



SANTA GERTRUDIS

USA

OCTOBER 2016 | VOLUME 19, NUMBER 10

MEMBERSHIP DIRECTORY ISSUE

Santa Gertrudis



The Preferred American
Beef Breed

MASTERPIECE

101

MASTERPIECE 101

(Reg. #20141438)

A son of two-time National Champion Magnum 357, his dam is a Red Hot 4010 daughter. Masterpiece is the kind of bull with a first impression that hits you hard! He exhibits all the traits needed in today's cattle industry, with positive numbers and the phenotype to put him in the Winner's Circle many times!

Owned by Tinney Farms & Circle A Farm.



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Richmond

Thank you to these progressive breeders who have invested in Masterpiece 101:

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XB

Briggs Ranches
PO Box 1417 • Victoria, TX 77902
Joe Jones, Manager
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777 Vegas

1/3/2014 :: 20140078 :: Polled
BW 0.9 | WW 11.9 | YW 15.2 | MILK 0.1 | TM 6.0
HCW 9.6 | MARB -0.05 | REA 0.04 | FAT 0.0 | SH.F. 0.02
GR IDX 15.49 | CRC IDX 3

2016 National Champion

Vegas is a very exciting young Santa Gertrudis herd sire out of 2013 NC High Roller. Recently in the Mid-Coast International Super Sale in Houston, Texas, 50% interest and full possession sold to Harris Riverbend Farms and Briggs Ranches for \$50,000.

His moderation in frame and "industry kind" has caught the attention of many in the Santa Gertrudis breed as well as cattlemen outside the breed both commercially and internationally. Vegas was shown across the country and won many awards as a calf, but his real recognition comes from how many have seen him and declared him "the right type" for the breed to be accepted and sold into the commercial industry.

He is backed by consistent, predictable genetics in both his sire and dam along with grandsires and granddams. He is standing and collecting at Integrated Breeders Services in Wheelock, Texas. He is putting up very viable, high quality semen. The demand is high so do not miss the opportunity to add 777 Vegas 411 into your breeding program.

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services**

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SANTA GERTRUDIS USA

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ON THE COVER

A mix of purebred and STAR 5 registered, bred heifers from Double C Farms in Raeford, North Carolina stroll through a lush pasture.

Photo by Darren Richmond.

Providing Polled Power Genetics to the Santa Gertrudis Breed



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Ramblings from the Open Range

EXECUTIVE DIRECTOR'S REPORT

By John Ford

(361) 592-9357 | jford@santagertrudis.com

There are hundreds of breeds of cattle in the world; if I recall correctly, there are more than 80 in the United States. Most everyone is familiar with the mainstream breeds like Angus, Hereford, Simmental, Charolais, etc., but probably not as well acquainted with breeds like the Randall Lineback or BueLingo. Over the years, breeds have come and gone, and most agree that industry acceptance is influenced by a breed's contribution to profitable production. However, breeds lacking an organized membership base with a focus on record management and the dissemination of genetic and performance information will likely fail regardless of the animal's ability to make meaningful industry contributions.

Since its inception in 1951, the focus of Santa Gertrudis Breeders International (SGBI) has been breed improvement, establishment and maintenance of a registry system and the dissemination of information for the purpose of marketing and promotion. Over the years, the fundamental role of SGBI has not changed; however, in a constantly changing world, especially in a beef industry that is rapidly evolving and highly competitive, SGBI, like the vast majority of breed associations, has departed from the traditional ways of conducting business and become more focused on roles that relate to animal profitability and the economic success of members. There is little doubt today's beef business environment is forcing breed associations to operate more and more like genetic companies.

Industry experts explain that long-term beef breed association sustainability depends on three factors: 1) storing and managing the breed's data and records; 2) maintaining a cutting-edge genetic evaluation so members and their cattle-buying customers can make improved breeding decisions; and 3) distributing genetic- and breed-spe-

cific information to members and their customers in an efficient and timely fashion. Over the last 5-year period, our association has made great strides with the development of a cutting-edge genetic evaluation that validates the breed's ability to perform profitably in all sectors of the beef industry. The tools are in place for cattle-buying customers to identify the genetics that best fit their operations, and Santa Gertrudis has a growing industry presence. These

advances would not have been possible without board leadership, committee involvement and member input. However, association members and leaders, working as a team, must continue to look forward, embrace positive change and initiate programs that allow members to capture a greater share of the commercial cattle market.

Earlier this year, during a Board retreat, directors focused on the development of a long-range financial strategy and steps to position the association for continued success over the next 10-year period. One of the action items reviewed concentrated on tactics that would allow SGBI to reinvest in the association. What does this mean? Simply that SGBI's Board of Directors is committed to allocating the resources needed for the association to remain viable in a highly competitive industry, providing members the training, tools and information needed to operate

CONTINUED ON PAGE 8 »

SGBI ANSWERS YOUR

Questions

By John Ford, Executive Director

Q. I have recently requested a new pedigree for an animal purchased two years ago. I noticed the EPDs and indexes had changed. Do EPDs and indexes change even after a registration certificate has been issued?

A. That's a great question and one that is received regularly. The answer is yes; EPDs and indexes are fluid and change with each quarterly download of new information.

Due to the thousands of data points submitted by breeders (past, present, future) combined with the statistical analysis of the data, DNA information and the pedigree relationship, every animal recorded in a breed association's herdbook has EPDs, whether or not individual data has been submitted.

Because EPDs are predictions based on complex statistical analysis, it is safe to assume that an animal's EPDs will change as more and more information is evaluated. However, it is important to remember an individual's true genetic merit will never change. EPDs also serve as the foundation for SGBI's \$ Growth Index and Carcass Rank Index; therefore, indexes will increase or decrease with an EPD change.

Additionally, each EPD is accompanied by an accuracy value. Accuracy values provide an indication of how close predictions are to true genetic value and are useful in determining the reliability of an EPD. As the accuracy value approaches 1.0, the reported EPD is more likely to represent the true genetic merit of the animal and is less likely to change as more progeny records are calculated into the animal's EPD.

Currently, SGBI downloads new information each quarter (January, April, July and October). EPDs and indexes are updated on pedigrees with each download. The most up-to-date pedigree and EPD information can be found on the SGBI website (www.santagertrudis.com). 📄

SANTA GERTRUDIS DISTRICT VI BREEDERS



KICKIN' IT Old School

Introducing our newest herd sire, RR Old School 518/14. He is a son of L&L 300 and out of a WR Challenger daughter. This bull has excellent growth and carcass EPDs. Along with Corazon-Pitchford Cattle, we are offering semen from this tremendous bull NOW! Contact either of us if you would like to move your operation into the future by going a little "Old School".

BW: 2.4 • WW: 20.6 • YW: 28.7 • Milk: -1.4 • TMAT: 8.9
CW: 21.9 • Marb: .01 • BF: .00 • REA: .30 • Tend: .02



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Herd #4434

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Santa Gertrudis Cattle
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(217) 734-2283
ginny2@irtc.net



PRESIDENT'S LETTER

By Wes McDaniel

(770) 354-7802 | mcdanielwb@gmail.com

I recently read a *Forbes* article that discussed the 15 surprising things that highly productive people do differently. The writer interviewed more than 200 ultra-productive people, including seven billionaires, 13 Olympians, 20 straight A-students and 200-plus successful entrepreneurs. The No. 1 thing

they all did differently was to focus on minutes, not hours. They know there are 1,440 minutes in every day and there is nothing more valuable than time. It is no secret that how you choose to spend your time is a direct reflection of what you value.

I've said before that SGBI has a thriving and diverse membership. Most importantly, we are a membership of highly productive individuals who value Santa Gertrudis genetics. I am constantly amazed that whenever there is a need or opportunity to assist the association, our membership is always willing to step up. Members donate countless minutes, hours and days for the benefit of SGBI.

I am personally proud to be part of an association whose members are so willing to share their most valued asset for the benefit of all. This is not to say we all elect to spend our time assisting in the exact same way. We have members who are passionate about breed performance, showing cattle, sales and marketing and junior activities, just to name a few. One is not greater than the others.



I've said before that SGBI has a thriving and diverse membership. Most importantly, we are a membership of highly productive individuals who value Santa Gertrudis genetics.

I view the diversity among our membership as a strength. We have so many different avenues for member participation. I want to encourage members to participate at the committee and affiliate levels. There is tremendous value and fulfillment in sharing your time with others who value your passions.

We only have so much time on this earth, so I want to thank each and every member for donating their time to SGBI. If you are not an SGBI member, I strongly encourage you take a few minutes to join this thriving association. We welcome all breeders looking to benefit from utilizing Santa Gertrudis genetics. I look forward to sharing my time with each of you as we continue to grow our membership and breed. 🌂

EXECUTIVE DIRECTOR'S REPORT CONTINUED FROM PAGE 6

profitably while expanding the breed's industry footprint. Beef breed association success is not defined by having the most members on the roll, greatest number of employees, nicest office building or even carrying the largest number of cattle on inventory. Instead, true success is measured by member and customer profitability. The Santa Gertrudis genetic package is one of the most profitable in the beef industry, supported by an organized member base dedicated to producing profitable, predictable, productive cattle that fit all sectors of the beef industry. 🌂

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District 6 - Todd Osborne (Mo.)

Osborne Livestock Co.

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CAROLINA CORNER

JOIN US FOR THESE UPCOMING EVENTS

NORTH CAROLINA STATE FAIR OPEN SANTA GERTRUDIS SHOW

★
SGBI Point Show



Wed., Oct. 19 • 12:00 p.m. • *Raleigh, N.C.*

SOUTH CAROLINA STATE FAIR JUNIOR SHOW



Fri., Oct. 21 • 10:30 a.m. • *Columbia, S.C.*

BREEDERS OF THE CAROLINAS ULTRASOUND COLLECTION DAY

Fri., Nov. 11 • 10:30 a.m.
Ramseur, N.C.

BREEDERS OF THE CAROLINAS FIELD DAY

Sat., Nov. 19, • 12:00 p.m.
T & S Ranch, Leesville, S.C.

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-S

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Santa Gertrudis BREEDERS OF THE CAROLINAS

For more information:
contact Scott Sherrill, President
(404) 402-5601

REGISTRATIONS, STAR 5 RECORDINGS & TRANSFERS BY DISTRICT

AUGUST 2016

ACTIVE MEMBERS

District	Purebred Reg.	STAR 5 Reg.	Performance Only	Purebred & STAR 5 Trans.
1	10	1	9	5
2	855	108	211	80
3	91	15	20	48
4	85	22	0	18
5	12	2	0	8
6	26	4	0	56

JUNIOR MEMBERS

District	Purebred Reg.	STAR 5 Reg.	Performance Only	Purebred & STAR 5 Trans.
1	48	6	3	31
2	2	2	0	2
3	5	0	0	3
4	4	0	1	3
5	4	0	0	2

CONTACT FOR SGBI REGISTRATIONS: Diana Ruiz

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SANTA GERTRUDIS WELCOMES

New Members

Active Members

Double R Cattle Company, Russ and
Rhonda Scubert, Cleburne, Texas
Snob Hill Farm, De Queen, Ark.

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William Fairbairn, Coatesville, Penn.
Wilson Livestock Company, Aaron Wilson,
Wallis, Texas

Non-Members

Matt Embrey, Nixon, Texas

Junior Members

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Kelsey Mosley, Nacogdoches, Texas
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Grace Short, Decatur, Texas
Carlos Escobar, Linn, Texas
Claire Todd, Damon, Texas
Grace Randle, Pontotoc, Miss.
Lindsey Hutchison, Newark, Ark.

SGBI Staff Update

This month there have been two staff changes at Santa Gertrudis Breeders International (SGBI) that we want you to be aware of. These changes include the resignation of Roxanne Silguero and the hiring of Daniella McClary-Munoz.

Member Services Associate to Step Down

SGBI member services associate Roxanne Silguero has submitted her resignation effective Nov. 1, 2016. Silguero has been an integral part of the SGBI team since July 2015 and played key roles in upgrading the breed's pedigree computer program and streamlining the DNA collection and submission protocol. She will be moving to the Victoria, Texas area and pursuing other interests.

McClary-Munoz Joins SGBI Member Services Staff

Daniella V. McClary-Munoz, also known as Dani, joined SGBI as a member services associate in late August. She grew up in McAllen, Texas. In high school, Dani dove head-first into FFA. It was with her first steer Apollo that she realized how much she wanted to learn about the cattle industry.

Her passionate involvement in FFA resulted in pursuing an agricultural-related degree at Texas A&M-Kingsville. In May 2015, she received a B.S. in agribusiness with a minor in general business. Dani remains active in assisting her younger brothers with their FFA and 4-H projects. She gives credit for her passion to her parents, explaining, "If it wasn't for my parents' constant support, I am not sure if I could have found a field that makes me as happy as I am today."

Since joining SGBI, Dani has been updating members' herd inventories, answering the phones and assisting where needed. Eager to learn all aspects of the association's operations, Dani is learning the computer system and will be assisting with registrations, transfers and the DNA collections and processing protocol. Her goal with SGBI is to assist with any and all questions regarding registrations, transfers and herd inventory.

Dani says she is enjoying working at SGBI. "Everyone has been so welcoming in person and over the phone that it feels like I have been welcomed into a family! It really has made me truly comfortable with this transition and makes me want to work that much harder to assist in any way possible."

Dani will be working under the direction of member services and registration specialist Diana Ruiz. You can reach her at daniella@santagertrudis.com or (361) 592-9357. 🐄



Coming in January 2017!

SGBI 2017 SEMEN CATALOG

Contact Darren Richmond today to reserve space.
djrichmnd@gmail.com • (423) 364-9281

KR 1131/13



	BW	WW	YW	Mat	TMat	HCW	REA	Marb	Tend	Fat	Carcass	\$G
EPD	-0.22	7.60	17.80	-4.25	-0.45	12.86	0.25	0.00	0.01	0.01	10	\$15.50
Accuracy	0.31	0.42	0.43	0.24	—	0.34	0.32	0.35	0.29	0.47		

KR 1131/13 combines Foundation King Ranch genetics with Wendt All Star and two-time National Champion Magnum 357 bloodlines. With positive numbers and a high Growth Index combined with a phenotypically level hip, cleanliness of underline and extreme length of body, he is ideal for all markets, whether seedstock producers, commercial cattlemen or high-quality show prospects – he will work. His first set of calves out of first-calf heifers looks outstanding; with a BW EPD of -0.22, calving ease was no issue. Take a hard look at this bull as your next AI sire!

SEMEN AVAILABLE!

Bulls for sale at the ranch.

SS

Wendt Ranches

5475 FM 457, Bay City, TX 77414
email: wendtranches@hotmail.com

Gene Kubecka
979-240-5311

Daniel Kubecka
979-240-5312

SS

SGBI Herd #621, established 1954



Bill Cameron started his journey with Santa Gertrudis cattle after completing his football career at the University of Tennessee. Cameron began coaching high school football in Etowah, Tenn. and coached there for 11 years. During that time, Cameron helped bale hay for the father of some of his football players. He noticed that this farmer owned some “pretty cows” of the Santa Gertrudis breed.

In 1973, Cameron didn’t forget those “pretty cows” from Tennessee when he returned to his hometown in Raeford, N.C. to coach football. Since his new job was located in a different state, he was required to withdraw his retirement money. Cameron used every cent of his retirement money to invest in four Santa Gertrudis females. He later bought one bull and started growing his herd.

Three years later, Cameron left the education field to begin tobacco farming full-time. He later converted to farming row crops and year-by-year he kept working hard to expand his farm acres and cattle herd.

Throughout the years, Cameron found ways to diversify his operation. In 1995, he added a hog operation to pump lagoon sludge onto his pasture. This hog facility now houses 6,000 gilts that Cameron raises as breeding stock for North Carolina hog farms. In 2008, he stepped away from farming row crops to focus solely on grass and pasture management, his cattle herd and hog farm.

“It’s like a marriage. I got into Santa Gertrudis cattle; I wasn’t in it for a 5- or 10- or 12-year haul, I was in it for the long-run. And it’s just like a marriage, you gotta make it work; if problems come up down the road, you still make

BUILDING FROM THE GROUND UP

By Amanda Overleese, Freelance Writer

it work. I’ve made this Santa Gertrudis breed here in North Carolina work for me,” Cameron says.

With this perseverance, Cameron has turned Double C Farms into an operation that runs 200 Santa Gertrudis cattle. He manages the entire operation almost single-handedly, with only one full-time employee.

There are many reasons why Cameron decided to invest in the Santa Gertrudis breed. In the beginning, he researched and investigated the breed and appreciated the disease resistance and immunity of the cattle. With the heat and humidity of North Carolina’s climate, the adaptability of the breed was also attractive.

He also appreciates that his cattle have a gentle temperament, which is especially helpful during calving season. “We don’t have any cattle that will eat you up when you’re calving. They’ll be right there just being protective,” Cameron shares. He also appreciates the low birth weight and smaller calves.

Cameron takes what he learns each year and tweaks his management program in order to achieve maximum performance from his herd. A few tricks of the trade that Cameron utilizes include creep feeding all calves, feeding a bale of hay in the pasture year-round to ensure fiber availability and incorporating a good mineral program with fly control.

“I’ve been in it 40-some years. I’ve seen a lot of people come and go in the breed. But you know, it’s just like anything, you have your ups and downs,” Cameron says.

Cameron has tried to stay ahead of the challenges and be prepared for them when they hit. As is the case for all farmers and ranchers, the weather has a huge impact on the operation year-round. This is especially true for Double C Farms in the summertime.

The weather controls Cameron’s schedule and dictates when he can put up hay. Cameron says he needs at least a three-day window to bale hay, and once that arrives he goes hard in the hayfield before the next rain.

“I’ve never been flat down. I’ve always kept faith in the Lord,” Cameron shares.

Not only is hay season a busy time of year, but calving season also means business on the operation. Cameron allows an 80-day window during his fall calving season. He admits this is the most stressful time of the year on his operation, but he has developed a calving routine that works for him. From the moment the calves hit the ground, Cameron and his hired hand vaccinate, dip the calves’ navel and tag the calves immediately.

“I wouldn’t leave my cattle for some other cattle. There’s a lot of nice cattle out there in the world, but I’ve been pleased and blessed with what I have with mine in the Santa Gertrudis,” says Cameron.

Others in the industry can see Cameron’s commitment and dedication to his operation and the Santa Gertrudis breed. In 2007, Cameron received the Swisher Sweets/Sunbelt Expo South-

CONTINUED ON PAGE 14 »



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GRAND CHAMPION BULL

Mr. Clancy, shown by Wyatt Nelson, Sarcovie, Mo.



RESERVE GRAND CHAMPION BULL

Mr. Double TT Omaha, shown by Stroman Cattle Co., Bryan, Texas



RESERVE GRAND CHAMPION FEMALE

Miss LCC 155/5, shown by Casey Pitchford, Athens, Texas



GRAND CHAMPION STAR 5

Butterscotch, shown by Carson Priddle, Doniphan, Mo.

SANTA GERTRUDIS SHOW *Results*



GRAND CHAMPION FEMALE AND

BEST OF POLLED FEMALE

Myers 14/10, shown by Britney Shields, La Russell, Mo.

NO PHOTOS AVAILABLE

BEST OF POLLED BULL

PC Hemingway, shown by Casey Pitchford, Athens, Texas

RESERVE GRAND CHAMPION STAR 5

Miss Butler, shown by Emmalee Taylor, St. Joe, Ark.

BUILDING FROM THE GROUND UP CONTINUED FROM PAGE 12

eastern Farmer of the Year award, which accepts entries from 10 different states in the southeast. When talking about this award, Bill's wife, Rhenda, says, "What you see is what you get; we're a small operation. He didn't inherit acres, he didn't inherit a herd; they saw him as a hard worker who believed in his cattle and his farming operation."

Hard work and loyalty to the Santa Gertrudis breed has brought success to Cameron's operation. Most of his customers flock from Virginia, North Carolina and South Carolina. He's also sent cattle to buyers in Oregon, Nebraska and other areas of the southeast United States.

"If you've got good cattle, they'll sell. Bad cattle, ya know, you're not gonna make any money. So try to raise good cattle," Cameron says.

Bill and Rhenda continue to live on the farm. The Camerons have two grown children. Their son, Bill III, is an attorney a few hours away from the farm. Their daughter, Candace Brock, owns and

manages an on-farm five-star pet boarding facility called Five Points Pet Resort. The pet resort can care for up to 140 animals at full capacity and has recently opened up a second location.

There's no doubt Cameron excels at managing his operation. The quality of his cattle herd proves that. His dedi-

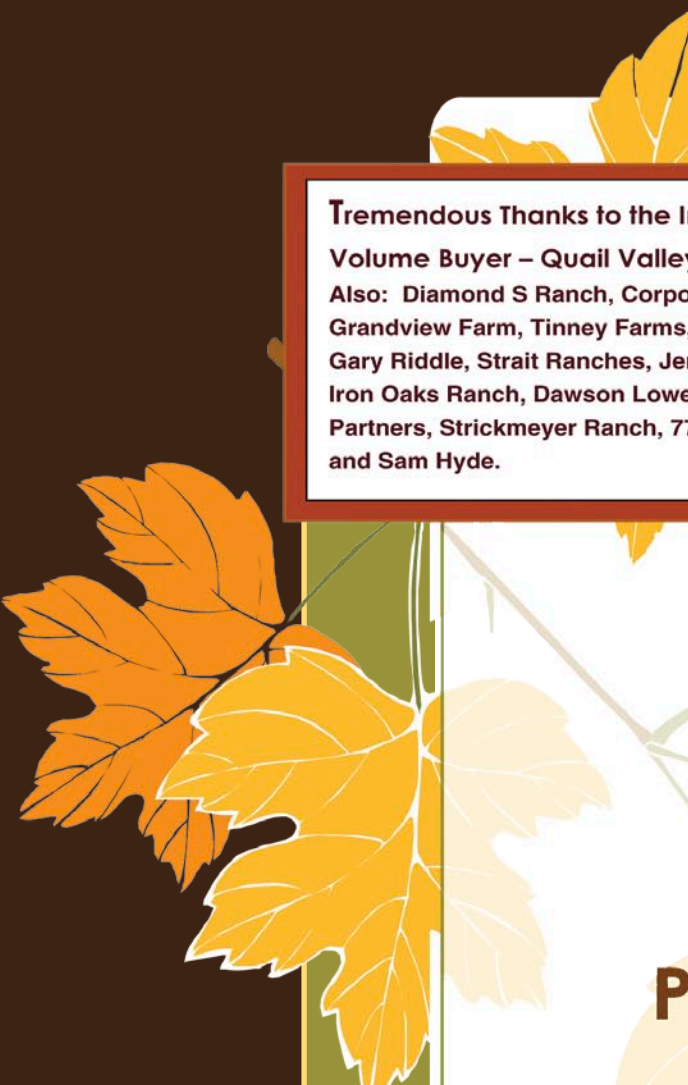


ABOVE: Bill Cameron chose to raise Santa Gertrudis cattle on his operation because of their disease resistance, immunity and adaptability of the breed.

RIGHT: Bill and Rhenda Cameron have two children, Candace and Bill III. Both Candace and Bill showed cattle and were active in the National Junior Santa Gertrudis Association while growing up.

cation, loyalty and work ethic are an example to any Santa Gertrudis breeder in the industry, and proof that anyone can succeed when building from the ground up. 🐾





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SANTA GERTRUDIS SHOW

Results



GRAND CHAMPION BULL

Mr. Clancy, shown by Wyatt Nelson,
Sarcxie, Mo.



RESERVE GRAND CHAMPION BULL

SF Sniper, shown by Britney Shields,
La Russell, Mo.



GRAND CHAMPION FEMALE

Corona, shown by Britney Shields,
La Russell, Mo.



RESERVE GRAND CHAMPION FEMALE

HH Jazzi, shown by Taylor Hampton,
California, Mo.



GRAND CHAMPION STAR 5

Lazy E Miami Vice, shown by
Britney Shields, La Russell, Mo.



RESERVE GRAND CHAMPION STAR 5

LWF Kendoll, shown by
Shelby Ferguson, Spring, Texas

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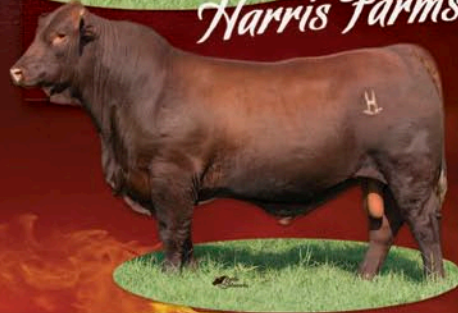
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A group of cattle from Hargis Farms.

Banking on Bulls and EPDs

By Hannah Wine, Freelance Writer

Hargis Farms Santa Gertrudis got its start nearly 60 years ago as Hargis Farms Poultry in Hempville, Texas. “In the early ‘60s my mom and dad left Houston for east Texas to build some chicken houses. Around those chicken houses they kept cows to mow the grass. It was just a plain and simple operation. My mom was the chicken person and my dad was the cow guy. We’re a chicken family but you had to have cows to eat the grass,” explained Phil Hargis, Ph.D.

Phil Hargis is his parents’ son, a blend of the chicken person and the cow guy. Today, he continues to run Santa Gertrudis cattle on what used to be the poultry farm in Hempville. Although the farm name has changed, Hargis is still deeply tied to the poultry industry with his business Hargis & Associates, a poultry consulting firm with offices in Atlanta, Houston and Batesville, Ark.

How it all got started

“In the mid-’70s, my dad brought home a couple of Santa Gertrudis bulls and he liked the heifer calves, so he started keeping the heifer calves. Those red, speckle-faced, now famous STAR 5-looking heifers started showing up around the chicken houses. After trying lots of different breeds, my dad stuck

with the Santa Gertrudis-sired heifers because they milked,” Hargis says.

In the fall of 1982, Hargis, who had just finished graduate school, became actively involved in the family cow-herd. “I told Dad, ‘There is a bull type that you need to buy; quit buying the standard whatever-you-can-find kind of bull.’ My dad said that was fine. He told me to go buy the bull, and he’d keep all the profits,” Hargis says. In May of 1983, Hargis, then a Texas A&M University faculty member, went to the Santa Syndicate sale in search of the type of bull he’d been wanting.

“I found the bull and told Dad that’s the type he needed, and he bought him. The bull was from San Jose Cattle Company. Those replacement heifers went wild. They literally took over the farm. Dad wouldn’t sell a single one of them. We kept the bull ten years, and he was the massive signature influence that started things for us,” Hargis explains.

In 1990, Hargis’s father was diagnosed with a fatal blood disease that killed him ten years later. After the diagnosis, Phil and his

mother, Dixie, had a conversation about whether or not to continue the cattle operation. Dixie said yes, she liked red cows. “They’re pretty, they’re tame, they milk, they’re easy, they look good behind the fence here in east Texas with the green grass,” she told her son.

Continuing with Santa Gertrudis

“When we decided to continue, it was about the same time that we needed new bulls. I went to the Santa Syndicate and bought a Briggs bull and then bought a Five Oaks bull a few weeks later. I split the cow herd in half – splitting off the STAR 5-looking females – and I went to San Jose and bought four heifers. I officially changed the name from Hargis Farms Poultry to Hargis Farms Santa Gertrudis. From those four heifers and all those STAR 5s my dad raised, our operation pushed forward ever so gently until my dad passed away in 2000,” Hargis says.

Hargis Farms Today

Dixie, now 91, lives at the ranch in Hempville, and her son visits every few weeks between work trips. “I’m not a cow guy. We do have several guys that come out twice a week to take care of things, but this ranch is definitely a 1965-1975-looking ranch. We don’t invest in anything except cows; no fencing, no barns. I still drive a 1988 flatbed that has who-knows-how-many miles. It’s an old-school-looking operation. We still have two of the original chicken houses,” Hargis says.

In 2000, in an attempt to improve his herd genetically, Hargis split it into two separate cow families. “We had two different breeding lines, Briggs and Five Oaks, and two different pieces of property. We had 55 mama cows that we kept, one group with 30 animals and one group with 25. They’re no longer



Phil and his wife Dana at the ranch with his mother Dixie Hargis.

just Briggs and Five Oaks, but that's where we started when we closed the herd, deciding to buy only bulls and no heifers, until 2012. No one was producing the style of cow we wanted, but we found the two bulls we wanted. At that time, I didn't know what a closed herd meant. We were just aiming to produce the Santa Gertrudis mama cow we wanted," Hargis explains.

Today, of the 94 animals Hargis Farms has on inventory, only six are not Hargis x Hargis genetics. The six that are not Hargis x Hargis genetics are females that were purchased to acquire the bull calf at side.

Focusing on Selection

Hargis focuses heavily on bull selection, buying bulls at 15 to 18 months of age and allowing them to acclimate to the east Texas environment until they're turned out on cows at 36 months. "A few years ago I learned a lesson about looking at all aspects when buying a bull. I bought an expensive bull that had too much sheath, but had the right performance numbers and pedigree. Now east Texas isn't known as rough country to live in, but we don't exactly mow our pastures every year either. It's not mesquite country, but we've got pines and popcorn trees. I lost the bull because of a sheath infection and my only option was to have the vet steer him. I lost a good chunk of money, but I learned if you can't find the bull that has everything you need, don't raise your hand at the sale," Hargis says.

As a poultry expert, Hargis started aiding his early selection criteria with genetic predictors. "I started asking lots of questions about genetic crosses. If you put Bull A with Cow B, what's the r-value on the birth weight? Is it very predictable? Is it repeatable? At that time there wasn't much from an EPD standpoint, so I started doing it myself."

With limited labor on the farm, Hargis does everything he can to ensure there are no calving problems. Thus, EPDs are even more important.

Hargis uses a single-step selection tool utilizing planned matings through the Santa Gertrudis Breeders International and Livestock Genetic Solutions software, which incorporates genomically enhanced EPDs for improved accuracy, as a way to avoid big calves and consider weaning weight, yearling weight, sheath score and marbling.

"In 2015 I took all of the bulls that were going to sell in a sale I was interested in and theoretically bred them to our 55 cows on my computer. The bull

that matched on 95% of my cows was the one I bought. This year I ran the 55 cows against a handful of bulls that were high-ranking EPD bulls, and one was a perfect match. I did all I could to buy him – and I got the bull. These projected EPDs and animal rankings take the bias out of the system and [puts the] focus on performance," Hargis concludes. 🐄

RIGHT: With rough country for pasture land and minimal labor on the farm, Hargis Farms focuses on using quality genetics to ensure no calving troubles.



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CONFUSED ABOUT GENOMICS?

By Randy L. Stanko, Ph.D., Texas A&M University-Kingsville



Thanks to SGBI Executive Director John Ford, I discovered a new website for hosting and organizing a couple of genetic sessions at the recent 2016 Texas A&M University (TAMU) Beef Cattle Short Course. I highly encourage all readers to explore this “no-nonsense” information source: www.eBEEF.org [<http://www.ebeef.org>]. This website is part of the national “eXtension” program, with the goal

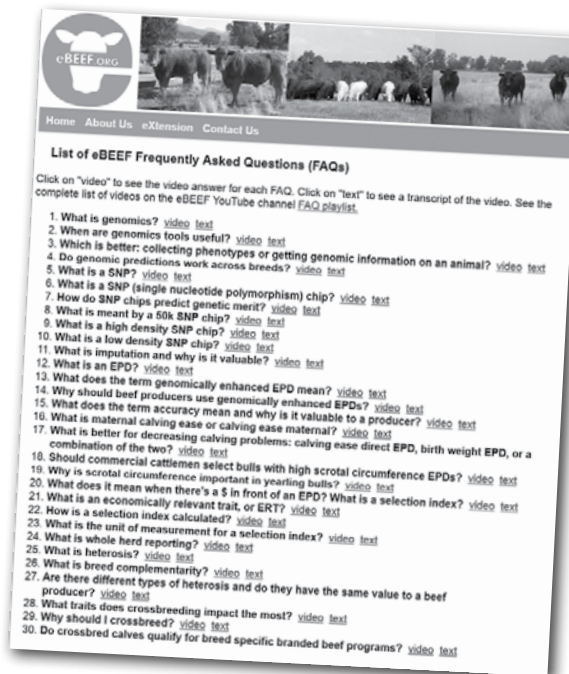
of being a one-stop source for education and information on beef cattle genetics and genomics. This website will save you hours of searching and filtering all kinds of “stuff” out there in cyberspace.

The website was launched in June 2015 and has been developed continually over the past 15 months. Beef cattle specialists from six land grant universities make up the team that provides educational materials for eBEEF and also conduct large, multi-institutional genomic cattle research projects. Alison Van Eenennaam, Ph.D., Extension Genomics and Biotechnology extension specialist from the University of California-Davis, and a member of the eBEEF team, was a speaker at the 2016 TAMU Beef Cattle Short Course. If you were in attendance at the short course, I hope you enjoyed at least one of her two presentations.

This user-friendly website is well-organized, with large icons under the “Resources” section. I suggest this as the best location to begin your experience. If you click on the FAQs icon, you will see 30 questions, each answered with a video and text version. The videos are excellent; I would begin at question No.1 and then proceed from there. In addition, the Fact Sheets icon opens to an extensive (22 different topics) list of informational items, from how to collect DNA to Genetic Correlations and Antagonisms. As

you scroll down the home page, you will find more headings such as “More information,” “eBEEF updates,” “Beef News,” “Tools” and “Links,” each with individual menus.

Under the “Tools” heading, I found two Across Breed EPD Calculator Worksheets. These worksheets (one from Oklahoma State University (OSU) and one from Kansas State University (KSU)) are really neat and easy to use. The OSU worksheet comes with instructions, whereas the KSU worksheet takes some practice – but if I can figure it out, so can you. These tools could be very useful for your commercial bull buyers. For example, using the KSU worksheet, I created three example bulls (one each of Simmental, Charolais and Angus) with made-up EPDs on the left side of the Micro-soft Excel spreadsheet, then selected Santa Gertrudis as my “Breed Base for Adjusted EPDs” in a pull-down menu. The worksheet calculated three sets of Santa Gertrudis bull EPD equivalents, one for each of my make-believe bulls, all highlighted in yellow. Try it out, because it works both ways. I also created three fictitious Santa Gertrudis bulls with associated made-up EPDs and chose Red Angus as my “Breed Base.” The KSU worksheet gave me three Red Angus EPD sets that would be equivalent, in terms of EPDs, to the Santa Gertrudis bulls that I created.



On the upper far-right side of the eBEEF home page are links to each of the major, ongoing genomic research projects: Integrated Program for Reducing Bovine Respiratory Disease in Beef and Dairy Cattle, National Program for Genetic Improvement of Feed Efficiency in Beef Cattle, and Identification and Management of Alleles Impairing Heifer Fertility While Optimizing Genetic Gain in Angus Cattle. The first two have the most information. Congratulations to Van Eenennaam and the rest of the team for getting it right. If you have some time, at least an hour, pour yourself a cup of coffee and start having fun while learning everything about genomics in an easy-to-understand format. ☕

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Santa Gertrudis Mentoring Program

By Jerome Urbanosky, Vice President-Membership

Executive Director John Ford talked about the SGBI Mentoring Program in his "Ramblings" in the May 2016 issue. We feel it is important to remind all Santa Gertrudis breeders of this program and encourage you to be mentors to your new customers.

Often, someone buying Santa Gertrudis cattle from you may be a new cattle owner or new to the purebred Santa Gertrudis business. These new breeders may not understand the complexities of the seedstock sector. We encourage SGBI members to serve as mentors to new breeders and customers who are unfamiliar with the ins and outs of the seedstock business. How can you help new Santa Gertrudis breeders be more successful and viable long-term?

1. Develop a strong relationship with the new customer. Encourage them to ask questions about their cattle, their operation and the industry. Listen and educate.
2. Get new customers involved! Encourage them to become members of SGBI and their local affiliate.
3. Sell quality cattle to breeders who represent you and the Santa Gertrudis breed.
4. Promote and advertise your Santa Gertrudis cattle and maintain and grow your customer base.
5. Visit customers' farm/ranch and become familiar with their breeding goals.
6. Offer to help with first-time registration paperwork.

7. Offer customers advice on how and where to market their cattle.

8. Encourage your local affiliate to get them involved. Being a mentor takes time and dedication, but helping our breed's newest customers achieve their goals is a rewarding experience and good business. 🐄



Photo courtesy Bar S Ranch, Lillian, Texas.

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District 1 • Herd No. 1427

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5316 W Hwy. 67 • Simms, TX 75574
903-733-5641
taylor_four01@yahoo.com
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979-218-6022 • nicterry1@msn.com
District 1 • Herd No. 39979

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PO Box 3064 • Denton, TX 76202
940-387-0730 • esterry@hotmail.com
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TRENT TERRY

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797-218-6022 • nicterry1@msn.com
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979-942-4442 • bellatheut@gmail.com
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830-426-1963 • jenthigpen@yahoo.com
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830-426-1963 • jenthigpen@yahoo.com
District 1 • Herd No. 100877

CLAIRE TODD

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colemancatexas.org
District 1 • Herd No. 101688

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PO Box 548 • Corsicana, TX 75151
903-875-4337 • gregtrojacek@yahoo.com
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ANTONIA TRUJILLO

1144 Mourning Dove Dr. • Burleson, TX 76028
817-360-7501 • antonia.trujillo98@gmail.com
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1901 CR 152 • Alvin, TX 77511
District 1 • Herd No. 101336

TATE VILLANUEVA

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979-549-7821 • showmomgale@yahoo.com
District 1 • Herd No. 40124

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979-324-5361 • jagwallace@hotmail.com
District 1 • Herd No. 38147

BROOKE WANJURA

1010 CR 222 • Weimar, TX 78962
979-263-5534 • 979-820-6659
sarahwanjura@hotmail.com
District 1 • Herd No. 100875

ZANE WANJURA

1010 CR 222 • Weimar, TX 78962
979-263-5534 • 979-820-6659
sarahwanjura@hotmail.com
District 1 • Herd No. 100876

GHEYENNE WATSON

7190 S FM 46 • Franklin, TX 77856
573-263-0565 • 573-263-4736
trish.n.watson@gmail.com
District 1 • Herd No. 100555

BLAIR WATZ

958 CR 452 • El Campo, TX 77437
979-541-6963 • jackie.watz@yahoo.com
District 1 • Herd No. 40080

TAYLOR WATZ

958 CR 452 • El Campo, TX 77437
District 1 • Herd No. 101653

BRIANNE WHARTON

1504 Oak Hollow Dr. • Friendswood, TX 77546
281-990-8062 • 832-316-3500
whartonmb@sbcglobal.net
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1544 E Kiber St. • Angleton, TX 77515
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jrwilson@eprod.com
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209 VZ CR 2313 • Canton, TX 75103
District 1 • Herd No. 100331

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PO Box 1852 • Tahoka, TX 79373
903-217-2120 • mwoodley05@gmail.com
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ETHAN WOOLDRIDGE

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361-746-0639 • wdwooldrich@msn.com
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District 1 • Herd No. 100205

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District 1 • Herd No. 35867

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clayyorek@yahoo.com
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lovittjustin@gmail.com
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jmtcattle@gmail.com
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407-832-3194 • mhill195@aol.com
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randallcaluk@windstream.net
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lutelinda@yahoo.com
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young-h@sbcglobal.net
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lisageerfarm01@aol.com
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michaelharrington@live.com
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615-238-4243 • 615-349-6001
lgainous@gmail.com
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dollyden@dishmail.net
District 2 • Herd No. 100223

GASSIDY R. DENSON

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210-722-3684 • dollyden@dishmail.net
District 2 • Herd No. 100231

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dyanel1727@gmail.com
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District 2 • Herd No. 36337

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4470 FM 138 • Garrison, TX 75946
936-652-5875 • 936-569-5883
bethholeman10@gmail.com
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District 2 • Herd No. 101267

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Aaron Wilson
7017 Mikes St. • Wallis, TX 77485
936-581-0734
aaron_wilson_00@yahoo.com
District 2 • Herd No. 101693

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MILTON WASHINGTON

457 Willis Ford Ln. • Rochelle, VA 22738
540-406-0630
District 6 • Herd No. 101459



SANTA GERTRUDIS

Juniors

By Harrison Kimble, District 1 Representative



Howdy y'all, I'm Harrison Kimble, and I represent the South Texas affiliate and the National Junior Santa Gertrudis Association (NJSGA) as a District 1 Representative. Being a part of the NJSGA is a great opportunity for all junior members. When you become a member of NJSGA, your ability to be a part of today's agricultural industry rises above the standard.

Our association allows members to reach their goals and interact with people from around the globe. From attending shows to being a part of the Gert Ongoing Advanced Leadership Summit (GOALS), your opportunities as a junior are substantial. So what does it take to become an active junior member in NJSGA?

Being an active member isn't all about attending livestock shows. Through the breed, there are many things you can do to stand out. For instance, GOALS is a great way to learn more about the breed and the people in it and learn team-building skills that will help you become a stronger leader. This summit allows juniors to travel the nation every other year and create long-lasting friendships.

Another way to be active is to encourage new membership. It could be a friend, family member or even your neighbor down the road who might be interested in joining our association. Reaching out to others and telling them about Santa Gertrudis cattle is a great way to spread the word about the breed. Even incorporating existing members into our socials and mini GOALS marks a path to becoming a better member.

Being a junior member can be as simple as attending livestock shows, but becoming an active member requires reaching out to others. The goal of NJSGA and the Santa Gertrudis Breeders International is to build up our breed, and this goal can be reached when members do the extraordinary. So remember, next time you're at a show and you hear about a social, attend it; or, if you meet someone interested in the cattle industry, inform them about the Santa Gertrudis breed. As Henry Ford once said, "Coming together is the beginning, keeping together is progress, working together is success." Will you take the extra step to become an active junior member? 🐾

Will you take the extra step to become an active junior member?

FORT WORTH STOCK SHOW & RODEO

Entry Deadline
for all Livestock:
**NOVEMBER 15,
2016**

Call, write or click for
official entry applications,
premium lists, rodeo tickets
and other info.



2017 RODEO PERFORMANCES

BEST OF THE WEST RANCH RODEO
JAN. 13 & 14, 7:30 p.m.

A part of Ranching Heritage Weekend
presented by Western Horseman®

BEST OF MEXICO CELEBRACION
JAN. 15, 7:30 p.m.

Presented by
State Farm & Telemundo 39

COWBOYS OF COLOR
JAN. 16, 2:00 p.m.

Presented by State Farm & Telemundo 39

BULLS' NIGHT OUT
JAN. 17 & 18, 7:30 p.m.

Presented by PlainsCapital Bank

FORT WORTH SUPER SHOOTOUT®
JAN. 19, 7:30 p.m.

Presented by SCHAEFER®
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JAN. 20 - FEB. 4
10:00 a.m., 2:00 p.m.
& 7:30 p.m.

SUPER REGIONAL POINT SANTA GERTRUDIS SHOW

**JAN
15**

**JAN
14**

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MATTRESS FIRM



* SGBI MEMBERSHIP APPLICATION *



Santa Gertrudis Breeders International (SGBI) was organized in 1951 for the following purposes:

- To continue the **improvement** of Santa Gertrudis cattle throughout the world
- To work for the **standardization** of the breed by the maintenance of the "Standard of Excellence"
- To **protect** the breed from misrepresentation
- To establish a practical **registry**
- To disseminate **information** and to **market, merchandise** and **promote** the breed

MEMBERSHIP IN SGBI IS OPEN TO ANYONE WHO IS INTERESTED IN SANTA GERTRUDIS CATTLE AND IN THE PURPOSES OF THE ASSOCIATION.

MEMBERSHIP PRIVILEGES

Membership in SGBI allows the breeder to record and register purebred offspring. All members receive an annual subscription to *Santa Gertrudis USA*, the official publication of SGBI.

Services to individuals, corporations, partnerships and firms that are not members of SGBI are limited to the transfer and classification of previously registered Santa Gertrudis at substantially higher rates.

Assigned herd numbers with SGBI are nontransferable, except with the approval of the Board of Directors. The membership and herd number held by a member of a family who dies or retires from the purebred Santa Gertrudis business may be transferred to another member of the same family.

TYPES OF MEMBERSHIP

An **ACTIVE** member is an individual, partnership, corporation or firm that, once approved for membership, is entitled to one vote at meetings of the general membership and may obtain all services of SGBI at the member rates.

A **JUNIOR** member is a young man or woman, under the age of 21 years, who may obtain all services of SGBI at the same rates as the Active members, but is not entitled to vote at general membership meetings.

A **COMMERCIAL** member receives the official publication of SGBI and all communications that the SGBI office provides. They are entitled to record STAR 5 animals and are encouraged to participate in SGBI STAR 5 marketing events.

An **ASSOCIATE** membership is open to any individual, group or company desiring to support the mission of SGBI.

PROCEDURES FOR JOINING

This application form should be fully completed and returned to SGBI with a check in the amount of the membership fee. The new member will receive a membership packet showing the herd number assigned by SGBI. The new member is then entitled to all of the privileges offered by SGBI for that level of membership. The fiscal year of SGBI is April 1 through March 31. Membership is renewable at the beginning of each fiscal year.

TYPE OF MEMBERSHIP Select one option below

☐ ACTIVE MEMBER

Annual dues: \$125.00 + \$3.50 per head
fair share & breed promotion

☐ JUNIOR MEMBER

Annual dues: \$75.00 + \$3.50 per head
fair share & breed promotion

☐ COMMERCIAL MEMBER

Annual dues: \$25.00 + \$3.50 per head
breed promotion (purebred-registered animals)

☐ ASSOCIATE MEMBER

Annual dues: \$25

RANCH NAME 30 characters maximum _____

FIRST NAME _____

20 characters maximum

ACTIVE and COMMERCIAL members only

LAST NAME _____

20 characters maximum

ADDRESS _____

CITY _____

STATE _____

ZIP +4 _____

TELEPHONE _____

TELEPHONE alt. _____

FAX _____

EMAIL ADDRESS _____

APPLICANT SIGNATURE _____

APPLICANT SIGNATURE _____

(I, We) agree to be governed by the rules and regulations and Constitution and Bylaws of SGBI as amended.

REFERRED BY _____

Member Name and Herd No.

BIRTH DATE _____

For Juniors Only

Please return Membership Application and payment to:

Santa Gertrudis Breeders International
P.O. Box 1257 • Kingsville, TX 78364

CREDIT CARD INFORMATION

Name on Card: _____

☐ Mastercard ☐ Visa ☐ Discover ☐ American Express

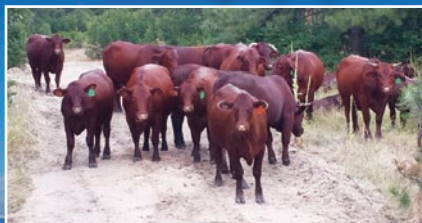
Card No.: _____ Expiration: _____

Signature: _____ CVC: _____

Complete credit card information if you wish to maintain your number on file to pay for work as it is received in the office.

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Est. 1937



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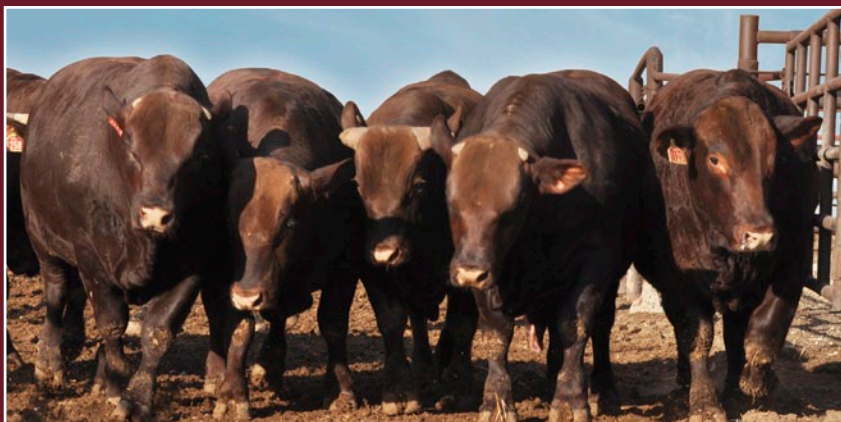
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(936) 825-6544

25821 STATE HIGHWAY 6 SOUTH
NAVASOTA, TEXAS 77868-8225

FOR ADDITIONAL INFORMATION CONTACT: LAUREN MYERS WEST (281) 744-7605

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Add value to your Santa Gertrudis purchase: Get the registration papers!

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- Margins are tight, but the accuracy and dependable data of Santa Gertrudis cattle paves the path to profitability for producers and feeders.
- Santa Gertrudis influenced cattle will give feeders the proven profit boost from heterosis in the yard, on the rail and in the harshest environments.
- With a large data set and utilizing cutting-edge genomic technology, SGBI provides Santa Gertrudis breeders with the information and tools to produce genetically superior cattle for their feeding customers.

The new color of **RED** is **BLACK** on the bottom line.

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NATIONAL SANTA GERTRUDIS *Junior Association* THE LEADING JUNIOR PROGRAM

An affiliate of Santa Gertrudis Breeders International



For more information about the NJSGA, visit www.santagertrudis.com/njsga

NATIONALS

June is junior nationals month and junior members come together to compete in purebred and STAR 5 divisions, and leadership contests like public speaking, cattle judging, photography and more. Annually, Santa Gertrudis breeders donate one heifer to the exhibitor of each class winner in the purebred show, and donate a heifer to the winner of the STAR 5 show. At the next year's junior nationals, the donated heifers compete for their own championship. The week-long event ends with a formal awards banquet.

SCHOLARSHIPS

Annually, the National Santa Gertrudis Youth Foundation awards approximately \$30,000 in scholarships to high school seniors. Deserving youth vie for scholarships, and are recognized for their accomplishments at junior nationals.



GOALS

Held every other year for intermediates and seniors, the Gerts Ongoing Advanced Leadership Summit is a camp full of activities and workshops to aid junior Santa Gertrudis members in becoming effective, compassionate and influential leaders.

See page 42 of this issue for a membership application.

• *Build Your Herd With the Best!* •

HERITAGE GENETICS ★ PROVEN PERFORMANCE



**SOUTH TEXAS
HERITAGE SALE**

**SATURDAY
NOVEMBER 19, 2016**

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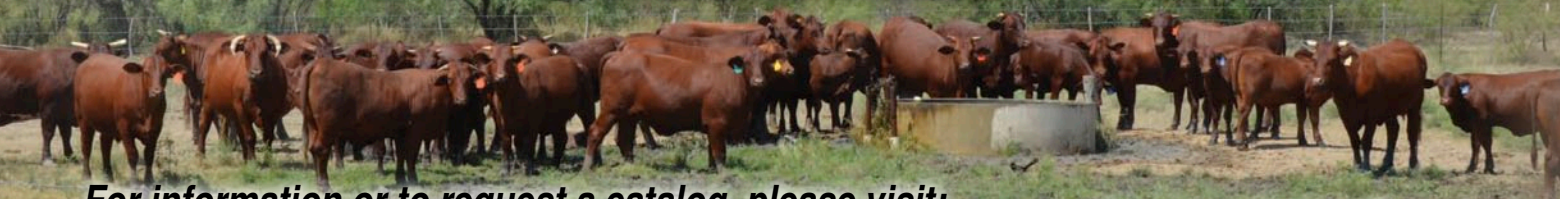
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"The cattle we have purchased over the last three years have been excellent additions to our herd. Every head of cattle that we have purchased are still in our herd today; that says how happy we are with them!"



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INDIANA STATE FAIR

August 10, 2016 | Indianapolis, Ind. | Judge: Joe Butts

SANTA GERTRUDIS SHOW

Results



GRAND CHAMPION BULL

Masterpiece, shown by Tinney Farms, Hanceville, Ala. and Circle A Farm, Williamsport, Tenn.



RESERVE GRAND CHAMPION BULL

Harris 11/5, shown by Randall Strickmeyer, Verona, Ky.



BEST OF POLLED BULL

Windcrest 17/5, shown by Windcrest Farm, Leitchfield, Ky.



GRAND CHAMPION FEMALE AND BEST OF POLLED FEMALE

Miss 777 Ariana, shown by Triple 777 Farm, Magnolia, Ark.



RESERVE GRAND CHAMPION FEMALE

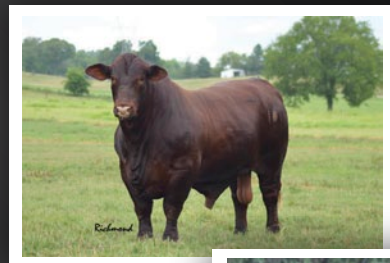
OLC Rosie, shown by Ashley Osborne, Lathrop, Mo.

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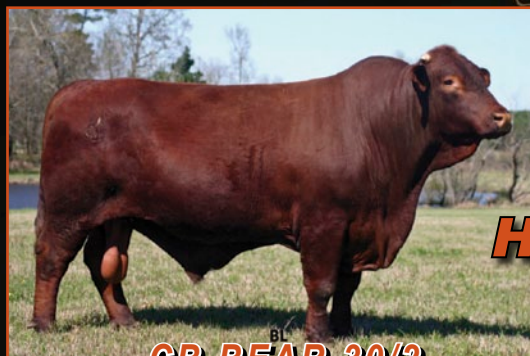


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CB BEAR 30/2

Bear is our senior herd sire.
TOP 5% WW/YW • TOP 10% REA
Growth Index: \$13.17



CB CIMARRON 333

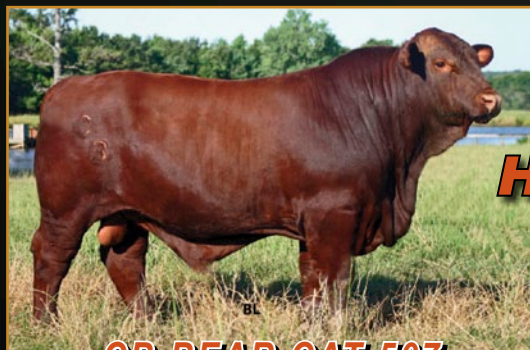
Cimarron is our 12-star herd sire.
TOP 10% WW/YW/CW • TOP 1% BF
Growth Index: \$11.27 • Dam is Donor Cindy 9-7



GRIZZLY 3308

Grizzly is our Past and Foundation Herd Sire

TOP 5% WW/YW • TOP 2% MAT • TOP 10% CW • TOP 1% TEND • Growth Index: \$14.61



CB BEAR CAT 507

Bear Cat is our high-gaining son of Bear.
TOP 5% WW • TOP 10% YW/CW • TOP 5% REA
Growth Index: \$11.10

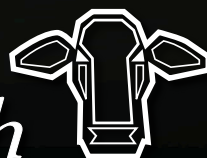


CB WAR HAWK 4/5

War Hawk is out of donor Rose 115/8 and
Pistol 28/0 • Growth Index: \$18.02
TOP 2% WW • TOP 3% YW/CW/REA

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Hefte Ranch:

PRIORITIZING PERFORMANCE TESTING

By Jessie Topp-Becker, Freelance Writer

The first Santa Gertrudis cattle did not arrive on Hefte Ranch until the 1970s. However, the Hefte family's history with the breed can be traced back to the 1940s.

Kathryn Hefte credits her maternal grandfather Tom Harper's brother Dunlap for convincing her family to start raising Santa Gertrudis on their ranch in Agua Dulce, Texas.

Dunlap Harper was one of the charter members of SGBI. Dunlap's herd was established in 1944 and is listed as herd number 37 in the SGBI herd registry. Kathryn recalls showing some of Dunlap's heifers while growing up.

For many years, the Hefte family raised F1 crossbred cattle on their south Texas ranch. In the 1970s, Kathryn's father, Kenneth Hefte, and grandfather, Tom Harper, purchased cattle from Dunlap Harper, Longfellow Ranch, Heldefels Farms, John Martin Ranches and several other early Santa Gertrudis breeders. Today, the Heftes run approximately 150 Santa Gertrudis cows on their purebred cow-calf operation.

Kathryn and her older brother, Kenneth Tom Hefte, have always been involved in the family operation, even when they attended college at Texas A&M University. "My brother and I have always played an active part in the family cattle operation. Even when we were away from the ranch, we would return to sort the cattle and keep the herd functioning," Kathryn says.

Kathryn's parents fully handed over the cattle business to the pair in the mid-1990s.



Kenneth Tom, his wife Lauri and their daughter Lauryn care for cattle in Agua Dulce.

Hefte Ranch is a partnership between Kathryn and Kenneth Tom, who care for their purebred cattle in Hondo and Agua Dulce. Kathryn manages the cattle near Hondo, where she lives with her family, husband Scott Petty, son Carson

and daughter Harper. Kenneth Tom, his wife Lauri and daughter Lauryn care for cattle in Agua Dulce.

Kade Thigpen, ranch foreman, also plays an integral part in the operation. Kade has worked for Hefte Ranch in Hondo for three years.

"He's been a great asset to our operation," Kathryn shares. Kade also owns his own herd of Santa Gertrudis cattle and participates in the SGBI International Marketing Committee.

Focus on Performance

Hefte Ranch has always focused on improving the performance of their cattle. Kathryn credits her father for making it a priority. "He believes in the importance of record-keeping and performance testing. He insisted we take weaning weights, hip height measurements, record calf crop percentages and gain test our cattle from the beginning," she explains.

Today, the focus on performance testing remains a key aspect of the operation. "I'm a big proponent of performance testing," Kathryn explains. "We take every opportunity to performance test our cattle to make sure our quality is at or near the top of not only our breed, but contemporary breeds. Measuring our performance shows us where we need to focus on making improvements."

CONTINUED ON PAGE 52 »



Hefte and her husband Scott Petty have two children, son Carson and daughter Harper. They manage the operation near Hondo.



Hefte Ranch raises around 150 head of purebred Santa Gertrudis cattle. The ranch has two locations in Texas: Agua Dulce and Hondo.

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HEFTE RANCH CONTINUED FROM PAGE 50

The Heftes participate in a variety of programs in an effort to continually improve the quality of their herd, including the Santa Gertrudis Steer FeedOut Program at the King Ranch. "This test allows us to see how our cattle perform beyond the cow-calf aspect, and makes us aware of what is and isn't profitable in the feedlot sector of the cattle business."

Gain testing bulls is also an important feature of their operation. Over the years, Hefte Ranch has participated in the Jim Wells Co. Beef Improvement Gain Test, the Rio Grande Valley Beef Improvement Gain Test and the Genetic Development Center Gain Test. The Heftes currently gain test their bulls at Luckey Feedyard in Devine.

DNA testing and ultrasound scanning are also used on their operation. "We are DNA testing all bulls that go through the gain test process. We also ultrasound all our yearling heifers to measure carcass traits. This year our operation will be weighing all cows at weaning time, in addition to weighing the calves, in an effort to determine which cows are the most efficient producers," Kathryn says.

Thriving in Harsh Conditions

Hefte Ranch is located in south Texas, an environment Kathryn describes as rough and very hot. "There's a lot of brush. Cattle have to be able to sort of take care of themselves." Santa Gertrudis were bred to thrive in these conditions and Kathryn says she has always been pleased with the cattle's adaptability. "They're hardy and they're able to withstand the frequently changing conditions; it's either feast or famine," Kathryn says.

Despite the cattle's ability to endure harsh conditions, a severe drought in 2011 took its toll. "We had to move our cattle all around the region to withstand it, but, thanks to fellow Gert breeders who were willing to lease us acreage, we held the herd together and kept most of the genetics that we've had through all the years." Despite the imperfect conditions, their herd was resilient. "They held up until we were able to get the rains and bring them back home," Kathryn recalls.

Striving for the Best

Through her years of involvement with Santa Gertrudis cattle, Kathryn has witnessed many changes. Most recently, these changes have occurred on the rail. "Over the past few years, we have seen the breed improve its carcass traits." She adds, "Some of our most progressive breeders are producing cattle that grade over 80% Choice, while still maintaining the adaptability and hardiness that is the hallmark of our breed." From Kathryn's perspective, the future of the breed is very bright. "Producers are going to start looking at how to lower input costs and how to create cattle that are more efficient, and I think that's where our cattle will prove their worth."

The Heftes continually strive to make improvements to their herd. In recent years they have focused on improvements to fertility and efficiency. "It's an exciting time to be in the cattle business. With the use of genomic testing, changes are occurring at a rapid rate. I think we're making a lot of progress," Kathryn shares.

Looking ahead, Kathryn says one of the operation's main goals is to lower input costs. "I feel like we've sort of reached our goals on growth, so we're shifting our focus to lowering input costs. We are focusing on selecting for fertility and efficiency and improving carcass traits," she explains.

Hefte Ranch has been raising Santa Gertrudis cattle for almost 50 years. Their commitment to producing hardworking and functional cattle has enabled them to thrive in the harsh south Texas environment. Moving forward, Kathryn says the goal is "to ensure that our cattle and their offspring can perform and exceed expectations from pasture to plate." 🐾



Hefte Ranch started raising Santa Gertrudis cattle on their south Texas operation in the 1970s.

SANTA GERTRUDIS SALE

Reports

CORAZON PITCHFORD INAUGURAL POWER PROGENY SALE

AUGUST 27, 2016 | ATHENS, TEXAS

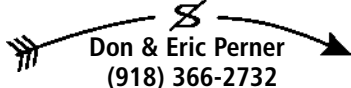
SALE AVERAGES

49	Lots	\$3,516
13	Power Progeny ET Heifers	\$5,454
1	Power Progeny ET Bull (1/2 interest)	\$2,500
5	Recipient Cows with Power Progeny	
	Heifer Pregnancies	\$3,710
14	Purebred Open Heifers	\$3,332
2	Purebred Bred Cows	\$2,900
2	Purebred Pairs with Heifer Calves	\$3,250
	Commercial Bred Heifers	\$1,530

The Corazon Pitchford Inaugural Power Progeny Sale was held in Athens, Texas on Aug. 27, 2016. The high-selling lot was a Copperhead x 915/3 heifer, purchased by Quail Valley Farm, Oneonta, Ala., for \$10,500. 🐾

Josh Latham (left) and Brian Wood (right), representing Quail Valley Farm, Oneonta, Ala., bought the high-selling lot. Casey and Darrell Pitchford are pictured with Josh and Brian.



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Double P Ranch	53	International	44
Double TT Ranch	53	Santa Gertrudis Breeders of the	
El Chaparral Grande Ranch ..	53	Carolinas	9
Flying C Ranch	5	Shampain Ranch	7
Fort Worth Stock Show		Siler Santa Gertrudis Cattle	54
& Rodeo	41	Silverbrook Ranches	54
Four J Cattle	53	South Texas Heritage Sale	45
Fulton Farms	53	Southern Breeze Ranch	51
Gary Harding	51	Strait Ranches	54
Goodin Farms	48, 51	Tara Ranch	54
Grandview Farms	48, 51	Thirteen Oaks Ranch	54
Gray Oaks Farm	5	Tideland Farms	51
H & H Farms	51	Tinney Farms	2, 51
Hampton Hills	51	Townsend Cattle Co.	48, 54
Hargis Farms	53	Urbanosky Ranch	54
Harris Riverbend Farms	3, 17, 53	Vesper Ranch	54
Heath Farms	51	Wendt Ranches	11, 54
Hefte Ranches	53, 55	Wiley Ranch	51
Heil Cattle Co.	51	Woman Hollerin Ranch	16
Hoover Case	54	WR Ranch	51
Iron Oaks Cattle	53	Wunderlich Farms	54

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South Texas Heritage Sale.*



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SATURDAY

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KENTUCKY STATE FAIR

August 28, 2016 | Louisville, Ky. | Judge: David Ragsdale

SANTA GERTRUDIS SHOW

Results



GRAND CHAMPION BULL

Masterpiece 101, shown by
Tinney Farms, Hanceville, Ala. and
Circle A Farm, Williamsport, Tenn.



RESERVE GRAND CHAMPION BULL

Harris 11/5, shown by Randall
Strickmeyer, Verona, Ky.



BEST OF POLLED BULL

WindCrest 17/15, shown by
WindCrest Farm, Leitchfield, Ky.



GRAND CHAMPION FEMALE AND BEST OF POLLED

Myers 14/10, shown by Britney Shields,
La Russell, Mo.



RESERVE GRAND CHAMPION FEMALE

OLC Rosie, shown by Ashley Osborne,
Lathrop, Mo.



CHAMPION STAR 5

Miss Double TT April, shown by Cody
Heath, Turners Station, Ky.

NO PHOTO AVAILABLE

RESERVE CHAMPION STAR 5

Miss Double TT 626, shown by
Jaycie Heath, Turners Station, Ky.

SANTA GERTRUDIS

Calendar

OCTOBER

- 1** Arkoma Santa Gertrudis Sale, Tulsa, Okla.
- 2** Tulsa State Fair Open Santa Gertrudis Show, Tulsa, Okla.
- 7** SGBI Shows & Exhibits Meeting and SGBI Board of Directors Meeting, Hanceville, Ala.
- 8** 28th Annual Alabama Connection Sale, Cullman, Ala.
- 15** Corazon Pitchford Heifer Spectacular Sale, Athens, Texas
- 19** Arkansas State Fair Open Santa Gertrudis Show, Little Rock, Ark.
- 19** North Carolina State Fair Open Santa Gertrudis Show, Raleigh, N.C.
- 21** SGBI Youth Activities Meeting, State Fair of Texas, Dallas, Texas
- 21** South Carolina State Fair Junior Show, Columbia, S.C.

- 22** Debter Hereford Farm Bull Sale, Horton, Ala.
- 21-23** State Fair of Texas Pan Am, Youth STAR 5 and Youth Santa Gertrudis Show, Dallas, Texas
- 29** South Texas Santa Gertrudis Affiliate Field Day, Sponsored by San Jose Cattle Company, La Paloma Ranch, Riviera, Texas

NOVEMBER

- 5** Mountain Laurel Classic Santa Gertrudis Sale, Calhoun, Ga.
- 6** Louisiana State Fair Open Santa Gertrudis Show, Shreveport, La.
- 11** Breeders of the Carolinas Ultrasound Collection Day, Ramseur, N.C.
- 11-12** Tri-Star Sale, Briggs Ranch, Bloomington, Texas
- 17** North American Santa Gertrudis Show, Louisville, Ky.
- 19** Breeders of the Carolinas Field Day, T & S Farm, Leesville, S.C.
- 19** South Texas Heritage Sale, Robstown, Texas

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Rowhoe Son



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Rowhoe Grandson - STAR 5 Dam



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Rowhoe Son



Rowhoe Grandson - STAR 5 Dam

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Champion Santa Gertrudis - Houston
Rowhoe Son



Rowhoe Grandson - STAR 5 Dam

13TH ANNUAL X B

SANTA GERTRUDIS BULL & COMMERCIAL FEMALE SALE NOVEMBER 11-12, 2016

BRIGGS RANCHES | TRAYLOR DIVISION | BLOOMINGTON, TX

Schedule of Events

Thursday, November 10th
4:00pm - Cattle viewing

Friday, November 11th
7:00am - Cowboy coffee
11:00am - 13th Annual Bull Sale
1:00pm - 13th Annual Commercial Female Sale
4:00pm - Tri-Star cattle viewing
6:00pm - Gathering & dinner

Saturday, November 12th
8:00am - Breakfast & cowboy coffee, cattle viewing
11:00am - 39th Annual Tri-Star Sale

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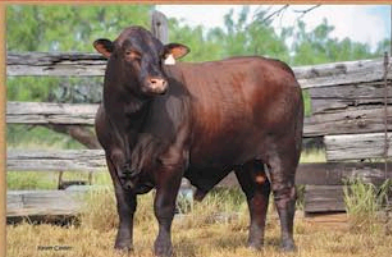
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