817-412-8770
District 1 • Herd No. 100739

Jacob Shipper

323 Old Boone Prairie Rd. • Franklin, TX 77856
979-218-4284 • kimber3623@gmail.com
District 1 • Herd No. 102408

Kylee Shipper

323 Old Boone Prairie Rd. • Franklin, TX 77865
979-218-4284 • kimber3623@gmail.com
District 1 • Herd No. 102969

Karli Shupak

5495 CR 146 • Somerville, TX 77879
979-224-4877 • lrshupak@yahoo.com
District 1 • Herd No. 102182

Emanuel Silguero

3209 E Roosevelt Rd. • Donna, TX 78537
956-363-5339 • 956-232-0571
silguero.esl17@gmail.com
District 1 • Herd No. 102849

Harlea Smith

23106 Laneview Rd. • Hempstead, TX 77445
281-253-2883 • kasienburger@yahoo.com
District 1 • Herd No. 102389

Thomas Wyatt Smith

2768 FM 1540 • Sandia, TX 78383
361-947-0847 • mlsccattle@aol.com
District 1 • Herd No. 16788

Dryden Snider

3055 Mann Rd. • Conroe, TX 77303
District 1 • Herd No. 102595

Dash Snyder

256 Lillianite • New Braunfels, TX 78130
830-534-6664 • lenc@santopocoranch.com
District 1 • Herd No. 102498

Landon Southern

14897 CR 984 • Sinton, TX 78387
53loivestock@gmail.com
District 1 • Herd No. 101579

Josh Spaniel

416 S Cooke Rd. • Ennis, TX 75119
972-351-1760 • jspaniel@att.net
District 1 • Herd No. 101487

Justin Spaniel

416 Cooke Rd. • Ennis, TX 75119
972-351-2889 • justin.spaniel@yahoo.com
District 1 • Herd No. 101334

Landon Stem

PO Box 770 • Anderson, TX 77830
936-870-6410 • pattiu77@yahoo.com
District 1 • Herd No. 40117

Heather Stenson

15746 Fern Basin • Houston, TX 77084
281-728-9616 • kathy_stenson@comcast.net
District 1 • Herd No. 100537

Kristin Storey

555 S Lillian St. 103 • Stephenville, TX 76401
210-639-7656 • 210-748-8992
kstorey018@gmail.com
District 1 • Herd No. 373

Arden Strait

3041 Brookgreen Ct. • Prosper, TX 75078
972-841-0989 • ardenstrait@icloud.com
District 1 • Herd No. 40568

Avery Elizabeth Strait

3041 Brockgreen Ct. • Prosper, TX 75078
972-841-0989 • averystrait@icloud.com
District 1 • Herd No. 40567

Weston Streit

10010 Flippin Rd. • Electra, TX 76360
940-733-9095
District 1 • Herd No. 101713

Whitney Rae Stults

2400 Monterrey • Arlington, TX 76015
heatherstults19@hotmail.com
District 1 • Herd No. 39449

Emily Sweet

632 CR 1005 • Savoy, TX 75479
903-583-1057 • 903-345-8067
jsweet@aceweb.com
District 1 • Herd No. 101701

Erin Jo Sword

1946 Myrna Ln. • Katy, TX 77493
ajnafegar03@yahoo.com
District 1 • Herd No. 102497

Ty Wylie Taliaferro

PO Box 9 • Rosser, TX 75157
214-674-8064 • ctaliaferro1@sbcglobal.net
District 1 • Herd No. 1427

Kyle Taylor

24 Southern Lake Rd. • Texarkana, TX 75501
903-276-8767
dakota@dakotataylorcustomhomes.com
District 1 • Herd No. 102699

Mikaela Terry

7630 Harris Ln. • Bryan, TX 77808
979-218-6022 • nicterry1@msn.com
District 1 • Herd No. 39979

Taylor Terry

PO Box 3064 • Denton, TX 76202
940-382-3611 • esterry@hotmail.com
District 1 • Herd No. 13196

Grace Thomas

3822 Roberts Blvd. • Baytown, TX 77521
713-576-0251 • graceleedell1@gmail.com
District 1 • Herd No. 102516

Wallace Thomas

3822 Roberts Blvd. • Baytown, TX 77521
713-516-0251 • jhthomas53511@gmail.com
District 1 • Herd No. 102602

Montana Threlkeld

1815 Tri-State Rd. • Texarkana, TX 75501
903-701-2503 • 903-701-6082
mthrelkeld5@gmail.com
District 1 • Herd No. 102197

Jordan Tigert

225 FM 1400 • Daingerfield, TX 75638
903-285-8571 • sclarktigert@gmail.com
District 1 • Herd No. 102480

Garret Tims

8441 FM 1181 • Ennis, TX 75119
972-351-6011 • gwtims1941@gmail.com
District 1 • Herd No. 102532

Samantha Torres

4210 Boat Club Rd. • Lake Worth, TX 76051
District 1 • Herd No. 103044

Rylan Trant

14017 FM 244 • Lola, TX 77861
District 1 • Herd No. 102165

Madisen Trojacek

PO Box 548 • Corsicana, TX 75151
903-875-4337 • gregtrojacek@yahoo.com
District 1 • Herd No. 101316

Lanae Tucker

1033 FM 521 • Palacios, TX 77465
979-241-5054 • dsltucker@hughes.net
District 1 • Herd No. 101757

Savannah Tucker

49 Heritage Lake Rd. • Hooks, TX 75561
District 1 • Herd No. 102588

Brooke Vandenberg

PO Box 421 • Palacios, TX 77465
361-920-9122 • landrav@gmail.com
District 1 • Herd No. 101347

Rylee Vandenberg

PO Box 421 • Palacios, TX 77465
361-920-9122 • landrav@gmail.com
District 1 • Herd No. 101993

Aurora Vasquez

103 E Phillips St. • Saint Jo, TX 76265
562-479-6475
District 1 • Herd No. 102946

Tate Villanueva

1901 CR 152 • Alvin, TX 77511
979-549-7821 • showmorgale@yahoo.com
District 1 • Herd No. 40124

Taylor Watz

958 CR 452 • El Campo, TX 77437
979-541-6963 • taylorwatz@yahoo.com
District 1 • Herd No. 101653

Emily Wiley

5825 Circular Dr.
North Richland Hills, TX 76117
817-454-6465 • bleb324@yahoo.com
District 1 • Herd No. 102854

Kadie Wilson

209 VZ CR 2313 • Canton, TX 75103
903-603-1996 • summervilsonm@gmail.com
District 1 • Herd No. 100331

Zane Wilson

1277 CR 314 • El Campo, TX 77437
936-581-0734
District 1 • Herd No. 102871

Nathan Wolfe

256 Rail Ride Rd. • Angleton, TX 77515
979-215-1979 • 832-978-1253
everacountry@yahoo.com
District 1 • Herd No. 102375

Hailee Woody

3997 FM 1836 • Kaufman, TX 75142
214-662-1509 • 4woodys.b@gmail.com
District 1 • Herd No. 102878

Calvin Wunderlich

2870 Triangle Z Ln. • Brenham, TX 77833
979-204-5015 • 979-229-6811
wunderlichherd@gmail.com
District 1 • Herd No. 40006

Nolan Wunderlich

2870 Triangle Z Ln. • Brenham, TX 77833
979-277-3828 • 979-204-5015
wunderlichherd@gmail.com
District 1 • Herd No. 100038

Nate Wyatt

903 N FM Rd. 730 • Decatur, TX 76234
940-389-1977 • 940-389-6977
District 1 • Herd No. 100205

Chase Young

3650 California Ave. • Cleveland, TX 77328
936-520-6457 • leslieyoung1971@gmail.com
District 1 • Herd No. 102195

Kaylee Young

3650 California Ave. • Cleveland, TX 77328
936-520-6457 • llyoung@conroeisd.net
District 1 • Herd No. 102858

Laura Zibilski

3150 Zibilski Rd. • Burton, TX 77835
979-203-9849 • lzibilski@yahoo.com
District 1 • Herd No. 100811

Commercial Alabama

Greg Hamilton

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District 4 • Herd No. 102865

Mulberry Bend Cattle Farm

Kyle Morris
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Win Parmer Ranch

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Bob Carleton

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District 1 • Herd No. 103037

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stonemt@frontiernet.net
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District 5 • Herd No. 103011

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918-759-8590 • larry.morris62@yahoo.com
District 3 • Herd No. 17695

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789 Cedar Knoll Rd. • Coatesville, PA 19320
lisnagertfarm01@aol.com
District 6 • Herd No. 101686

Commercial Rhode Island

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Donald Lorenson
283 Old Flat River Rd. • Coventry, RI 02816
401-397-3993 • 404-397-3993
ladylexusa70@aol.com
District 6 • Herd No. 101427

Commercial South Carolina

Michael & Debra Harrington
2245 Plowden Mill Rd. • Sumter, SC 29153
803-495-3705 • michaelharrington@live.com
District 5 • Herd No. 17797

Palmetta Cattle Co.

Ward Richardson
450 Fork Church Rd. • Gadsden, SC 29052
ward@wardfarm.net
District 5 • Herd No. 37723

Commercial Tennessee

Circle S Ranch

Steve Todd
19120 Hwy. 77 • Huntingdon, TN 38344
731-986-4376
District 4 • Herd No. 36408

Five Oaks Farm

James L. & Tammy Graves
819 Gant Rd. • Shelbyville, TN 37160
931-703-8151 • sidetrain18@yahoo.com
District 4 • Herd No. 16853

Gainous Gerts

Jeremy & Lindsay Gainous
4056 Fizer Rd. • Springfield, TN 37172
615-349-6001 • lgainous@gmail.com
District 4 • Herd No. 35600

Shanks Farms

George (Bud) Shanks
242 Jim Anderson Rd. • Cookeville, TN 38501
931-858-8121 • 931-260-6345
District 4 • Herd No. 4920

Commercial Texas

Aaron Alford

10851 S FM 908 • Rockdale, TX 76567
512-760-5466 • 512-446-5450
bettyalford1@gmail.com
District 2 • Herd No. 102276

Armstrong Ranch

Cody Fry
PO Box 448 • Armstrong, TX 78338
830-203-0500 • cody-armranch@sbcglobal.net
District 2 • Herd No. 9

Bobbitt-McGregor Plum Hill

Bob & Brenda McGregor
PO Box 366 • Hillsboro, TX 76645
254-582-4355 • fmcgregor517@gmail.com
District 2 • Herd No. 973

Chiggerhill Farms

Galen & Debbie Ducharme
PO Box 607 • Lorena, TX 76655
254-857-8776 • chiggerhillfarm@att.net
District 2 • Herd No. 20848

Darrell Denison

3403 CR 160 • Alvin, TX 77511
832-922-7410
District 2 • Herd No. 101430

Aaron Duke

4535 Box Turtle Ln. • Fulshear, TX 77441
aad03@yahoo.com
District 2 • Herd No. 102501

Garcia Ranch

Isidro Garcia
PO Box 863 • Mission, TX 78573
District 2 • Herd No. 36337

Goodman Brothers L.P.

Joseph Goodman
PO Box 1515 • Belton, TX 76513
214-500-0103 • 254-444-0298
jodymgood@gvct.com
District 2 • Herd No. 102192

Graves Angus Genetics

Robert Graves
121 CR 211 • Three Rivers, TX 78071
361-449-6670 • rfgraves10@gmail.com
District 2 • Herd No. 102394

Gruetzner Ranches

Matt Gruetzner
168 Thames Ln. • Paige, TX 78659
512-581-2042 • m_gruetzner@hotmail.com
District 2 • Herd No. 102924

LB Ranch

Margaret Jones
20768 FM 487 • Bartlett, TX 76511
214-587-4479 • pjones21@att.net
District 2 • Herd No. 102523

Mike & Lynn Pfeifer

1298 Fisher Smith Rd. • Port Lavaca, TX 77979
District 2 • Herd No. 869

Bert Richter

520 CR 208 • Cameron, TX 76520
254-697-1298 • bertrichter@sbcglobal.net
District 2 • Herd No. 100473

Lenny Saladino

PO Box 437 • Waller, TX 77484
District 2 • Herd No. 102988

Scales Cattle Co.

John Scales
7830 Ave. M • Santa Fe, TX 77510
832-233-0790 • scales62@live.com
District 2 • Herd No. 100924

ZW Ranch

Stephen & Katie Wilbanks
869 CR 3350 • Cookville, TX 75558
903-285-9519 • swilbanks34@yahoo.com
District 2 • Herd No. 101870



Who Is SGBI?

By John Ford, Executive Director, Santa Gertrudis Breeders International

WHAT OR WHO IS SANTA GERTRUDIS BREEDERS INTERNATIONAL (SGBI)? The quick and easy answer: a cattle breed association comprised of a group of like-minded people working to achieve a common goal of advancing the Santa Gertrudis breed. Like most associations, SGBI advances its mission through volunteers' contributions of time, expertise and insight. An elected board of directors sets the association's strategic direction, and staff manages the day-to-day operations, keeping with the board's policy. While a cattle breed association is the correct answer, it does not clearly communicate who Santa Gertrudis Breeders International is, and it certainly does not convey the passion of our association's membership.

While developing the 2013-2017 SGBI Long Range Plan, a survey was designed to determine SGBI membership characteristics and management practices. Although the survey was conducted in 2011, I suspect key membership characteristics are the same today as they were eight years ago.

So, who is SGBI? The survey tells us SGBI membership mirrors U.S. agriculture. The average association member is older than 55. Fifty percent of the organization's members



are classified as small cattle operations having fewer than 50 head, while the remaining 50 percent represent a wide range – from 50 head to more than 1,000 head.

As would be expected, the largest percentage of membership (52.3 percent) manage seedstock operations with the goal of producing animals for other seedstock producers and providing bulls and replacement females to commercial operations. More than 33 percent of SGBI's members consider their herds commercial operations, marketing their calf crop at weaning, but having the flexibility of a seedstock operation, offering STAR 5 replacement females and taking advantage of a growing composite bull market.

Approximately 14 percent raise Santa Gertrudis for show purposes. Although the survey did not specify, I think it's safe to assume a sizable percentage of show operations are focused on supporting SGBI's junior program. Eighty-six percent of SGBI membership derives less than 40 percent of their annual income from their cattle operation, and 14 percent indicated they derive a "high" level of annual income from farming and ranching.

CONTINUED ON PAGE 43 »

A cattle breed association comprised of a group of like-minded people working to achieve a common goal of advancing the Santa Gertrudis breed.

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SGBI is an industry leader providing cattleman reliable genetic information and selection tools designed to assist with the identification of animals that are profitable and productive.

SGBI's dependable DNA-verified genetic evaluation enables cattleman to make sound selection decisions, preparing animals that will perform regardless of environmental conditions. The association's tools enable breeders to better identify profitable genetics and put selection pressure on specific traits.

Learn more about SGBI.



SGBI recently rebuilt the www.santagertrudis.com website, and if you've not had an opportunity to check it out – you should! The site is totally re-designed, with new content, all new navigation and the ability to display in other languages.

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QUAIL VALLEY FARMS CONTINUED FROM PAGE 12

The breed's advancements can't be credited to one person, but to the collective work of Santa Gertrudis Breeders International (SGBI) and all the producers involved. Cleveland gives much of that credit to the leadership of the SGBI Board of Directors and Executive Director John Ford. He says they have moved Santa Gertrudis in the right direction and have been instrumental in the breed's success.

"I can't say enough about John Ford and what he has done for the association and this breed," Cleveland says.

But high-quality cattle aren't worth much if there's no market for them.

"I think the benefits of the association are through marketing," he says. "We're not going to be successful unless we can sell to the commercial cattlemen. And getting that message out there of what these animals can do with the carcass quality and EPDs, and how these animals are grading – that's helped a lot.

"The old stigma of Santa Gertrudis is gone and the new genetics everyone is producing is making it a lot easier to sell these bulls to commercial guys," Cleveland says. "These crosses are making exceptional animals that any commercial guy could utilize."

Along with being very active in SGBI for the last four years, Quail Valley Farms will be the first ranch tour stop for the Santa Gertrudis World Congress 2019 this October.

"It's exciting and scary at the same time," Cleveland admits. "We've really been doing this four years, so to be the first stop on the World Congress tour is intimidating and exciting at the same time.

"But our staff and my wife, Angie, are sharing responsibilities and goals. We're going to do our best to make sure everyone has a great time."

Through their incorporation of reproductive technologies and involvement in SGBI, Quail Valley Farms has grown exponentially over the last few years in their quest to raise high-quality Santa Gertrudis cattle.

"Hats off to the Santa Gertrudis breeders and where they've come in such a short time," Cleveland says "We're just blessed to be a part of it." 🐄

KALLI KIMBLE CONTINUED FROM PAGE 14

Talking to breeders you don't know can be intimidating, but it is such a valuable experience, and Kimble encourages youth to visit with breeders whenever they can.

"I used to be so shy that I used to have to force myself to go talk to people," she admits.

"All these breeders who you might be scared to walk up to, they do a lot for us, and they do so much for our junior association that can really impact your breeding program and the person you are," she adds. "It just takes that one confident spark in yourself to ask them a few questions and you'll build a lifelong relationship."

As a young leader in the breed, Kimble is excited for what the future holds for Santa Gertrudis.

"Some people underestimate what the Santa Gertrudis breed has come to, but I think we're at this peak right now and we're going to progressively continue to do better," she says.

Editor's Note: NJSGA membership is open to anyone under age 21. To learn more or to join, visit <https://santagertrudis.com/sghi-youth/how-to-join/>. 🐄

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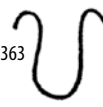
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WHO IS SGBI? CONTINUED FROM PAGE 37

However, the survey plainly indicates that, regardless of operation type or size, profitability is important to all SGBI members.

The 2011 survey helps us better understand SGBI membership, but I don't think a dictionary definition of an association or responses from a survey provide the defining answer to the question. So, who is SGBI? As stated above, it is a cattle breed association comprised of like-minded people working to expand the breed's industry footprint. It is large operations and small cow herds. It is producers with an eye on seedstock production, as well as operations that utilize Santa Gertrudis genetics in crossbreeding programs and show programs. It is individuals who enjoy sorting through data-sets and those who get excited about the look of a show ring champion. It is people devoted to the breed's junior program and those focused on developing a commercial bull market.

Santa Gertrudis Breeders International is a diverse group of cattlemen and cattlemen who are passionate about **DATA DRIVEN** and **PROFIT PROVEN** Santa Gertrudis cattle. 🐄



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CITRUS, CATFISH AND CROSSBRED CATTLE

By Hannah Gill, Freelance Writer

In the 1940s, when Wes Williamson's grandfather, Frank W. Williamson Sr., purchased what would eventually become Williamson Cattle Company, the elder Williamson knew that diversity would be key to keeping the Florida cattle ranch going strong. He partnered on a piece of land, banking on the fact that land prices would increase, and sold pieces of the property as needed to make the mortgage payments.

"He knew about citrus and any time he had any money left over, he would save some, then plant some citrus, a little block here and some there," Williamson says.

The plan worked, and the citrus business grew to be very profitable.

In the 1970s, the next generation followed his lead by looking to expand the family business. Initially, they investigated purchasing land in Central America to run cattle on but ended up choosing a property in western Alabama.

"We were doing some row crop farming up there, raising soybeans and we always had a few cattle up there. Then the row crop farming got pretty tough, hard to make a profit on," Williamson says.

The catfish industry was just starting in western Alabama and, Williamson says, they were just there in the right place at the right time. The principle of diversifying the business stood the same, and the catfish business is still proving to be a good business.

Eventually, a ranch in Texas was added to the growing list of enterprises where they run Brangus cattle and operate a commercial deer and quail hunting business.

In 2016, Williamson decided to diversify a part of their Brangus cow herd at the Florida location by adding Santa Gertrudis genetics, and the results have thus far been just what he was hoping for. While the family stands firmly behind Brangus females being the most ideal for the Florida climate and terrain, the Williamsons also know what heterosis in crossbred calves could bring to the table.

"Heterosis may be the only free thing in the beef industry; everything else you have to pay for," Williamson says. "When you continue to cross Brangus on Brangus, you're giving up that heterosis, so we looked for another cross."

There was a list of criteria that the right breed needed to fit: something that would boost the pounds, still be a good quality feedlot animal and, because the business had a reputation for selling a quantity of bred heifers every year, the cross also needed to produce a half-Brangus, marketable female. They tried crossing other breeds with their Brangus females, but none seemed to create a calf that fit the whole package.

Williamson did his research on the breed and finally purchased six Santa Gertrudis bulls from the King Ranch®. So far, he says that the cross is meshing well with their operation. Their first calf crops showed the crossbred calves weaning 30 pounds heavier than the ranch's Brangus calves. He hasn't seen specific data on how the calves are performing in the feedlots because the crossbred calves are mixed

with straight Brangus calves, but the feedback has been all positive.

"We got some very nice looking, desirable half-Brangus/half-Santa Gertrudis females out of it too. So far, results are about 80 percent being black in color; the other 20 percent being different shades of red," Williamson says.

The ranch doesn't keep individual records on females – there are about 10,000 between the three locations with the majority being on the Florida ranch – but Williamson is strict about making sure cows keep bringing calves to the pen each year, something he says is often overlooked.

"The more non-producing females you have on a piece of land, there's just that much more revenue that you have to come up with," he says. "She has to have a calf, and then not just be pregnant but bring a calf to the pens every single year for us to use her in the herd and to raise potential replacements out of going forward."

The selection process for replacements is simple, based solely on phenotypic evaluation when pairs are brought in. About half of the heifer calves are kept back for replacements, and of those, the ranch keeps what is bred in the first 60 days of the breeding season, offering what is bred in the last 60 days for sale.

But the selection doesn't stop there. Second-calf cows also must prove that they are capable of being bred back within a reasonable amount of time or they may not stay around the ranch long.

"One of my report cards is how many of those heifers that we breed get bred back the second time," he says. "It doesn't make a lot of sense to me to have a heifer as a yearling if you're going to mess around and she's not going to get bred back and have her second calf."

Of the half-Brangus/half-Santa Gertrudis females that the ranch retained as replacements, Williamson says 96 percent of them bred back with their second calf.

"That's exceptionally good," he says. "It's just what we strive to do to get those females bred back."

The future looks promising for Santa Gertrudis cattle at Williamson Cattle Company. Since 2016, Williamson has bought three more Santa Gertrudis bulls to add to the ranch's bull pen. And not only are the crossbred calves performing well, but they also mesh well with the Florida environment. That's a high priority to Williamson, especially since the ranch was the first east of the Mississippi to receive the National Cattlemen's Beef Association's Environmental Stewardship Award.

"The Gerts fit in because of the Brahman blood that they have," Williamson says. "You've got to have something that is adaptable for this environment so that then proves to be easy on the environment. Almost anything you can do to enhance your cattle is not just good for cattle production, but good for the environment and for our cattle ranches." 🐄



Wes Williamson

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2019 National Junior Santa Gertrudis Show

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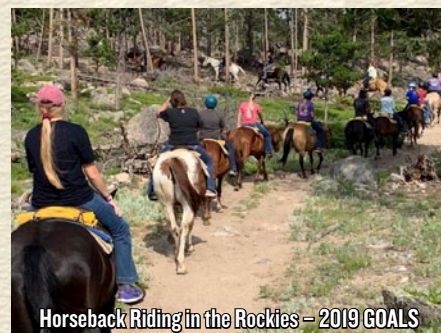
A membership application can be found on page 18 of this issue.



Visiting Cherokee Ranch in Colorado – 2019 GOALS

GOALS

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11:00am - 16th Annual Bull Sale
1:00pm - 16th Annual Commercial Female Sale
4:00pm - Tri-Star cattle viewing
6:00pm - Gathering & dinner

Saturday, November 9th
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INDIANA STATE FAIR

Aug. 7, 2019 | Indianapolis, Ind. | Judge: Dean Jansen

SANTA GERTRUDIS SHOW *Results*



GRAND CHAMPION BULL

WC Cowboy, shown by
Windcrest Farm, Leitchfield, Ky.



RESERVE GRAND CHAMPION BULL

TF Prospector 753, shown by
Tinney Farms, Hanceville, Ala.



GRAND CHAMPION FEMALE AND BEST OF POLLED FEMALE

Miss 777 Bally, shown by
Erin Kay Daniel, Magnolia, Ark.



RESERVE GRAND CHAMPION FEMALE

OLC Rosie 418, shown by
Osborne Livestock Co., Lathrop, Mo.

NO PHOTO

BEST OF POLLED BULL

777 Gambler, shown by Circle A Farm,
Williamsport, Tenn.

NO PHOTO

GRAND CHAMPION STAR 5 FEMALE

Royal, shown by Ashley Osborne,
Lathrop, Mo.

NO PHOTO

RESERVE GRAND CHAMPION STAR 5 FEMALE

Circle A122, shown by Circle A Farm,
Williamsport, Tenn.



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OZARK EMPIRE FAIR

Aug. 11, 2019 | Springfield, Mo. | Judge: Eric Gerdes



GRAND CHAMPION BULL

QV The Warden 82F1, shown by Quincy Nelson, Sarcoxie, Mo.



RESERVE GRAND CHAMPION BULL

Rockin 3T No Words Needed, shown by Gracey Pitchford, Athens, Texas



RESERVE GRAND CHAMPION FEMALE

Top Shelf Amaretto, shown by Payton Hampton, California, Mo.



GRAND CHAMPION STAR 5 FEMALE

MTG Jazzy, shown by Brittany Kunkel, Poughkeepsie, Ark.

SANTA GERTRUDIS SHOW

Results



GRAND CHAMPION FEMALE AND BEST OF POLLED FEMALE

CSC Deb 16-8, shown by Connors State College, Warner, Okla.



RESERVE GRAND CHAMPION STAR 5 FEMALE

Miss Midnight, shown by Cheyenne Watson, St. James, Mo.

MISSOURI STATE FAIR

Aug. 18, 2019 | Sedalia, Mo. | Judge: Jade Jenkins



GRAND CHAMPION BULL

QV The Warden 82F1, shown by Quincy Nelson, Sarcoxie, Mo.



RESERVE GRAND CHAMPION BULL

Top Shelf Hurricane, shown by Top Shelf Cattle Co., La Russell, Mo.



GRAND CHAMPION FEMALE AND BEST OF POLLED FEMALE

LCC Dreamer, shown by Quincy Nelson, Sarcoxie, Mo.



RESERVE GRAND CHAMPION FEMALE

River, shown by Quincy Nelson, Sarcoxie, Mo.



GRAND CHAMPION STAR 5 FEMALE

Miss Midnight, shown by Cheyenne Watson, St. James, Mo.



RESERVE GRAND CHAMPION STAR 5 FEMALE

Miss Paisley, shown by Cheyenne Watson, St. James, Mo.



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KENTUCKY STATE FAIR

Aug. 25, 2019 | Louisville, Ky. | Judge: Todd Herman

SANTA GERTRUDIS SHOW *Results*



GRAND CHAMPION BULL

TF Prospector, shown by Tinney Farms,
Hanceville, Ala.



RESERVE GRAND CHAMPION BULL

Rockin 3T's Creed, shown by
Joey Martinez M6/Greeson Farms,
Rice, Texas



GRAND CHAMPION FEMALE

Miss 777 Briana, shown by
Erin Kay Daniel, Magnolia, Ark.



GRAND CHAMPION STAR 5 FEMALE

Royal Princess, shown by
Ashley Osborne, Lathrop, Mo.

NO PHOTO

RESERVE GRAND CHAMPION FEMALE AND BEST OF POLLED FEMALE

Miss Double TT 107, shown by
Cody Heath, Turners Station, Ky.

NO PHOTO

RESERVE GRAND CHAMPION STAR 5

Circle A 122, shown by Circle A Farm,
Williamsport, Tenn.

NO PHOTO

BEST OF POLLED BULL

777 Gambler, shown by Circle A Farm,
Williamsport, Tenn.

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Reg #20154705

Sire: LJV Mason 0/72 | Dam: Welder 6/298

Top 2% REA

Top 10% YW, HCW, BBK

Top 15% WW, TEND



SR 30/F2

Reg #20180821

Sire: Harris 257/4 | Dam: SR Arkoma 30/0

6.06 IMF

15.35 REA (1.18 REA/CWT)

0.44 BF

1305 WT

Top 1% REA, SC

Top 2% YW, HCW

Top 3% WW, MARB

Top 10% BBK, 20% BW



SR 41/19

Reg #20190170

Sire: KR Catalyst 531/15

Dam: SR 21/5 (LJV Mason 0/72 daughter)

Top 1% MARB, REA

Top 4% WW

Top 2% SC, BBK

Top 5% YW

Top 3% HCW, HPREG

Top 25% TEND



SR 67/19

Reg #20190790

Sire: KR Catalyst 531/15

Dam: SR 64/6 (LJV Mason 0/72 daughter)

Top 1% WW, HCW, MARB, REA, SC, BBK

Top 2% YW, HPREG

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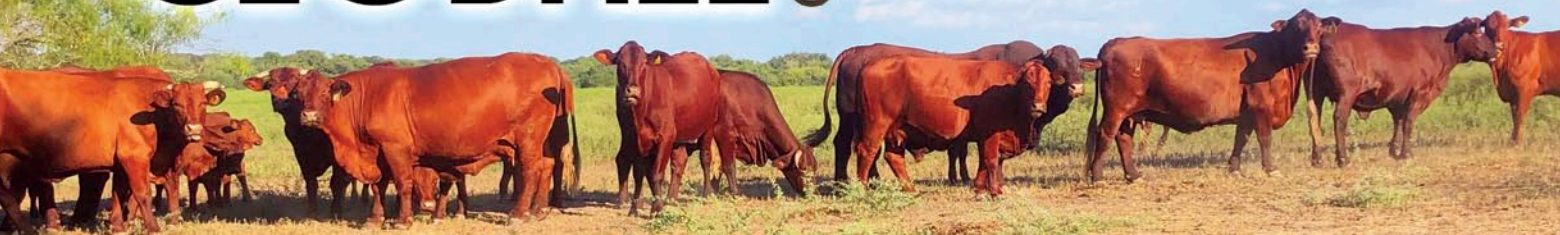


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